

SAVITRIBAI PHULE PUNE UNIVERSITY FACULTY OF COMMERCE & MANAGEMENT (COMMERCE)

Structure and Syllabus for Four Year B.Com Degree Program As per National Education Policy-2020

With Effect From June-2024 (Academic Year 2024-2025)

Preamble:

Business education provides a foundation of knowledge, skills, and perspectives that are highly beneficial for individuals entering the professional world. It equips them to navigate the complexities of the business environment, make informed decisions, and contribute to the success of organizations.

Following aspects highlight the importance of business education:

- 1) Skill Development: Business education provides individuals with a diverse set of skills essential for the corporate environment. These skills include critical thinking, problem-solving, decision-making, communication, teamwork, and leadership.
- 2) Entrepreneurial Knowledge: For those interested in entrepreneurship, business education equips them with the knowledge and tools necessary to start and manage a business. It covers topics such as business planning, finance, marketing, and strategy.
- 3) Global Perspective: In today's interconnected world, businesses often operate on a global scale. Business education exposes individuals to international business concepts, cultural understanding, and global economic trends, preparing them for a globalized marketplace.
- **4) Adaptability:** The business landscape is dynamic and constantly evolving. Business education helps individuals develop adaptability and a willingness to embrace change. This is crucial for success in an environment where technological advancements and market shifts are frequent.
- 5) Networking Opportunities: Business education provides opportunities for networking with peers, professors, and professionals. Networking is a valuable aspect of the business world, offering opportunities for collaboration, mentorship, and career advancement.
- 6) Understanding Economic Principles: Business education often includes courses on economics, helping individuals understand the principles that govern markets, supply and demand, inflation, and other economic factors. This knowledge is crucial for making appropriate business decisions.
- 7) Ethical Considerations: Business education emphasizes the importance of ethical behavior in the business world. Understanding ethical principles is essential for making responsible decisions and maintaining integrity in professional settings.
- 8) Financial Literacy: Business education helps individuals develop financial literacy, including understanding financial statements, budgeting, and financial planning. These skills are valuable for personal financial management as well as for making sound business decisions.
- 9) Job Opportunities: Many employers value candidates with a background in business education. Whether pursuing a career in finance, marketing, human resources, or any other business-related field, having a solid business education can open up a wide range of job opportunities.
- **10)** Continuous Learning: Business is a field that requires continuous learning and adaptation to stay competitive. Business education instills a mindset of lifelong learning, encouraging individuals to stay updated about industry trends, new technologies, and evolving business practices.

Objectives of the Programme:

- 1) To provide students with a strong foundation in financial and cost accounting principles, enabling them to understand, prepare, and interpret financial statements accurately.
- 2) To equip students with mathematical and statistical skills relevant to commerce, enabling them to solve complex problems and analyze data for decision-making.
- 3) To develop students' effective communication skills for diverse business contexts, with an emphasis on clarity, professionalism, conflict resolution, and cultural sensitivity.
- 4) To enhance students' English language proficiency for academic and professional purposes, including reading, writing, and speaking, while using standard grammar and vocabulary.
- 5) To cultivate students' understanding of environmental issues and their implications for business decisions and sustainability.
- 6) To provide students with a comprehensive understanding of cost and management accounting principles, enabling them to calculate costs, apply cost accounting techniques, and optimize financial management.
- 7) To equip students with an advanced understanding of financial accounting principles, standards, and regulations, enabling them to analyze complex transactions and prepare financial reports.
- 8) To enable students to apply economic principles to business decisions, evaluate economic factors, and make suitable economic decisions.
- 9) To provide students with an understanding of international accounting standards and tax regulations, enabling them to navigate complex international financial transactions.
- 10) To equip students with advanced management accounting techniques, allowing them to analyze cost and performance data, develop budgets, and enhance organizational competitiveness.
- 11) To instill ethical conduct and professionalism in students, emphasizing accuracy, integrity, confidentiality, and ethical communication in accounting and business practices.

Program Outcomes:

1. Accounting Proficiency:

- a) Graduates will demonstrate a fundamental understanding of financial, cost, and management accounting principles and practices.
- b) They will have the ability to prepare and interpret financial and cost statements accurately.
- c) Graduates can apply accounting concepts to record business transactions and analyze financial data effectively.

2. Mathematical and Statistical Analysis:

- a) Graduates will acquire proficiency in mathematical and statistical concepts and techniques relevant to business applications.
- b) They can solve mathematical problems related to commerce and economics, applying quantitative methods for business decisions.
- c) They will develop skills in collecting, analyzing, and interpreting data, using statistical software and tools for solving business problems.

3. Technology and Computerized Accounting:

- a) Graduates will master the use of accounting software for efficient and accurate financial data management.
- b) They can create, manage, and analyze financial records using computerized accounting systems.
- c) They understand the importance of data security and integrity in computerized accounting.

4. Communication Skills:

- a) Graduates will develop effective communication skills for various business contexts, including written and oral communication.
- b) They will be able to present ideas and information clearly and professionally.
- c) Graduates can resolve conflicts through effective communication and understand the importance of cultural sensitivity in business communication.

5. Language Proficiency:

- a) Graduates will enhance English language proficiency for academic and professional purposes, including reading, writing, and speaking.
- b) They can communicate fluently and accurately in written and spoken English.
- c) Graduates will apply English language skills effectively in business and academic contexts, using standard grammar and vocabulary.

6. Environmental Awareness:

- a) Graduates will understand environmental issues and their impact on business and society.
- b) They can analyze environmental factors affecting business decisions and sustainability.
- c) They will be able make decisions related to environmental responsibility in business.

7. Specialized Accounting Knowledge:

- a) Graduates will develop a solid foundation in cost and management accounting principles.
- b) They can calculate and analyze various costs involved in business operations and apply cost accounting techniques.
- c) Graduates will gain expertise in advanced cost and management accounting for strategic decision-making.

8. Financial Reporting and Analysis:

- a) Graduates will gain an advanced understanding of financial accounting principles, standards, and regulations.
- b) They will be able to analyze complex financial transactions, prepare financial statements, and interpret them for stakeholders and investors.
- c) Graduates will apply accounting standards and principles for financial reporting in various business contexts.

9. Economic Analysis and Decision-Making:

- a) Graduates will understand economic principles and their application in business.
- b) They can analyze economic factors affecting business decisions and evaluate economic policies' impact on the business environment.
- c) Graduates will be able to apply economic principles for business strategy and development.

10. International Accounting and Taxation:

- a) Graduates will have an understanding of international accounting standards and their application.
- b) They can navigate complex tax laws and regulations effectively for businesses and individuals.
- c) Graduates will provide specialized tax advice for international and cross-border transactions.

11. Management Accounting and Strategic Decision-Making:

- a) Graduates will apply advanced management accounting techniques for strategic decision-making.
- b) They can analyze cost and performance data to optimize organizational efficiency and develop budgets and forecasts to support organizational goals.
- c) Graduates will implement management accounting practices to enhance organizational competitiveness.

12. Ethics and Professionalism:

- a) Graduates will demonstrate ethical conduct in accounting and business practices, adhering to professional standards and regulations.
- b) They will prioritize accuracy, integrity, and confidentiality in financial reporting and data management.
- Graduates will communicate ethical principles in business relationships and decisionmaking.

1. Introduction:

The B.Com Degree Program (2024 Pattern) will be introduced in the following order:

Sr. No.	B.Com Degree Program	Academic Year
A	First Year B.Com	2024-2025
В	Second Year B.Com	2025-2026
С	Third Year B.Com	2026-2027
D	Fourth Year B.Com	2027-2028

B.Com Programme will be offered in Eight Major Specializations:

- 1) B.Com in Accountancy and Taxation
- 2) B.Com in Cost and Management Accounting
- 3) B.Com in Business Administration
- 4) B.Com in Marketing
- 5) B.Com in Business Practices and Cooperation
- 6) B.Com in Banking, Finance and Insurance
- 7) B.Com in Business Laws
- 8) B.Com in Business Mathematics, Statistics and Analytics

The B.Com Degree Program will consist of Eight Semesters divided into Four Years:

- The First Year (Semester I and II) Choice-Based Credit System Examination will be held at the end of each Semester.
- The Second Year (Semester III and IV), Third Year (Semester V and VI) and Fourth Year (Semester VII and VIII) Choice-Based Credit System Examination will be held at the end of each Semester.

2. Eligibility:

- a) No Candidates shall be admitted to the First Year of the B.Com Degree Program (2024 Pattern) unless he / she has passed the Higher Secondary School Certificate Examination of the Maharashtra State Board or equivalent or University with English as a passing Course.
- b) No candidate shall be admitted to the Third Semester Examination of the Second Year unless he / she has cleared First Two Semesters satisfactorily for the course at the college affiliated to this University.
- c) No student shall be admitted to the Third Year B.Com (Fifth Semester) Degree Program (2024 Pattern) unless he / she has cleared all the papers of First and Second Semester Examination of F.Y. B.Com.
- d) No candidate shall be admitted to the Fifth Semester Examination of the Third Year unless he / she has cleared first Two Semesters satisfactorily of Second Year for the Program at the college affiliated to this University.
- e.) No candidate shall be admitted to the Fourth Year B.Com (Seventh Semester) Degree Program (2024 pattern) unless he / she has cleared all the papers of Third and Fourth Semester Examination of S.Y. B.Com.

3. Teaching Methodology:

The Teacher can use the following Methods as Teaching Methodology:

- a) Class Room Lectures
- b) Guest Lectures of Professionals, Industry Experts etc.
- c) Teaching with the help of ICT tools
- d) Visits to various Professionals Units, Companies and Business / Industry Units
- e) Group Discussion / Debates
- f) Assignments, Tutorials, Presentations, Role Play etc.
- g) YouTube Lectures developed by MHRD, UGC, Government of Maharashtra, University etc.
- h) Analysis of Case Studies

4. Examination:

- a) A student cannot appear for Semester End Examination unless he / she has maintained at least 75% attendance during the teaching period of that course. If a student fails to maintain attendance up to 75%, at the time of filling of Examination Forms, an undertaking from the student should be taken stating that he / she will be allowed to appear for Examination subject to fulfillment of required attendance criteria during the remaining period of teaching of the course.
- b) Each credit will be evaluated for 25 Marks.
- c) Each course will have a distribution of 30 : 70 Marks for CIE and SEE of 4 Credits Course and 15 : 35 Marks for CIE and SEE of 2 Credits Course.
- d) To pass a course, the student has to obtain at least Forty Percent marks in the CIE and SEE separately.
- e) If a student misses CIE examination, he / she will have a Second Chance with the permission of the teacher concerned only. Such a Second Chance shall not be the right of the student; it will be the discretion of the teacher concerned only to give or not to give Second Chance to a student to appear for Internal Assessment.
- f) A student cannot register for the Third, Fifth and Seventh Semester, if he / she fail to complete 50% credits of the total credits expected to be ordinarily completed within Two Semesters.
- g) No student shall be admitted to the Fifth Semester Examination of the Third Year unless he / she has cleared First Two Semesters.
- h) No student shall be admitted to the Fourth Year B.Com (Seventh Semester) Degree Program (2024 Pattern) unless he / she has cleared all the papers of Third and Fourth Semester Examination of S.Y. B.Com and has satisfactorily kept terms for the Third Year (Fifth and Sixth Semester).
- i) There shall be revaluation of the Answer Scripts of Semester-End Examination but not of Answer Scripts of Internal Assessment Papers as per Ordinance No. 134 A and B.

5. A.T.K.T. Rules:

The present relevant ordinances issued by the SPPU pertaining to ATKT are applicable.

6. University Terms:

The dates for the commencement and conclusion of the First and the Second Terms shall be as determined by the University Authorities. Only duly admitted students can keep the terms. The present relevant ordinances pertaining to grant of terms will be applicable.

7. Verification and Revaluation:

The candidate may apply for verification and revaluation or result through Principal of the College which will be done by the University as per ordinance framed in that behalf.

8. Restructuring of Courses:

This revised course structure shall be made applicable to the colleges implementing 'Restructured Programme at the Undergraduate Level from June, 2024. The Colleges under the Restructured Programme which has revised their structure in the light of the "2024 Pattern" shall be introduced with effect from Academic Year 2024-25.

9. Standard of Passing:

- a) A candidate is required to obtain 40% Marks in Internal Assessment, Practical Examination and Semester End University Examination.
- b) It means that passing separately at Internal Assessment, Practical/Project Examination and Semester End University Examination is compulsory.

10. Methods of Evaluation, Passing, and Evaluation Criteria:

The evaluation of students will be done on Three Times during each Semester:

- a. Continuous Internal Assessment
- b. Practical / Project Examination (If applicable)
- c. Semester End Examination
- a) Continuous Internal Evaluation will be of Thirty Percent of the Total Marks allotted for the course. The colleges need to adopt any Two Methods out of the following Methods for Continuous Internal Evaluation:
 - 1) Offline Written Examination
 - 2) Power Point Presentations
 - 3) Assignments / Tutorials
 - 4) Oral Examination
 - 5) Open Book Test
 - 6) Offline MCQ Test
 - 7) Group Discussion
 - 8) Analysis of Case Studies
- b) For Examination / Project Examination will be completed as per the directives given by the Board of Studies and issued by the University.
- c) For Semester End Examination, question papers will be set for Seventy Percent of the Total Marks allotted for the course. The University will conduct this Examination.

11. Type of Courses offered under the NEP-2020:

Abbreviation	Full Form	Purpose
MM	Major Mandatory	Subject in which Degree will be
		awarded
ME	Major Elective	Very specific or specialized or advanced
		or supportive to the Discipline
MN	Minor Subject	Helps a student to gain a broader
		understanding beyond Major Discipline
GE / OE	Generic Elective / Open Elective	To provide multidisciplinary knowledge
VSC	Vocational Skill Course	Domain area skills development
		pertaining to the major discipline of the
		faculty
SEC	Skill Enhancement Course	Practical Training to enhance
		employability skills pertaining to the
		specific discipline of the faculty
VEC	Value Education Course	Environmental Science
IKS	Indian Knowledge System	Foundational guide to the history,
		culture and philosophy of India
CC	Co-Curricular Courses	Overall Development
AEC	Ability Enhancement Course	Languages proficiency
FP	Field Projects	For industry Experience
CEP	Community Engagement Programme	Exposure to social issues
OJT	On the Job Training	Hands on Training

Credit Framework:

2. Credit Framework under Three/Four-Years UG Programme with Multiple Entry and Multiple Exit options:

The structure of the Three/Four-year bachelor's degree programme allows the opportunity to the students to experience the full range of holistic and multidisciplinary education in addition to a focus on the chosen major and minors as per their choices and the feasibility of exploring learning in different institutions. The minimum and maximum credit structure for different levels under the Three/Four -year UG Programme with multiple entry and multiple exit options are as given below:

Credit Framework

Levels	Qualification	Credit Red	quirements	Semester		
Licveis	Title	Minimum	Maximum	Demester	Year	
4.5	UG Certificate	40	44	2	1	
5.0	UG Diploma	80	88	4	2	
5.5	Three Year Bachelor's Degree	120	132	6	3	
6.0	Bachelor's Degree- Honours Or	160	176	8	4	
	Bachelor's Degree- Honours with Rescarch					

Credit Distribution Framework for B.Com Degree Programme

Under the Faculty of Commerce & Management (Commerce) of Savitribai Phule Pune University w.e.f. June 2024

(3 Subjects Options and Eight Major for B.Com Degree Programme)

Level /	Sem		Subject	-1		Subject-2	Subject-3	GE/OE	SEC	IKS	AEC	VEC	CC	Total
Difficulty														
4.5 / 100	I		4 (T)			4 (T)	4 (T)	2 (T)	2 (T)	2 (T) (Generic)	2 (T)	2 (T)		22
	II		4 (T)			4 (T)	4 (T)	2 (T)	2 (T)		2 (T)	2 (T)	2	22
Exit option:	Award o	f UG Certificate	in Major w	rith 44 C	redits and an	additional 4	Credits Core	NSOF Cou	rse / Inte	ernship OR (Continue	with Ma	jor and	Minor
		ent will select on												
Level /	Sem		dits Related			Minor		GE/OE	SEC	IKS	AEC	VEC	CC	Total
Difficulty		Major	Major	VSC	FP/OJT	1								
		Core	Elective		/ CEP									
5.0 / 200	III	6 (T) = (4+2)		2 (P)	2 (FP)	4 (T)		2 (T)		2 (T) (Major Subject Specific)	2 (T)		2	22
	IV	6(T) = (4+2)		2 (P)	2 (CEP)	4 (T)		2 (T)	2 (T)		2 (T)		2	22
Exit option: A	ward of	UG Diploma in N	Major & Mi	nor with	88 Credits &	an addition:	al 4 Credits C	ore NSQF	Course /	Internship C	R Conti	nue with	Major	& Minor
5.5 /300	V	12 (T) = (4*3)	4 (T)	2 (P)	2 (FP/CEP)	2 (T)								22
	VI	12 (T) = (4*2+2*2)	4 (T)	2 (P)	4 (OJT)									22
Total 3 Yes	ars	44	8	8	10	18	8	8	6	4	8	4	6	132
		Exit o		rd of UG			2 Credits OR		ith Maio	or and Minor				
6.0 /400	VII	10 (T) = (4*2 +2)	4 (T)		4 (RP)	4 (T)								22
	VIII	10 (T) = (4*2 +2)	4 (T)		8 (RP)	0			0	0	0	0	0	22
Total 4 Yea	ars	64	16	8	22	22	8	8	6	4	8	4	6	176
		1	Fou <mark>r Year U</mark>	G Hono	urs with Reso	earch Degree	in Major and	Minor witl	176 cre	dits OR				-
6.0 /400	VII	14 (T) = (4*3 + 2)	4 (T)	0	0	4 (T)			0	0	0	0	0	22
	VIII	14 (T) = (4*3 + 2)	4 (T)	0	4 (OJT)	0			0	0	0	0	0	22
Total 4 Yes	ars	72	16	8	14	22	8	8	6	4	8	4	6	176
		1	Fo	ur Vear	UG Honours	Degree in Me	aior and Mine	or with 176	credits	1		1		

Structure and Subject Codes for F.Y.B.Com Sem-I

As per NEP-2020 w.e.f. June 2024 (Academic Year: 2024-2025)

B.Com Degree Program Credit Distribution Structure for Three / Four Year Honours / Honours with Research with Multiple Entry and Exit Options (GR Dated 20.04.2023 and Changes Pursuant to Letter Dated 13.03.2024 of Higher & Technical Education Department, Government of Maharashtra)

SEMESTER-I

Sr. No.	Verticals	Credits	Course Code	Name of the Subject	Name of the Board of Studies
		•	Thro	ee Subjects Options (Total 12 Credits)	
1	Subject-I			e Subject-I	
	MJ	4		Financial Accounting-I	Accountancy
		4		Basics of Cost and Management Accounting	Cost & Works Accounting
				and Material Accounting-I	
		4		Modern Office Management-I	Business Administration
		4		Fundamentals of Marketing-I	Marketing
		4		Business Environment and Entrepreneurship-I	Business Practices
		4		Fundamentals of Banking-I	Banking, Finance & Insurance
		4		Indian Legal System and Legal Method-I	Business Laws
		4		Statistical Decision Analysis-I	Statistics & Computer Applications
2	Subject-II	Stude	ents should select	any one subject from the Subject-II other than	subject selected from Subject-I
	MJ	4		Financial Accounting-I	Accountancy
		4		Basics of Cost and Management Accounting	Cost & Works Accounting
				and Material Accounting-I	
		4		Modern Office Management-I	Business Administration
		4		Fundamentals of Marketing-I	Marketing
		4		Business Environment and Entrepreneurship-I	Business Practices
		4		Fundamentals of Banking-I	Banking, Finance & Insurance
		4		Indian Legal System and Legal Method-I	Business Laws
		4		Statistical Decision Analysis-I	Statistics & Computer Applications

3	Subject-III	4	Introduction to Behavioural Economics	Business Economics				
	MJ							
	Generic Elective OR Open Elective Subjects (GE / OE) (2 Credits)							
4	OE	2	To be selected from the Baskets of other	(Open Elective Baskets of Science				
			Faculty	and Technology, and Humanities)				
			Vocational and Skill Enhancement Courses (VSEC) (2 Credits)				
5	SEC	2	Business Accounting-I	Accountancy				
Ab	oility Enhance	ment Cour	ses (AEC), Indian Knowledge System (IKS) and Value Education	on Courses (VEC) (6 Credits)				
6	AEC	2	English-I	English				
7	7 VEC 2		Environmental Science	Environmental Science				
8	IKS	2	SPPU Basket	SPPU Basket (Generic)				
Total	Credits	22						

Abbreviation: MJ: Major, MM: Major Mandatory, ME: Major Elective, MN: Minor, GE / OE: Generic Elective / Open Elective, VSEC: Vocational Skill Enhancement Course, VSC: Vocational Skill Course, SEC: Skill Enhancement Course, AEC: Ability Enhancement Course, VEC: Value Education Course, IKS: Indian Knowledge System, CC: Co-Curricular Courses, FP: Field Project, CEP: Community Engagement Project, OJT: On Job Training, RP: Research Project, T-Theory, P-Practical etc.

Restructured Syllabus (2024 Pattern as per NEP-2020)

Faculty: COMMERCE & MANAGEMENT (Commerce)

Program Name: B.Com in Accountancy and Taxation

Class: F.Y.B.Com. Sem-I Subject: Financial Accounting-I

Academic Year: 2024-2025

Sem. No.	Subject Code	Type of Course	Name of the Subject	Credits	Lectures per Week in Clock Hour
I		Subject-I & II	Financial	4	4
		Major Mandatory	Accounting-I		

Course Objectives:

- 1. To make students understand the concepts of the Financial Accounting.
- 2. To impart the knowledge of Partnership Accounts, AS, Ind AS, Lease, Hire Purchase and Royalty.
- 3. To make accounting treatment of Partnership Accounts, Lease, Hire Purchase and Royalty.
- 4. To teach the utility and practical use of Partnership Accounts, Lease, Hire Purchase, Royalty and Accounting Standards.

Unit	Title and Contents	No. of Lectures in Clock Hours
1	Amalgamation of Partnership Firms:	15
	1.1 Meaning and Need of Amalgamation of Partnership Firms	
	1.2 Accounting Treatment and Preparation of Ledger Accounts:	
	1.2.1.1 Accounting Entries in the Books of Old Firms	
	1.2.1.2 Accounting Entries in the Books of New Firm	
	1.2.1.3 Preparation of Ledger Accounts in the Books of Old Firms:	
	Revaluation or Profits and Loss Adjustment Account, Partners Capital	
	Accounts, New Firm's Account, Cash or Bank Account and necessary	
	Ledger Accounts etc.	
2	Sale of a Firm to a Company:	15
	2.1 Meaning and Need of Conversion of Partnership Firm into Company	
	2.2 Purchase Consideration	
	2.3 Accounting Treatment and Preparation of Ledger Accounts:	
	2.3.1.1 Accounting Entries in the Books of Firm	
	2.3.1.2 Accounting Entries in the Books of Company	
	2.3.1.3 Preparation of Ledger Accounts in the Books of Old Firm: Realization	
	Account, Partners Capital Accounts, Partners Current Account,	
	Company's Account, Shares in Company Account, Cash or Bank	
	Account and necessary Ledger Accounts etc.	
3	Accounting for Leases and Hire Purchase System:	20
	3.1 AS-19: Accounting for Leases and Ind AS-17:	
	3.1.1 AS-19: Accounting for Leases and Ind AS-17: Leases	
	3.1.2 Difference between AS-19 and Ind AS-17	
	3.1.3 Numerical Illustrations on AS-19	
	3.2 Hire Purchase System:	
	3.2.1 Concept of Hire Purchase	
	3.2.2 Formation of the Purchase Agreement or Contract of Hire Purchase	

	3.2.3 Ways for Termination of Hire Purchase Agreement and Remedies in case of Breach	
	3.2.4 System of Accounting Records: When Goods of Substantial Sales	
	Value only:	
	3.2.4.1 Calculation of Interest:	
	3.2.4.1.1 When Cash Price, Rate of Interest, Hire Purchase Price and	
	Number of Instalments are given	
	3.2.4.1.2 If Rate of Interest is not given	
	3.2.4.1.3 If Cash Price is not given	
	3.2.4.2 Accounting Entries and Preparation of Ledger Accounts:	
	3.2.4.2.1 In the Books of Hire Purchaser when Asset is recorded at Full	
	Cash Price including Partial or Full Seizure of Goods	
	3.2.4.2.2 In the Books of Hire Purchaser when Asset is recorded at Cash	
	Price actually paid including Partial or Full Seizure of Goods	
	3.2.4.2.3 In the Books of Hire Vendor including Partial or Full Seizure of	
	Goods	
4	Royalty Accounts:	10
	4.1 Meaning of the term Royalty	
	4.2 Important Terms: Minimum Rent or Dead Rent, Short Workings,	
	Recoupment of Short Workings	
	4.3 Types of Problems:	
	V 1	
	4.3.1 Royalties without any Minimum Rent	
	4.3.1 Royalties without any Minimum Rent 4.3.2 Royalties with a Minimum Rent:	
	4.3.2 Royalties with a Minimum Rent:	
	4.3.2 Royalties with a Minimum Rent:4.3.2.1 With the Lessee/Tenant having the right to recoup the Short Workings:	
	4.3.2 Royalties with a Minimum Rent:4.3.2.1 With the Lessee/Tenant having the right to recoup the Short Workings:4.3.2.1.1 Without any Limitation of Time	
	 4.3.2 Royalties with a Minimum Rent: 4.3.2.1 With the Lessee/Tenant having the right to recoup the Short Workings: 4.3.2.1.1 Without any Limitation of Time 4.3.2.1.2 Within a Limited Time (Limitation of Time may commence either 	
	 4.3.2 Royalties with a Minimum Rent: 4.3.2.1 With the Lessee/Tenant having the right to recoup the Short Workings: 4.3.2.1.1 Without any Limitation of Time 4.3.2.1.2 Within a Limited Time (Limitation of Time may commence either from the Date of the Agreement or from the Date of Short 	
	 4.3.2 Royalties with a Minimum Rent: 4.3.2.1 With the Lessee/Tenant having the right to recoup the Short Workings: 4.3.2.1.1 Without any Limitation of Time 4.3.2.1.2 Within a Limited Time (Limitation of Time may commence either from the Date of the Agreement or from the Date of Short Workings) 	
	 4.3.2 Royalties with a Minimum Rent: 4.3.2.1 With the Lessee/Tenant having the right to recoup the Short Workings: 4.3.2.1.1 Without any Limitation of Time 4.3.2.1.2 Within a Limited Time (Limitation of Time may commence either from the Date of the Agreement or from the Date of Short Workings) 4.3.2.2 Without the Lessee having the right to recoup the Short Workings 	
	 4.3.2 Royalties with a Minimum Rent: 4.3.2.1 With the Lessee/Tenant having the right to recoup the Short Workings: 4.3.2.1.1 Without any Limitation of Time 4.3.2.1.2 Within a Limited Time (Limitation of Time may commence either from the Date of the Agreement or from the Date of Short Workings) 4.3.2.2 Without the Lessee having the right to recoup the Short Workings 4.3.3 Accounting Entries and Preparation of Ledger Accounts without 	
	 4.3.2 Royalties with a Minimum Rent: 4.3.2.1 With the Lessee/Tenant having the right to recoup the Short Workings: 4.3.2.1.1 Without any Limitation of Time 4.3.2.1.2 Within a Limited Time (Limitation of Time may commence either from the Date of the Agreement or from the Date of Short Workings) 4.3.2.2 Without the Lessee having the right to recoup the Short Workings 4.3.3 Accounting Entries and Preparation of Ledger Accounts without Minimum Rent Account and with Minimum Rent Account: 	
	 4.3.2 Royalties with a Minimum Rent: 4.3.2.1 With the Lessee/Tenant having the right to recoup the Short Workings: 4.3.2.1.1 Without any Limitation of Time 4.3.2.1.2 Within a Limited Time (Limitation of Time may commence either from the Date of the Agreement or from the Date of Short Workings) 4.3.2.2 Without the Lessee having the right to recoup the Short Workings 4.3.3 Accounting Entries and Preparation of Ledger Accounts without Minimum Rent Account and with Minimum Rent Account: 4.3.3.1 In the Books of Lessee / Tenant 	
	 4.3.2 Royalties with a Minimum Rent: 4.3.2.1 With the Lessee/Tenant having the right to recoup the Short Workings: 4.3.2.1.1 Without any Limitation of Time 4.3.2.1.2 Within a Limited Time (Limitation of Time may commence either from the Date of the Agreement or from the Date of Short Workings) 4.3.2.2 Without the Lessee having the right to recoup the Short Workings 4.3.3 Accounting Entries and Preparation of Ledger Accounts without Minimum Rent Account and with Minimum Rent Account: 	

Course Outcomes: After completion of the course, students will be able:

- 1) To understand the concepts of the Financial Accounting.
- 2) To apply the knowledge of Partnership Accounts, AS, Ind AS, Lease, Hire Purchase and Royalty for accounting.
- 3) To analyse the effects of accounting treatments of Partnership Accounts, AS, Ind AS, Lease, Hire Purchase and Royalty.
- 4) To evaluate the impact of accounting treatments of Partnership Accounts, AS, Ind AS, Lease, Hire Purchase and Royalty on financial aspects.
- 5) To create an independent accounting of the financial transactions pertaining to Partnership Accounts, AS, Ind AS, Lease, Hire Purchase and Royalty.
- 6) To remember the accounting treatment of Partnership Accounts, AS, Ind AS, Lease, Hire Purchase and Royalty.

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1. A Textbook of Accounting for Management, 3rd Edition, S. N. Maheshwari, Suneel K. Maheswhari and Sharad Maheshwari, Vikas Publishing House Pvt. Ltd., New Delhi.
- 2. Financial Accounting for BBA, 3rd Edition, S. N. Maheshwari, Suneel K. Maheswhari and Sharad Maheshwari, Vikas Publishing House Pvt. Ltd., New Delhi.
- 3. Financial and Management Accounting, Dr. S. N. Maheshwari and Sharad Maheshwari, Sultan Chand & Sons (Educational Publishers), New Delhi.
- 4. Students Guide to Accounting Standards by D. S. Rawat, Taxmann Publication (P.) Ltd., New Delhi
- 5. Students' Guide to Accounting Standards including Introduction of Ind AS (CA/CMA Final), Dr. D. S. Rawat (FCA) and CA Nozer Shroff, Taxmaan Publication (P.) Ltd., New Delhi
- 6. Students' Guide to Ind AS Converged IFRSs (CA/CMA Final), Dr. D. S. Rawat (FCA) and CA Pooja Patel, Taxmaan Publication (P.) Ltd., New Delhi
- 7. Taxmann's Accounting Standards (AS), Notified under Companies Act 2013, Taxmaan Publication (P.) Ltd., New Delhi
- 8. Taxmaan's Illustrated Guide to Indian Accounting Standards (Ind AS), CA B. D. Chatterjee and CA Jinender Jain, Taxmaan Publication (P.) Ltd., New Delhi.
- 9. Financial Accounting (For B.Com and Foundation Course of CA, CS and CMA), S. N. Maheshwari, Suneel K. Maheswhari and Sharad Maheshwari, 3rd Edition, Vikas Publishing House Pvt. Ltd., New Delhi.
- 10. An Introduction to Accountancy, S. N. Maheshwari, Suneel K. Maheswhari and Sharad Maheshwari, Vikas Publishing House Pvt. Ltd., New Delhi.
- 11. Accountancy Volume-1 & 2, S. KR. Paul, Central Educational Enterprises (P) Ltd., Kolkata.
- 12. Advanced Accountancy (Theory, Method and Application for Professional Competence Course), R. L. Gupta, M. Radhaswamy, Sultan Chand & Sons, New Delhi.
- 13. Advanced Accountancy Volume-I & II, S. N. Maheshwari, Suneel K. Maheswhari and Sharad Maheshwari, Vikas Publishing House Pvt. Ltd., New Delhi.
- 14. Advanced Accounts Volume-I & II, M. C. Shukla, T. S. Grewal, S. C. Gupta, S. Chand and Company Limited, New Delhi.
- 15. Accounting for Management, N.P. Srinivas & M. Shaktivel Murugan, S. Chand Publication, New Delhi
- 16. Fundamental of Financial Management, Amit Singhal, S. Chand Publication, New Delhi
- 17. Accounting for Management, S. Ramanathan, Oxford University Press, New Delhi
- 18. Study Materials of ICAI, ICSI, ICMA
- 19. Journal of Chartered Accountants, Journal of Cost and Management Accountants and Journal of Company Secretary
- 20. For Limited Liability Partnership Formation: Refer Ministry of Corporate Affairs Website: mca.gov.in

Continuous Internal Evaluation - Refer Point No. 10 of Page No. 8 Semester End Examination: Max. Marks 70 and Duration of Examination is 3 Hours **Instructions:** 1) Question No. 1 and 6 are compulsory 2) Attempt any three questions from Question No. 2 to 5 Q. 1: Fill in the blanks on all Units 06 Marks O. 2: Numerical Problem on Unit-1 18 Marks Q. 3: Numerical Problem on Unit-2 18 Marks Q. 4: Numerical Problem on Unit-3 18 Marks O. 5: Numerical Problem on Unit-4 18 Marks Q. 6: Short notes on all Units: (Any 2 out of 4) 10 Marks

Program Name: B.Com in Cost and Management Accounting

Class: F.Y.B.Com. Sem-I

Subject: Basics of Cost & Management Accounting and Material Accounting-I

Academic Year: 2024-2025

Sem. No.	Subject Code	Types of Course	Name of the Subject	Credits	No. of Lecture per Week in Hours
I		Subject-I & II Major Mandatory	Basics of Cost & Management	4	4
		Wajor Wandatory	Accounting and Material Accounting-I		

Objectives:

- 1. To prepare learners to know and understand the basic concepts of Cost and Management Accounting.
- 2. To understand the elements and classification of cost.
- 3. To enable students to prepare a Cost Sheet, Tender and Quotation
- 4. To enable students to calculate the material issuing cost.

Course Outcome: After Completion of the course, student will be able:

- 1. To remember the basic concepts related to Cost and Management Accounting.
- 2. To understand the application of cost concepts and relevant cost accounting standards on material.
- 3. To apply the basis of classification of cost in preparation of Cost Sheet, Estimated Cost Sheet, Tender and Quotation.
- 4. To analyse the cost performance of a business entity with the help of Cost Sheet and material issuing prices.
- 5. To evaluate the performance with the help of Price List, Estimates, Tenders and Quotations as well as Landed Cost.

Unit	Title and Contents	No. of Lectures in
		Clock Hours
1	Basics of Cost and Management Accounting:	15
	1.1 Concept of Cost, Costing, Cost Accounting, Cost Accountancy and	
	Management Accounting	
	1.2 Limitations of Financial Accounting	
	1.3 Objectives of Cost Accounting	
	1.4 Advantages & Limitations of Cost Accounting	
	1.5 Difference between Financial Accounting and Cost Accounting	
	1.6 Difference between Financial Accounting and Management Accounting	
	1.7 Difference between Cost Accounting and Management Accounting	
	1.8 Cost Units and Cost Centres	
	1.9 Scope of Management Accounting	
	1.10Role of a Cost Accountant in an Organisation	
	1.11 Functions of Management Accountant	
2.	Elements and Classification of Cost:	15
	2.1 Cost Accounting Standard: Meaning, Definition and Introduction	
	2.2 Importance of Cost Accounting Standards	
	2.3 Elements of Cost: Material, Labour and Expenses	
	2.4 Cost Accounting Standard: Classification Cost	

	2.5 Segregation of Cost into Elements	
3.	Cost Sheet:	15
	3.1 Cost Items and Non-Cost Items	
	3.2 Proforma of Cost Sheet	
	3.3 Preparation of Cost Sheet with adjustments and Problems thereon	
	3.4 Price List: Meaning, Preparation of Price List (Theory only)	
	3.5 Estimate: Meaning, Significance, Preparation of Estimates and Problems	
	thereon	
	3.6 Tender and Quotation: Meaning, Difference between Tender and Quotation,	
	Preparation of Tender and Quotation and Problems thereon	
	3.7 Numerical Problems on Cost Sheet, Estimates, Tender and Quotation with	
	necessary adjustments	
4.	Material Accounting:	15
	4.1 Material as an Element of Cost: Importance and Control	
	4.2 Material Storage: Store Location and Stores Layout	
	4.3 Classification and Codification of Material	
	4.4 Stores and Material Records	
	4.5 Bin Card & Store Ledger etc.	
	4.6 Cost Accounting Standards-6: Material Cost	
	4.7 Calculation of Material Procurement Cost	
	4.8 Meaning and Calculation of Landed Cost	
	4.9 Functions of Purchase Department and Scientific Purchase Procedures	
	4.10Issue of Material and Pricing Methods for Issue of Material: First in First	
	Out (FIFO), Last in Last Out (LIFO), Simple Average and Weighted Average	
	Methods and adjustments thereon	
	4.11 Numerical Problems on all Pricing Methods for Issue of Material with	
	necessary adjustments	

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1) Cost Accounting-Principles and Practices, Jawahar Lal & Seema Shrivastava Tata by McGraw Hill New Delhi
- 2) Advanced Cost Accounting and Cost Systems, Ravi M Kishor by Taxman's, New Delhi
- 3) Cost Accounting Theory and Problems, S. N. Maheshwari by Mittal Shree Mahavir Book Depot, New Delhi
- 4) Advanced Cost Accounting, Jain and Narang by Kalyani Publication, New Delhi
- 5) Horngren's Cost Accounting Managerial Emphasis, Srikant M Datar & Madhav V Rajan by Pearson, Noida, UP
- 6) Cost Accounting-Principles and Practices, Dr. M.N. Arora by Vikas Publishing House, New Delhi
- 7) Cost Accounting Principles and Practice, Jain Narang by Kalyani Publication, New Delhi
- 8) Cost Accounting Methods and Problems, B.K. Bhar by Academic Publisher, Kolkata
- 9) Cost Accounting, M.Y. Khan, P. K. Jain by Tata McGraw Hill Private Limited, New Delhi
- 10) Advanced Cost and Management Accounting, V. K. Saxena & C. D. Vashist, Sultan Chand and Sons, New Delhi
- 11) Cost and Management Accounting, Inamdar S. M., Everest Publishing House
- 12) Study Materials of Chartered Accountants Program by ICAI, New Delhi
- 13) Study Materials of Cost and Management Accountants by ICMA, Kolkata
- 14) Study Materials of Company Secretary by ICSI, New Delhi
- 15) Journal of Chartered Accountants by ICAI, New Delhi
- 16) Journal of Chartered Accountants by ICMA, Kolkata
- 17) Journal of Chartered Accountants by ICSI, New Delhi

Continuous Internal Evaluation – Refer Point No. 10 of Page No. 8				
Semester End Examination: Max. Marks 70 and Duration of Examination is 3 Hours				
Instructions:				
1) Question No. 1 and 6 are compulsory				
2) Attempt any three questions from Question No. 2 to 5				
Q 1. Fill in the Blanks	06 Marks			
Q 2. Theory Question on Unit-1	18 Marks			
Q 3. Theory Question on Unit-2	18 Marks			
Q 4. Numerical Problem on Unit-3	18 Marks			
Q 5. Numerical Problem on Unit-4	18 Marks			
Q 6. Write Short Notes on all Units (Any 2 out of 4)	10 Marks			

Program Name: B.Com in Business Administration

Class: F.Y.B.Com. Sem-I Subject: Modern Office Management-I

Academic Year: 2024-2025

Sem. No.	Subject Code	Types of Course	Name of the Subject	Credits	No. of Lecture per Week in Hours
I		Subject-I & II	Modern Office	4	4
		Major Mandatory	Management-I		

Course Objectives:

- 1) To acquaint the students with the concept of modern office and its role.
- 2) To understand the conceptions factors affecting selection of place and office layout.
- 3) To enable students to understand the importance of office automation.
- 4) To enable students to understand the need of office procedures and standardization of office work.
- 5) To understand the use of office manuals and standard operating procedures.

Course Outcomes:

- 1. Students will be able to understand the concepts of modern automated offices.
- 2. They will learn the conceptions of office work low and importance of office layout.
- 3. They will grasp the knowledge of modern technology used in offices.
- 4. They will understand the need and utility of standard office procedures.
- 5. They will understand office manuals and its importance. Need and requirements of standard operating procedures will be understood by students.

Unit	Title and Contents	No. of Lectures in Clock Hours
1	Modern Office Services:	15
	1.1 Concept, Meaning and Definition of Modern Office	
	1.2 Role of Modern Office	
	1.3 Meaning and Definition of Traditional Office	
	1.4 Difference between Traditional Office and Modern Office	
	1.5 Work Flow in Modern Office	
	1.6 Importance of Mechanization in Office	
	1.7 Factors affecting selection of Office Place and Layout	
	1.8 Digital Office: Meaning and Concept, Importance of Digital Office	
	Procedures, Types of Modern Office Machines	
2	Office Automation:	15
	2.1 Meaning of Office Automation, Goals of Office Automation	
	2.2 Characteristics of Office Automation System, Advantages and	
	Obstacles in Office Automation Process	
	2.3 Office Utility: Internet, Wi-Fi, Video Conferencing, CCTV Camera, Intranet	
	2.4 Open Office and Private Office: Concept, Meaning and Need	
	2.5 Use of Artificial Intelligence in Office Automation	
3	Office Procedures and Standardization of Office Work:	15
	3.1 Meaning, Definition and Concept of Office Procedures	15
	3.2 Importance of using Office Procedures	

	3.3 Standardization of Office Work: Meaning, Objectives, Areas of Standardization 3.4 Types of Standards, Methods of setting Standards, Advantages and Limitations of Standardization				
4	Office Manuals and Standard Operating Procedures:	15			
	4.1 Meaning of Office Manuals				
	4.2 Need of Office Manuals				
	4.3 Types of Office Manuals				
	4.4 Advantages of Office Manuals				
	4.5 Standard Operating Procedures: Meaning, Benefits of Implementing				
	Standard Operating Procedures, Components of Standard Operating				
	Procedures				

Internship for Students if any: Not Applicable

List of Recommended Reference Books:

- 1) Modern Office Management by Mills and Geoffrey
- 2) Office Management by Dr. R.K. Chopra and Priyanka Gauri
- 3) Office Management by R.S.N. Pillai
- 4) Office Management by K. L. Maheshwari, and R. K. Maheshwari
- 5) Modern Office Management: Principles and Techniques by J. N. Jian and P. P. Singh
- 6) Office Management by Lefingwell and Robinson
- 7) Office Organization and Management by R. K. Chopda, and Ankita Chopda, Himalaya Publishing House, Bombay
- 8) Office Management by S P Arora, Vikas Publishing New Delhi
- 9) Office Organization and Management by Reddy and Apponnaiah, Himalaya Publishing House, Bombay
- 10) Office Management by P. K. Ghosh, Sultan Chand and Son's, New Delhi.
- 11) Office Organization and Management by C. B. Gupta, Sultan Chand and Son's New Delhi.
- 12) Office Organization and Management by Arora. S. P., Vikas Publishing House Pvt. Ltd. New Delhi.
- 13) Office Organization and Management by N. Kumar and R. Mittal, Anmol Publication Pvt. Ltd. New Delhi
- 14) Fundamental of Office Management by J. P. Mahajan, Pitamber Publishing Co. New Delhi.
- 15) Office Management by Dr. A H Lokhandwala and V. K. Behere, Nirali Prakashan, Pune.
- 16) Principles of Office Management by R. C. Bhatia, Lotus Press, New Delhi

Continuous Internal Evaluation – Refer Point No. 10 of Page No. 8

Semester End Examination: Max. Marks 70 and Duration of Ex	xamination is 3 Hours
Instructions:	
1. Question No. 1 and 6 are compulsory	
2. Attempt any three questions from Question No. 2 to 5	
Q 1. Fill in the Blanks	06 Marks
Q 2. Theory Question on Unit-1	18 Marks
Q 3. Theory Question on Unit-2	18 Marks
Q 4. Theory Question on Unit-3	18 Marks
Q 5. Theory Question on Unit-4	18 Marks
Q 6. Write Short Notes on all Units (Any 2 out of 4)	10 Marks

Program Name: B.Com in Marketing

Class: F.Y.B.Com. Sem-I Subject: Fundamentals of Marketing-I

Academic Year: 2024-2025

Sem. No.	Subject Code	Types of Course	Name of the Subject	Credits	No. of Lecture per Week in Hours
I		Subject-I & II	Fundamentals of	4	4
		Major Mandatory	Marketing-I		

Course Objectives:

- 1. To introduce the basic concepts in Marketing.
- 2. To give the insight of the basic knowledge of Market Segmentation and Marketing Mix
- 3. To establish link between commerce, business and marketing.
- 4. To enable students to apply this knowledge in practicality by enhancing their skills in the field of Marketing.

Unit	Title and Contents	No. of Lectures in Clock Hours
01	Introduction to Market and Marketing:	15
	1.1 Meaning and Definition of Market	
	1.2 Classification of Markets	
	1.3 Marketing Concept	
	1.4 Different between Traditional and Modern Marketing	
	1.5 Importance of Marketing	
	1.6 Functions of Marketing.	
	1.7 Selling vs. Marketing	
02	Market Segmentation and Marketing Mix:	15
	2.1 Market Segmentation:	
	2.1.1 Introduction, Meaning and Definition	
	2.1.2 Importance of Market Segmentation	
	2.1.3 Limitations of Market Segmentation	
	2.1.4 Bases for Segmentation	
	2.2 Marketing Mix:	
	2.2.1 Introduction, Meaning and Definition	
	2.2.2 Elements of Marketing Mix	
	2.2.3 Importance of Marketing Mix	
03	Salesmanship:	15
	3.1 Introduction, Meaning and Definition of Salesmanship	
	3.2 Features and Scope of Salesmanship	
	3.3 Elements of Salesmanship	
	3.4 Salesmanship: Arts or Science	
	3.5 Qualities for Salesman	
	3.6 Salesmanship is a Profession	
04	Distribution Channel and Physical Distribution:	15
	4.1 Distribution channels concepts and role	
	4.2 Types of Distribution Channel	
	4.3 Factors affecting types of distribution channel	
	4.4 Promotion: Methods of Promotion	
	4.5 Advertising: Concepts, Important and Types	

Course Outcomes: After completion of the course, students will be able:

- 1. Acquainted with the basics of marketing field.
- 2. It will help students to implement this knowledge in practicality by enhancing their skills in the concepts of 'Marketing Mix' and Market segmentation.
- 3. To get the knowledge of Salesmanship and various approaches.
- 4. To get the knowledge about Recent Trends in marketing area.

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1. Marketing Management, Philip Kotler, Pearson Publication
- 2. Principles of Marketing, Philip Kotler, Pearson Publication
- 3. Sales and Distribution Management, Tapan K Panda, Oxford Publication
- 4. Retail Management, Gibson Vedamani, Jayco Publication
- 5. Principles of Marketing, 19th Edition Pearson Paperback by Philip Kotler, Gary Armstrong, Sridhar Balasubramanian and Prafulla Agnihotri
- 6. Fundamentals of Marketing 2Ed 2021 by Paul Baines, Oxford
- 7. Fundamentals of Marketing Management by Mankeshya Saini, Dr. Soumya P, Dr. Daphne Fernandes, Dr. Sanjay Kumar Barik, Dr. S. Saravanah, Redshine Publication
- 8. Fundamentals of Marketing Management by Dr Kiran Kumar, Agrawal, Dr Shouvik Sanyal, Dr Lalit Goyal, Dr Poonam Kakkad, Book Rivers
- 9. Marketing Management, 16e Paperback, G. Shainesh Philip Kotler, Kevin Lane Keller, Alexander Cherney, Jagdish N. Sheth
- 10. Marketing Paperback Import, by Paolo Antonetti, Paul Baines, Sara Rosengren, Oxford University Press

Continuous Internal Evaluation – Refer Point No. 10 of Page No. 8

Semester End Examination: Max. Marks 70 and Duration of Examination is 3 Hours Instructions: 1. Question No. 1 and 6 are compulsory 2. Attempt any three questions from Ouestion No. 2 to 5 Q 1. Fill in the Blanks 06 Marks O 2. Theory Question on Unit-1 18 Marks Q 3. Theory Question on Unit-2 18 Marks Q 4. Theory Question on Unit-3 18 Marks Q 5. Theory Question on Unit-4 18 Marks Q 6. Write Short Notes on all Units (Any 2 out of 4) 10 Marks

Program Name: B.Com in Business Practices and Cooperation

Class: F.Y.B.Com. Sem-I Subject: Business Environment and Entrepreneurship-I

Academic Year: 2024-2025

Sem. No.	Subject Code	Types of Course	Name of the Subject	Credits	No. of Lecture per Week in Hours
I		Subject-I & II	Business Environment	4	4
		Major Mandatory	and Entrepreneurship-I		

Course Objectives:

- 1. To understand the concepts understand the concept and importance of entrepreneur and entrepreneurship.
- 2. To make students aware about the various types of entrepreneurs, qualities, growth of entrepreneurship.
- 3. To study the factors affecting the growth of entrepreneurship.
- 4. To understand the Business Environment.
- 5. To study the types of ethics and society responsibilities are followed in the conventional and corporate sector in the new edge followed by the rules and regulations.

Course Outcomes:

- 1. Students will be able to understand the concept and importance of entrepreneur and entrepreneurship.
- 2. They will learn various types of entrepreneurs, qualities, growth of entrepreneurship.
- 3. They will grasp the knowledge of factors affecting the growth of entrepreneurship.
- 4. They will understand the various programmes of entrepreneurship development.
- 5. They will learn women entrepreneur concept and problems, Business Environment.

Unit	Title and Contents	No. of Lectures in				
		Clock Hours				
1	Entrepreneur:	15				
	1.1 Meaning and Introduction					
	1.2 Evolution of the Concept of Entrepreneur					
	1.3 Characteristics of Successful Entrepreneurs					
	1.4 The Charms of Becoming an Entrepreneur					
	1.5 The Entrepreneurial Decision Process					
	1.6 Functions of Entrepreneur					
	1.7 Entrepreneurial Competencies and Qualities					
	1.8 Need for an Entrepreneur					
	1.9 Types of Entrepreneurs					
	1.10 Distinction between an Entrepreneur and a Manager					
	1.11Intrapreneur					
	1.12Social Entrepreneur					
2	Entrepreneurship:	15				
	2.1 Concept of Entrepreneurship					
	2.2 Growth of Entrepreneurship in India:					
	2.2.1 Entrepreneurship during Pre-Independence					
	2.2.2 Entrepreneurship during Post-Independence					
	2.3 Role of Entrepreneurship in Economic Development					

2.4 Distinction between Entrepreneurship and Enterprise	
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Scope	
Women Entrepreneurship:	15
3.1 Concept of Women Entrepreneur	
3.2 Functions of Entrepreneurs	
3.3 Growth of Women Entrepreneurship in India	
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4.7 Macro Environment: Meaning, Concept and Elements of Macro	
Environment	
4.8 Global Business Environment	
4.9 Factors Affecting Entrepreneurship Growth: Economic Factors and	
Non-Economics Factors	
4.10Government Actions on Factors Affecting Entrepreneurship Growth	
	 3.1 Concept of Women Entrepreneur 3.2 Functions of Entrepreneurs 3.3 Growth of Women Entrepreneurship in India 3.4 Problems of Women Entrepreneurs 3.5 Developing Women Entrepreneurship 3.6 Limitations of Women Entrepreneurship Business Environment: 4.1 Meaning and Definition of Business Environment 4.2 Features influencing Business Environment 4.3 Importance of Business Environment 4.4 Business Environment Factors 4.5 Types or Components of Business Environment 4.6 Micro Environment: Meaning, Concept and Elements of Micro Environment 4.7 Macro Environment: Meaning, Concept and Elements of Macro Environment 4.8 Global Business Environment 4.9 Factors Affecting Entrepreneurship Growth: Economic Factors and Non-Economics Factors

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1. Entrepreneurial Development (Revised Edition), Dr. S. S. Khanna, S. Chand Publication, New Delhi.
- 2. Entrepreneurship Development, CA Dr. Abha Mathur, Taxmann's Allied Service (P) Ltd., New Delhi
- 3. Entrepreneurship Development (Paperback) by Ranbir Singh, S.K. Kataria & Sons Educational Publisher
- 4. Entrepreneurship: Development and Management, Dr. Vasant Desai and Dr. Kulveen Kaur, Himalaya Publishing House, New Delhi
- 5. Entrepreneurship, Robert D. Hisrich, Michael P. Peters, Dean A. Shepherd, Sabyasachi Sinha by Mc Graw Hill
- 6. Entrepreneurship Development: A Systematic Approach, Dr. M. K. Sehgal by Udh Publicaiton
- 7. Entrepreneurship and New Venture Planning, CA Dr. Abha Mathur, Taxmann's Allied Service (P) Ltd., New Delhi
- 8. Fundamentals of Entrepreneurship, International Journal of Entrepreneurship Vol. 6 No. 1 (2022), AJPO Journals and Books Publishers
- 9. Entrepreneurship: Development and Management, Dr. R. K. Singal, Katson Books Publication
- 10. Innovation and Entrepreneurship, Peter F. Drucker, Harper Business Publication
- 11. Entrepreneurship Development, Sangeeta Sharama, PHI Learning Publication
- 12. Business Environment, Francis Cherunilam, Himalaya Publishing House, New Delhi.
- 13. Entrepreneurship Development, Gupta, Shrinivasan, S. Chand, New Delhi
- 14. Textbook on Entrepreneurship Development and Management In Extension by Dr S Janani Dr T N Sujeetha Dr M Asokhan M Priyadharshini, Write & Print Publications

- 15. Dynamics of Entrepreneurship, Desai Vasant, Himalaya Publishing House, New Delhi
- 16. Indian Economy, Datt and Sundharam's, S. Chand Publication, New Delhi
- 17. Udyog, Udyog Sanchalaya, Mumbai-7
- 18. Entrepreneurship Development, Gupta, Shrinivasan, S. Chand, New Delhi
- 19. Study Material of Economic and Business Environment for CS Foundation by the Institute of Company Secretary of India, New Delhi

Continuous Internal Evaluation – Refer Point No. 10 of Page No. 8

Semester End Examination: Max. Marks 70 and Duration of Examination is 3 Hours Instructions: 1. Question No. 1 and 6 are compulsory 2. Attempt any three questions from Question No. 2 to 5 Q 1. Fill in the Blanks 06 Marks Q 2. Theory Question on Unit-1 18 Marks Q 3. Theory Question on Unit-2 18 Marks Q 4. Theory Question on Unit-3 18 Marks Q 5. Theory Question on Unit-4 18 Marks Q 6. Write Short Notes on all Units (Any 2 out of 4)

10 Marks

Program Name: B.Com in Banking, Finance and Insurance

Class: F.Y.B.Com. Sem-I Subject: Fundamentals of Banking-I

Academic Year: 2024-2025

Sem. No.	Subject Code	Types of Course	Name of the Subject	Credits	No. of Lecture per Week in Hours
I		Subject-I & II	Fundamentals of	4	4
		Major Mandatory	Banking-I		

Course Objectives:

- 1. To provide knowledge of Fundamentals of Banking.
- 2. To create awareness about various banking concepts.
- 3. To conceptualize banking operations.
- 4. To develop the working capability of students in banking sector
- 5. To Make the Students aware of Banking Business and practices.

Unit	Title and Contents	No. of Lectures in
1	Englisher of Dealth an	Clock Hours
1	Evolution of Banking:	15
	1.1 Meaning, Definition and Origin of Bank	
	1.2 Evolution of Banking in India	
	1.3 Structure of Indian Banking System	
	1.4 Functions of Bank: Primary and Secondary Functions	
2	Procedure for Opening and Operating of Deposit Account: 2.1 Procedure for Opening of Deposit Account: Know Your Customer Norms, (KYC Norms), Application Form, Introduction, Proof of Residence, Specimen Signature, and Nomination Facility: Their Importance. No Frill Account 2.2 Procedure for Operating Deposit Account: Pay-in-slip, Withdrawal slip, Issue of Pass Book, (Current, Savings or Recurring Deposit), Issue of Cheque Book, Issue of Fixed Deposit Receipt, Premature encashment of a Fixed Deposit and Loan against Fixed Deposit. Recurring Deposit: Premature encashment and loan against Recurring Deposit. a) Closure of Account b) Transfer of Account c) Death Claim Procedure 2.3 Types of Account Holders: 2.3.1 Individual Account Holders- Individual Account, Joint Account, Illiterate, Minor, Married Woman, Pardahnashin Woman, Non-Resident Account	15
	2.3.2 Institutional Account Holders- Sole Proprietorship, Partnership	
	Firm, Joint Stock Company, Hindu Undivided Family, Clubs,	
3	Associations, Societies and Trusts Landing Principles and Palance Sheet of a Panks	15
3	Lending Principles and Balance Sheet of a Bank: 3.1 Safety, Liquidity, Profitability, Diversification of risks and other	15
	Principles of Lending, Conflict between Liquidity, Profitability and Safety	

	3.2 Customer Assessment through CIBIL and other similar agencies	
	3.3 Balance Sheet of a Bank	
4	Negotiable Instruments:	15
	4.1 Definition, meaning and characteristics of Negotiable instruments	
	4.2 Definition, meaning and characteristics of Promissory Note, Bill of	
	Exchange and Cheque	
	4.3 Types of Cheques: Bearer, Order and Crossed	
	4.4 Types of Crossing: General and Special	
	4.5 Dishonour of Cheque	
	4.6 Endorsement: Definition and Meaning of Endorsement	

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1. Majumdar N. C., 'Fundamentals of Modern Banking', New Central Book Agency (P) Ltd., New Delhi.
- 2. Arondekar A.M. & Others, 'Principles of Banking', Macmillan India Pvt. Ltd.
- 3. Srinivasan D. & Others, 'Principles & Practices of Banking', Macmillan India Pvt. Ltd.
- 4. Agarwal O.P., (4th Edition, 2017), 'Banking and Insurance', Himalaya Publishing House.
- 5. Gopinath M. N. (1st Edition, 2008), 'Banking Principles and Operations', Snow White Publications Pvt. Ltd, Mumbai
- 6. Gordon E. & Natarajan K., 'Banking Theory, Law and Practice', (21st Revised Edition), Himalaya Publishing House.
- 7. Joshi Vasant & Joshi Vinay, (3rdEdition), 'Managing Indian Banks', Sage Publication, New Delhi
- 8. Varshney P.N. (12th Edition, 2003), 'Banking Law and Practice', Sultan Chand & Co. New Delhi
- 9. Kothari V., (26th Edition) 'Tannan's Banking Law & Practice in India,' Lexis Nexis Publication.
- 10. Kaptan S S & Choubey N S, "E-Indian Banking in Electronic Era", Sarup & Sons, New Delhi 2003.
- 11. Padmalatha Suresh, Justin Paul, "Management of Banking and Financial Services" Second Edition, 2013, Published By Dorling Kindersley (Pearson)
- 12. Principles and Practices of Banking, Indian Institute of Banking and Finance, Macmillan

Continuous Internal Evaluation – Refer Point No. 10 of Page No. 8

Semester End Examination: Max. Marks 70 and Duration of Examination is 3 Hours Instructions: 1. Question No. 1 and 6 are compulsory 2. Attempt any three questions from Question No. 2 to 5 Q 1. Fill in the Blanks 06 Marks Q 2. Theory Question on Unit-1 18 Marks Q 3. Theory Question on Unit-2 18 Marks Q 4. Theory Question on Unit-3 18 Marks Q 5. Theory Question on Unit-4 18 Marks Q 6. Write Short Notes on all Units (Any 2 out of 4) 10 Marks

Program Name: B.Com in Business Laws

Class: F.Y.B.Com., Sem-I Subject: Indian Legal System and Legal Method-I

Academic Year: 2024-2025

Sem. No.	Subject Code	Type of Course	Name of the Subject	Credits	Lectures per Week in Clock Hour
I		Subject-I & II	Indian Legal System	4	4
		Major Mandatory	and Legal Method-I		

Course Objectives:

- 1. To understand the basic concept, nature and functions of law.
- 2. To be able to distinguish between the major kinds of law, legal system and related institutions
- 3. To know the structure of the legal institutions, tribunals and the hierarchy of courts in India.
- 4. To acquire the ability to identify legal issues and applying various legal principles to the situation.
- 5. To know the various sources of law and be able to synthesize such sources and use them to understand legal system more effectively.
- 6. To be familiar with legal research sources, tools and basic techniques to understand the existing laws of the country and dispute resolution mechanism in India

Unit	Title and Contents	No. of Lectures in Clock Hours)
1	Meaning of Law, Classification of Laws and Justice	15
	1.1 Meaning, Definitions and Nature of Law	
	1.2 The Functions and Purpose of Law	
	1.3 Classification of Laws:	
	1.3.1 Public and Private Law	
	1.3.2 Substantive and Procedural Law	
	1.3.3 Municipal and International Law	
	1.4 Administration of Justice, Civil and Criminal Justice	
2	The Sources of Law:	15
	2.1 Custom	
	2.2 Precedent	
	2.3 Legislation and other Sources	
3	Basic Concepts of Indian Legal System:	15
	3.1 Nature and Functions of Legal Systems: Civil Law and Common Law	
	3.2 Constitution as Basic Law	
	3.3 Law and Governance:	
	3.3.1 Rule of Law	
	3.3.2 Separation of Powers	
	3.3.3 Judicial System in India:	
	3.3.3.1 Hierarchy of Courts: Supreme Court, High Courts, District Courts,	
	Tribunals	
	3.3.3.2 Other Judicial: Quasi-Judicial Authorities and ADR Mechanism	
	3.3.4 Importance of Law of Evidence	
	3.4 Legal References: Statutory Reports, Case Law Reports, Journals,	
	Manuals, Digests, etc.	

4	Lok-Adalats, Gram Nyayalayas, Commercial Courts and Legal Aid:	15
	4.1 Legal Aid under the Constitution of India	
	4.2 The Legal Services Authorities Act, 1987: (Sections 4, 7, 10 and Chapters	
	VI and VI-A)	
	4.3 The Gram Nyayalayas Act, 2008 (Chapters II to VII): Objectives,	
	Features, Advantages and Limitations	
	4.4 The Commercial Courts Act, 2015. (Chapters II to V)	

Course Outcomes: After completion of the course, students will be able to:

- 1. Understand the nature of law, legal systems and legal institutions in India.
- 2. Distinguish between the major kinds of law and an elementary understanding of Civil and criminal administration of justice.
- 3. Know the various sources of law and be able to synthesize such sources and use them to understand legal system more effectively.
- 4. Acquire the ability to identify legal issues and applying various legal principles to the situation.
- 5. Become familiar with legal research sources, tools and basic techniques to understand the existing laws of the country and dispute resolution mechanism in India more particularly about commercial disputes

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1. H.L.A. Hart, The Concept of Law, Chapters VI & IX (1961)
- 2. Lon. L. Fuller, Anatomy of Law, Part Two (1976)
- 3. R.W.M. Dias, Jurisprudence (5th ed. 1994)
- 4. Joseph Minattur, "Introduction" in Joseph Minattur (ed.), Indian Legal System, vii xiv (2nd ed., 2006)
- 5. V.S. Deshpande, "Nature of the Indian Legal System" in Joseph Minattur, op cit.
- 6. N.R.M. Menon, "Our Legal System", Legal Aid Newsletter, November 1982.
- 7. R. David & J.E.C. Brierley, Major Legal Systems of the World Today 17-31, 484-515 (3rd ed., 1985).
- 8. Mani Tripathy, Jurisprudence, Allahabad Law Agency, Allahabad
- 9. M.P Jain., "Custom as a Source of Law in India", 3 Jaipur Law Journal 96 (1963)
- 10. Rupert Cross and J.W. Harris, Precedent in English Law (4th ed., 1991)
- 11. Glanville Williams, Learning the Law 67-96 (11th ed., 2003)
- 12. G.W. Paton and David P. Derham, A Textbook of Jurisprudence, Chapter VI (4th ed., 2004)
- 13. A. Lakshminath, Judicial Process: Precedent in Indian Law (3rd ed., 2009)
- 14. P. J.Fitzgerald, Salmond on Jurisprudence, Sweet and Maxwell, (1966), London
- 15. P.M.Baxi, The Costitution of India, Universal, Lexis Nexis.(2020)
- 16. M.P.Jain, Indian Constitutional law,8th edition, Lexis Nexis (2023)
- 17. J. S. Verma, "50 years of Freedom under Rule of Law: Indian Experience", 4-7 Law and Justice 83 (2000)
- 18. Upendra Baxi, "The Rule of Law in India", 4 International Journal of Human Rights 6-25 (2007) [available at www.surjournal.org]
- 19. M.N. Venkatachaliah, "Rule of Law: Contemporary Challenges", 45 Indian Journal of Public Administration 321 (1999)
- 20. H.M. Seervai, "Rule of Law" in The Position of the Indian Judiciary under the Constitution of India 83-96 (1970)
- 21. J.N. Pandey; Constitutional Law of India; Central Law Agency, 58th Edition(2021), Allahabad
- 22. AV Dicey, "Rule of Law"- Constitutional Law, 1885.
- 23. Bare Act: The Legal Services Authorities Act, 1987, Chapters VI and VIA
- 24. Bare Act: The Gram Nyayalayas Act, 2008

- 25. Bare Act: The Commercial Courts Act, 2015.
- 26. R Swaroop, Legal Aid & Lok Adalat 5-43 (2003)
- 27. Upendra. Baxi, The Crisis of Indian Legal System 295-327 (1982);
- 28. N.R. Madhava Menon, "Settlement in the Open" (www.telegraphindia.com/archive/1001212/editoria.htm)
- 29 A.K. Agarwal, "Strengthening 'Lok Adalat' Movement in India", AIR 2006 Journal 33;
- 30 Reports of Law Commission of India on Panchayats and Gram Nyayalaya [14th Report (1958) and 114th Report (1986)] http://lawcommissionofindia.nic.in
- 31 J. S. Bisht, "Lok Adalat: A Mechanism of Alternate Dispute Resolution", XXXI Indian Bar
- 32 Review 165 (2004);
- 33 Legal Language in India, Dr. Anirudh Prasad.
- 34 Legal Research Methodology, ILI Publication.
- 35 Legal Research Methodology, S.R. Myneni.
- 36 Silky Mukherjee, Constitutional Provisions for Legal Aid in India, Bharati Law Review, Jan-Mar-2013

Continuous Internal Evaluation – Refer Point No. 10 of Page No. 8 Semester End Examination: Max. Marks 70 and Duration of Examination is 3 Hours Instructions: 1. Question No. 1 and 6 are compulsory 2. Attempt any three questions from Question No. 2 to 5 O 1. Fill in the Blanks 06 Marks Q 2. Theory Question on Unit-1 18 Marks Q 3. Theory Question on Unit-2 18 Marks Q 4. Theory Question on Unit-3 18 Marks Q 5. Theory Question on Unit-4 18 Marks Q 6. Write Short Notes on all Units (Any 2 out of 4) 10 Marks

Program Name: B.Com in Business Mathematics, Statistics and Analytics

Class: F.Y.B.Com. Sem-I Subject: Statistical Decision Analysis-I

Academic Year: 2024-2025

Sem. No.	Subject Code	Types of Course	Name of the Subject	Credits	No. of Lecture per Week in Hours
I		Subject-I & II	Statistical Decision	4	4
		Major Mandatory	Analysis-I		

Course Objectives:

- 1. To acquaint the students with some basic concepts in Statistical Decision Theory.
- 2. To acquaint the students with the business problem solving using Statistical Decision Techniques.
- 3. To acquaint the students with the Statistical Quality Control Techniques.
- 4. To acquaint the students with applications of Statistical Quality Control Techniques for process quality control.

Course Outcome: After the completion of this course, students will be able:

- 1. To understand basic concepts in Statistical Decision Theory
- 2. To analyse the various business problems and their solutions using Statistical Decision Theory
- 3. To find optimal solutions using Statistical Decision Method
- 4. To understand various statistical quality control techniques and apply those to find process quality
- 5. To solve various business decision problems using Statistical Decision Techniques.

Unit	Title and Contents	No. of Lectures in
	G my	Clock Hours
1	Game Theory:	15
	Meaning, Two-Person Zero-Sum Game, Pure and Mix Strategies, Pay Off	
	Tables, Saddle Points, Minimax and Maximin Principles, Dominance	
	Principles, Algebraic Method to solve 2×2 Game, Graphical Method,	
	Examples and Problems	
2	Statistical Decision Theory:	15
	Introduction, Acts, States of Nature, Pay Off, Regret, Decision Making	
	Under Risk, Expected Opportunity Loss (EOL) Criterion and Expected	
	Monetary Value (EMV) Criterion, Expected Value of Perfect Information	
	(EVPI), Decision Making Under Uncertainty, Maximin Criterion,	
	Maximax, Minimax Regret Criterion, Laplace Criterion, Hurwitz	
	Criterion, Examples and Problems.	
3	Replacement Problem: Introduction, Replacement of Item that	15
	Deteriorates with time when value of money remains same during the	10
	period, Examples and Problems.	
	Sequencing Problem: Assumptions in Sequencing Model, Basic	
	terminology, n-jobs through Two Machine Problems, Examples and Problems.	
	Simulations - Meaning and Scope, Advantages and Disadvantages of	
	Simulations, Monte-Carlo Simulation, Examples and Problems.	

4	Statistical Quality Control:	15
	Introduction, Chance and assignable Causes of Variation, Uses of SQC,	
	Control Limits, Specification Limits, Tolerance Limits Process and	
	Product Control, Control Charts for Mean, Range, P-Chart, C-Chart,	
	Process Capability Study, Interpretation of Capability Index C_p and C_{pk} ,	
	Examples and Problems.	

Internship for Students if any: Not Applicable List of Recommended Books and Study Materials

- 1. P. K. Gupta, D. S. Hira, Operations Research, S. Chand and Company Pvt. Ltd., New Delhi, 2014.
- 2. Hamdy A. Taha, Operations Research: An Introduction, Pearson India Ltd., New Delhi, 2017.
- 3. Kanti Swaroop, P. K. Gupta and Man Mohan Operations Research, Sultan Chand and Sons, New Delhi, 2022.
- 4. N. D. Vohra, Quantitative Techniques, McGraw Hill Education, New Delhi, 2021
- 5. Statistics for Business: Decision Making and Analysis, 3Rd Edition by Robert E. Stine, Pearson
- 6. Statistics for Business: Decision Making and Analysis, by Robert Stine and Dean Foster, Pearson
- 7. Statistical Decision Theory by Nicholas T Longford, Springer Verlag Publisher
- 8. CMA Knowledge Series on Fundamentals of Business Mathematics and Statistics (CMA Foundation Paper-03), by Y V Shruthi, Commercial Law Publishers (India) Pvt. Ltd.
- 9. Statistical Decision Theory and Bayesian Analysis by James O. Berger, Springer Verlag Publisher

Continuous Internal Evaluation - Refer Point No. 10 of Page No. 8 Semester End Examination: Max. Marks 70 and Duration of Examination is 3 Hours Instructions: 1. Question No. 1 and 6 are compulsory 2. Attempt any three questions from Question No. 2 to 5 O 1. Fill in the Blanks 06 Marks Q 2. Theory Question on Unit-1 18 Marks Q 3. Theory Question on Unit-2 18 Marks Q 4. Theory Question on Unit-3 18 Marks Q 5. Theory Question on Unit-4 18 Marks Q 6. Write Short Notes on all Units (Any 2 out of 4) 10 Marks

Program Name: B.Com

Class: F.Y.B.Com. Sem-I Subject: Introduction to Behavioural Economics

Academic Year: 2024-2025

Sem. No.	Subject Code	Types of Course	Name of the Subject	Credits	No. of Lecture per Week in Hours
I		Subject-III	Introduction to	4	4
		Major Mandatory	Behavioural Economics		

Course Objectives:

- 1. To know about the origin of economics
- 2. To understand the relationship between economics and other discipline.
- 3. To introduce microeconomic concepts, theory and Laws.
- 4. To introduce simple mathematical equations.
- 5. To incorporate Indian Knowledge System in economics.

Unit	Title and Contents	No. of Lectures in
		Clock Hours
1	Introduction to Behavioural Economics:	15
	1.1 Interdisciplinary Approach to Economics	
	1.2 Economics and Socio-Economic Conditions	
	1.2.1 Economics and Political Science (The Role of the State)	
	1.2.2 Economics and Administration	
	1.2.3 Economics and Ethics	
	1.3 Basic Economic Problems and Different Approaches to solve the	
	Problems	
	1.4 Microeconomics and Macroeconomics	
2	Demand and Supply Analysis:	15
	2.1 Definition, Factors Influencing Demand, Derivation of Demand Curve,	
	Changes in Demand Curve	
	2.2 Definition, Factors Influencing Supply, Changes in Supply Curve	
	2.3 Demand and Supply Equations (to calculate Equilibrium Price and	
	Output)	
	2.4 Elasticity of Demand: Price, Income and Cross Elasticity	
	2.5 Concept of Consumer Surplus	
3	Cost Concepts:	15
	3.1 Meaning and determinants of Cost	
	3.2 Concepts of: Economic Cost, Opportunity Cost, Fixed and Variable Cost,	
	Sunk Cost, Short Run and Long Run Cost	
	3.3 Short Run Cost Functions: Total Cost (TC), Total Fixed Cost (TFC), Total	
	Variable Cost (TVC), Average Cost (AC), Marginal Cost (MC) and Short	
	Run Cost and Long Run Cost	
	3.4 Behaviour of Cost Curve: Long Run Average Cost Curve, U-Shaped, L-	
	Shaped and Elongated U-Shaped	
	3.5 Economies and Diseconomies of scale	
	3.6 Simple Calculations on Short Run Cost / Estimate of Cost	
4	Theory of Production and Laws of Production:	15
	4.1 Factors influencing Production: Land, Labour, Capital and Entrepreneurs	

4.2 Theory of Production: Cobb Douglas Production Function (Input-Output	
Analysis)	
4.3 The Laws of Variable Proportions	
4.4 The Laws of Returns to Scale	
4.5 Concepts of Isoquants and Iso-Costline	

Course Outcomes: After completion of the course, students will be able:

- 1. The students will be able to the Comprehend the Origin of economics.
- 2. Understand the importance of Indian Knowledge System related to economics.
- 3. Explore the interdisciplinary approach to economics.
- 4. Understand the concepts, theory and Laws of Microeconomics.
- 5. Solve simple mathematical equations related to economics.

Internship for Students if any: Not applicable List of Recommended Books and Study Materials

- 1. H. L. Ahuja, (2019), Principles of Micro Economics, S. Chand Publication, New Delhi.
- 2. D. M. Mithani, (2017), Micro Economics, Himalaya Publication, New Delhi.
- 3. D. N. Dwivedi (2017) Micro Economics Pearson Publication, New Delhi.
- 4. Das R. C. (2023) Micro Economics: Theory and Practices, 2nd Edition, Kunal Book Publication, New Delhi.
- 5. N. Gregory Mankiw (1998), Principles of Microeconomics, Harcourt College Publishers, Philadelphia
- 6. Koutsoyiannis, (1979), A: Modern Microeconomics (2nd ed), Macmillan Press, London.
- 7. Ravindra Mahajan, (2013), "National Policy Studies in the light of Ekatma Manav Darshan" Published by Centre for Integral Studies and Research.
- 8. L. N. Rangarajan, (1992), "Kautilya: The Arthashastra" Penguin Classics Company.
- 9. Mansfield. E.: Microeconomics: Theory and Applications, W. W. Norton & Company
- 10. Edward T Dowling, "Introduction to Mathematical Economics" Schaums Outlines, 3rd Edition.
- 11. Economic Survey Report by RBI and Government of India.

Continuous Internal Evaluation - Refer Point No. 10 of Page No. 8 Semester End Examination: Max. Marks 70 and Duration of Examination is 3 Hours Instructions: 1. Question No. 1 and 6 are compulsory 2. Attempt any three questions from Question No. 2 to 5 Q 1. Fill in the Blanks 06 Marks O 2. Theory Question on Unit-1 18 Marks Q 3. Theory Question on Unit-2 18 Marks Q 4. Theory Question on Unit-3 18 Marks Q 5. Theory Question on Unit-4 18 Marks Q 6. Write Short Notes on all Units (Any 2 out of 4) 10 Marks

Program Name: B.Com

Class: F.Y.B.Com. Sem-I Subject: Business Accounting-I

Academic Year: 2024-2025

Sem. No.	Subject Code	Type of Course	Name of the Subject	Credits	Lectures per Week in Clock Hour
I		SEC	Business Accounting-I	2	2

Course Objectives:

- 1. To make students understand the concepts of the financial accounting and partnership accounts.
- 2. To impart the knowledge of accounting principles, concepts, conventions, and partnership accounts.
- 3. To make students understand the applicability of accounting principles, concepts, conventions, partnership accounts, and partnership accounts.
- 4. To teach the utility and practical use of accounting principles, concepts, conventions, and partnership accounts.

Unit	Title and Contents	No. of Lectures in
1	Maaning and Saans of Assayutings	Clock Hours 10
1	Meaning and Scope of Accounting: 1.1 Definition of Accounting and Need for Accounting	10
	1.2 Development of Accounting and Accounting as Information System, and	
	Qualitative characteristics of Accounting Information System	
	1.3 Book-Keeping and Accounting and Is Accounting a Science or an Art?	
	1.4 Accounting and other Disciplines: Accounting and Economics,	
	Accounting and Statistics, Accounting and Mathematics, and Accounting and Law	
	1.5 Introduction of Branches of Accounting: Financial Accounting, Cost	
	Accounting, Management Accounting, Human Resource Accounting,	
	Environmental or Green Accounting, and Inflation Accounting	
	1.6 Functions, Objectives, Limitations, and end Users of Financial	
	Accounting	
	1.7 Meaning and Nature of Accounting Principles:	
	1.7.1 Accounting Concepts: Business Entity, Going Concern, Money	
	Measurement, Cost, Dual Aspect, Accounting Period, Period	
	Matching of Cost and Revenue, Realization, and Accrual	
	1.7.2 Accounting Conventions: Conservatism, Full Disclosure, Consistency,	
	and Materiality	
2	Accounting Standards (AS):	10
	2.1 Meaning, Scope and Objectives of Accounting Standards	
	2.2 Advantages and Disadvantages of Accounting Standards	
	2.3 Formation of Accounting Standards Board and its Objectives and	
	Functions	
	2.4 Procedure for Issuing Accounting Standards by the ICAI	
	2.5 AS-2: Valuation of Inventories	
	2.6 AS-5: Net Profit or Loss for the Period, Prior Period Items and Changes in	
	Accounting Policies, and Ind AS-8: Accounting Policies, Changes in	
	Accounting Estimate and Errors	

	2.7 Numerical Problems on AS-2 and AS-5					
3	Partnership Firm and Piecemeal Distribution	10				
	3.1 Meaning, Nature, Features and Importance of Partnership Firm					
	3.2 The Indian Partnership Act 1932 (Important Provisions) and Partnership					
	Deed and its Contents					
	3.3 Limited Liability Partnership: Concept, Structure, Advantages, Procedure					
	of Formation of Limited Liability Partnership, Difference between					
	Limited Liability Partnership and Partnership Firm, and Difference					
	between Limited Liability Partnership and Company					
	3.4 Gradual Realization of Assets and Basis of Distribution:					
	3.4.1 Order of Payments					
	3.4.2 Proportionate Capitals Method: Statement Showing Surplus Capital &					
	Statement Showing Piecemeal Distribution of Cash					
	3.4.3 Maximum Loss Method: Statement Showing Piecemeal Distribution					
	of Cash					
	3.5 Numerical Problems on Proportionate Capital Method and Maximum					
	Loss Method					

Course Outcomes: After completion of the course, students will be able:

- 1. To understand the accounting principles, concepts, conventions, and partnership accounts.
- 2. To apply accounting principles, concepts, conventions, and partnership accounts for accounting treatment.
- 3. To analyse the effects of accounting treatments.
- 4. To evaluate the impact of accounting treatments.
- 5. To create an independent accounting of the financial transactions.
- 6. To remember the accounting principles, concepts, conventions, and partnership accounts.

Internship for Students if any: Not applicable List of Recommended Books and Study Materials

1. A Textbook of Accounting for Management, 3rd Edition, S. N. Maheshwari, Suneel K.

- 1. A Textbook of Accounting for Management, 3rd Edition, S. N. Maheshwari, Suneel K. Maheswhari and Sharad Maheshwari, Vikas Publishing House Pvt. Ltd., New Delhi.
- 2. Financial Accounting for BBA, 2nd Edition, S. N. Maheshwari, Suneel K. Maheshwari and Sharad Maheshwari, 3rd Edition, Vikas Publishing House Pvt. Ltd., New Delhi.
- 3. Financial and Management Accounting, Dr. S. N. Maheshwari and Sharad Maheshwari, Sultan Chand & Sons (Educational Publishers), New Delhi.
- 4. Students Guide to Accounting Standards by D. S. Rawat, Taxmann Publication (P.) Ltd., New Delhi
- 5. Students' Guide to Accounting Standards including Introduction of Ind AS (CA/CMA Final), Dr. D. S. Rawat (FCA) and CA Nozer Shroff, Taxmaan Publication (P.) Ltd., New Delhi
- 6. Students' Guide to Ind AS Converged IFRSs (CA/CMA Final), Dr. D. S. Rawat (FCA) and CA Pooja Patel, Taxmaan Publication (P.) Ltd., New Delhi
- 7. Taxmann's Accounting Standards (AS), Notified under Companies Act 2013, Taxmaan Publication (P.) Ltd., New Delhi
- 8. Taxmaan's Illustrated Guide to Indian Accounting Standards (Ind AS), CA B. D. Chatterjee and CA Jinender Jain, Taxmaan Publication (P.) Ltd., New Delhi.
- 9. Financial Accounting (For B.Com and Foundation Course of CA, CS and CMA), S. N. Maheshwari, Suneel K. Maheswhari and Sharad Maheshwari, 3rd Edition, Vikas Publishing House Pvt. Ltd., New Delhi.
- 10. An Introduction to Accountancy, S. N. Maheshwari, Suneel K. Maheswhari and Sharad Maheshwari, Vikas Publishing House Pvt. Ltd., New Delhi.
- 11. Accountancy Volume-1 & 2, S. KR. Paul, Central Educational Enterprises (P) Ltd., Kolkata.
- 12. Advanced Accountancy (Theory, Method and Application for Professional Competence Course), R. L. Gupta, M. Radhaswamy, Sultan Chand & Sons, New Delhi.

- 13. Advanced Accountancy Volume-I & II, S. N. Maheshwari, Suneel K. Maheswhari and Sharad Maheshwari, Vikas Publishing House Pvt. Ltd., New Delhi.
- 14. Advanced Accounts Volume-I & II, M. C. Shukla, T. S. Grewal, S. C. Gupta, S. Chand and Company Limited, New Delhi.
- 15. Accounting for Management, N.P. Srinivas & M. Shaktivel Murugan, S. Chand Publication, New Delhi
- 16. Fundamental of Financial Management, Amit Singhal, S. Chand Publication, New Delhi
- 17. Accounting for Management, S. Ramanathan, Oxford University Press, New Delhi
- 18. Study Materials of ICAI, ICSI, ICMA
- 19. Journal of Chartered Accountants, Journal of Cost and Management Accountants and Journal of Company Secretary
- 20. For Limited Liability Partnership Formation: Refer Ministry of Corporate Affairs Website: mca.gov.in

Continuous Internal Evaluation - Refer Point No. 10 of Page No. 8 Semester End Examination: Max. Marks 35 and Duration of Examination is 2 Hours Instructions: 1) Question No. 1 is Compulsory. 2) Attempt any Two Questions from Question No. 2 to 5 Q. 1: Fill in the Blanks 05 Marks Q. 2: Theory Question on Unit-1 15 Marks Q. 3: A) Theory Question on Unit-2 07 Marks Q. 3: B) Numerical Problem on Unit-2 08 Marks Q. 4: Numerical Problem on Unit-3 15 Marks Q. 5: Short Notes on all Units (Any 3 out of 5) 15 Marks

Program Name: B.Com

Class: F.Y.B.Com. Sem-I Subject: Mastering English for Professional Purposes-I

Academic Year: 2024-2025

Sem. No.	Subject Code	Type of Course	Name of the Subject	Credits	Lectures per Week in Clock Hour
I		AEC	Mastering English for	2	2
			Professional Purposes-I		

Course Objectives:

- 1. To make students understand the importance of communicative competence.
- 2. To expose students to the basics of communication.
- 3. To introduce students to vocabulary, spoken and written components of communication.
- 4. To lead students through rigorous exercise related to communication.
- 5. To make students proficient in communication.

Unit	Title and Contents	No. of
		Lectures in
		Clock Hours
1	Poetry for Values and Ethics	10
2	Prose for Professional Growth	10
3	Conversational Skills for Professional Purposes	10

Course Outcomes: After completion of the course, students will be able:

- 1. Students understand the importance of communication and the consequent competence required for it.
- 2. Students learn the basics of communication
- 3. Students acquire the necessary skills components of communication
- 4. Students become confident about communication through rigorous exercise
- 5. Students become competent in communication
- 6. Students realize that literary pieces are very good examples of effective communication.

Internship for Students if any: Not applicable				
List of Recommended Books and Study Materials				
Continuous Internal Evaluation – Refer Point No. 10 of Page No. 8				
Semester End Examination: Max. Marks 35 and Duration of Examination is 2 Hours				
Q. 1: Answer the following question in 300 words (Any One) 15 Marks				
Q. 2: Answer the following question in 300 words (Any One) 15 Marks				
Q. 3: Write Short Notes (Any One)	05 Marks			



SAVITRIBAI PHULE PUNE UNIVERSITY FACULTY OF COMMERCE AND MANAGEMENT (COMMERCE)

Structure and Syllabus For S.Y. B.Com. Degree Program As per National Education Policy-2020

> w.e.f. June-2025 (Academic Year 2025-2026)

Chairman / Coordinator of Board of Studies in the Commerce Faculty

Sr. No.	Name of the BOS	Name of the Chairman / Coordinator		
1	Accountancy	Dr. Manohar Sanap		
2	Cost & Works Accounting	Dr. Sunita Dakle		
3	Business Administration	Dr. Yashodhan Mithare		
4	Marketing	Prin. Dr. Anwar Shaikh		
5	Business Practices	Dr. Archana Vikhe		
6	Business Laws	Dr. Shivaji Takalkar		
7	Banking, Finance and Insurance	Dr. Kishor Nikam		
8	Statistics and Computer Applications	s Prin. Dr. Nitin Ghorpade		
9	Business Economics	Dr. Dipak Powdel		

1. B. Com. Program will be offered in Eight Major Specializations:

- a) B. Com in Accountancy and Taxation
- b) B. Com in Cost and Management Accounting
- c) B. Com in Business Administration
- d) B. Com in Marketing
- e) B. Com in Business Practices and Cooperation
- f) B. Com in Banking, Finance and Insurance
- g) B. Com in Business Laws
- h) B. Com in Business Mathematics, Statistics and Analytics

2. Teaching Methodology:

The Teacher can use the following Methods as Teaching Methodology:

- a) Class Room Lectures
- b) Lectures in the Laboratories
- c) Guest Lectures of Professionals, Industry Experts etc.
- d) Use of ICT
- e) Visits to various Professionals Units, Companies and Business / Industry Units
- f) Group Discussion
- g) Use of e-Contents
- h) Analysis of Case Studies/Reports

3. Methods of Evaluation, Passing, and Evaluation Criteria:

The evaluation of students will be done on Three Times during each Semester:

- a. Continuous Internal Assessment
- b. Practical / Project Examination (If applicable)
- c. Semester End Examination
- a) Continuous Internal Evaluation will be of Forty Percent of the Total Marks allotted for the course. The colleges need to adopt any Two Methods out of the following Methods for Continuous Internal Evaluation:
 - 1) Offline Written Examination
 - 2) Power Point Presentations
 - 3) Assignments
 - 4) Open Book Test
 - 5) Offline MCQ Test
 - 6) Group Discussion
 - 7) Analysis of Case Studies
- b) For Theory Examination / Practical Examination / Project Examination will be conducted as per the directives given by the Board of Studies and issued by the University.
- c) For Semester End Theory Examination, question papers will be set for Sixty Percent of the Total Marks allotted for the course. The University will conduct this Examination.

SAVITRIBAI PHULE PUNE UNIVERSITY, PUNE

FACULTY OF COMMERCE & MANAGEMENT (COMMERCE)

Structure and Subject Codes for S.Y. B.Com. Sem-III as per NEP-2020 w.e.f. Academic Year: 2025-2026

Credit Distribution and Courses Structure of Semester-III of S.Y. B.Com.

Sr. No.	Verticals	Credits	Course Code	Name of the Course	Name of the Board of Studies	No. of Lectures in a Week (Clock Hours)
				Major Mandatory Subjects (6 Credits)		
				I) Accountancy and Taxation		
1	MJ	4	CA201-T	Corporate Accounting-I	Accountancy	4
2	MJ	2	FAFD202-T	Forensic Accounting and Fraud Detection-I	Accountancy	2
				II) Cost and Management Accounting		
3	MJ	4	CA201-T	Corporate Accounting-I	Accountancy	4
4	MJ	2	MOC203-T	Methods of Costing-I	Cost & Works Accounting	2
				III) Business Administration		
5	MJ	4	CA201-T	Corporate Accounting-I	Accountancy	4
6	MJ	2	EMS204-T	Enterprise Management System-I	Business Administration	2
		,		IV) Marketing		•
7	MJ	4	CA201-T	Corporate Accounting-I	Accountancy	4
8	MJ	2	SM205-T	Services Marketing	Marketing	2
				V) Business Practices and Cooperation		
9	MJ	4	CA201-T	Corporate Accounting-I	Accountancy	4
10	MJ	2	ESIS206-T	Entrepreneurship Scenario and Institutional Support	Business Practices	2
				VI) Banking, Finance and Insurance		-
11	MJ	4	CA201-T	Corporate Accounting-I	Accountancy	4
12	MJ	2	IBS207-T	Indian Banking System-I	Banking, Finance and Insurance	2
				VII) Business Laws		
13	MJ	4	CA201-T	Corporate Accounting-I	Accountancy	4

14	MJ	2	CPL208-T	Consumer Protection Law-I	Business Laws	2
				VIII) Business Mathematics, Statistics and Analy	ytics	
15	MJ	4	CA201-T	Corporate Accounting-I	Accountancy	4
16	MJ	2	OR209-T	Operations Research-I	Statistics & Computer Applications	2
	1		1	Minor Subject (4 Credits)		
17	MN	4	ME241-T	Macro Economics	Business Economics	4
				Generic OR Open Elective Subjects (OE) (2 Cred	dits)	
18	OE	2		To be selected from the OE Baskets of Faculty of Humanit		2
			Voca	tional and Skill Enhancement Courses (VSEC) (2	2 Credits)	
19	VSC	2	CA221-P	Computerized Accounting-I	Accountancy	4 per Batch of 20 Students
	1	Ability Enh	nancement Courses (A	EC), Indian Knowledge System (IKS) and Value	Education Courses (VEC) (4 Credits)	
				Modern Indian Languages-I		
20	AEC	2		Marathi-I OR	Marathi	2
		2		Hindi-I OR	Hindi	2
		2		Sanskrit-I OR	Sanskrit	2
		2		Urdu-I OR	Urdu	2
		2		Sindhi-I	Sindhi	2
21	IKS	2	AASI231IKS-T	Ancient Accounting Systems in India	Accountancy	2
	(Major	2	CSAI232IKS-T	Costing Systems in Ancient India	Cost and Works Accounting	2
	Related)	2	IEVBM233IKS-T	Indian Ethical and Value Based Management	Business Administration	2
		2	MPAI234IKS-T	Marketing Practices in Ancient India	Marketing	2
		2	BPAI235IKS-T	Business Practices in Ancient India	Business Practices	2
		2	ABSI236IKS-T	Ancient Banking Systems in India	Banking, Finance and Insurance	2
		2	JSAI237IKS-T	Judicial Systems in Ancient India	Business Laws	2
		2	AMSI238IKS-T	Ancient and Modern Statistics in India	Statistics & Computer Applications	2

	Fiel	d Projects /		iceship / Community Engagement and Service corres					
	Co-curricular Courses (CC) and Research Project (4 Credits)								
22	CC			To be selected from the Unive	To be selected from the University Baskets 2				
23	FP	2	AT231FP-P	Field Project in Accountancy and Taxation	Accountancy	4			
		2	CMA232FP-P	Field Project in Cost and Management Accounting	Cost and Works Accounting	4			
		2	BA233FP-P	Field Project in Business Administration	Business Administration	4			
		2	M234FP-P	Field Project in Marketing	Marketing	4			
		2	BPC235FP-P	Field Project in Business Practices and Cooperation	Business Practices	4			
		2	BFI236FP-P	Field Project in Banking, Finance and Insurance	Banking, Finance and Insurance	4			
		2	BL237FP-P	Field Project in Business Laws	Business Laws	4			
		2	BMSA238FP-P	Field Project in Business Mathematics, Statistics	Statistics & Computer	4			
				and Analytics	Applications				
Total	Credits	22							

Abbreviation: MJ: Major, MM: Major Mandatory, ME: Major Elective, MN: Minor, GE / OE: Generic Elective / Open Elective, VSEC: Vocational Skill Enhancement Course, VSC: Vocational Skill Course, SEC: Skill Enhancement Course, AEC: Ability Enhancement Course, VEC: Value Education Course, IKS: Indian Knowledge System, CC: Co-Curricular Courses, FP: Field Project, CEP: Community Engagement Project, OJT: On Job Training, RP: Research Project, T-Theory, P-Practical etc.

Class: S.Y. B.Com. Sem-III

Title of the Course: Corporate Accounting-I

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	CA201-T	Major Mandatory	4	4

- 1. To understand the importance of apportionment of profits between Pre and Post incorporation Period and prepare Profit and Loss Account to ascertain the Pre and Post Incorporation Period Profit or Loss.
- 2. To learn the need for reconstruction of a company, modes of internal reconstruction, accounting treatment and prepare Financial Statements of Company as per Schedule-III after internal reconstruction
- 3. To explain the statutory provisions regarding preparation of Company's Financial Statements as per Schedule-III, modes of making different adjustments, and preparation of Financial Statements of Company.
- 4. To learn meaning of liquidation, its consequences, and prepare the Statement of Account such as Liquidator's Final Statement of Account, Statement of Affairs and Deficiency/Surplus Account.

Unit	Title and Contents	No. of Lectures			
1	Profit or Loss Prior to Incorporation:	15			
	1.1 Meaning of Profit or Loss Prior to Incorporation				
	1.2 Treatment of Loss Prior to Incorporation				
	1.3 Use of Pre-Incorporation Profits				
	1.4 Cut-Off Date for Pre and Post Incorporation Profits				
	1.5 Basis of Apportionment				
	1.6 Numerical Problems				
2	Internal Reconstruction:	15			
	2.1 Meaning of Reconstruction, External Reconstruction, Internal				
	Reconstruction				
	2.2 Reconstruction Schemes: Basic Assumptions, Steps for Reconstruction				
	Scheme: Estimation of Loss, Writing-Off the Loss, Compensating the				
	Parties, Arrears of Preference Dividend, Additional Working Capital,				
	Funds for Fixed Assets, Internal Vs. External Reconstruction Scheme				
	2.3 Alteration of Share Capital				
	2.4 Reduction of Share Capital				
	2.5 Surrender of Shares				
	2.6 Dissenting Shareholders				
	2.7 Accounting Entries or Accounting Treatment				
	2.8 Numerical problems on Preparation of Balance Sheet as per Part-I of				
	Schedule-III after Internal Reconstruction				
3	Financial Statements of Company:	15			
	3.1 Preparation of Financial Statements of Company				
	3.2 Financial Statements and Types of Financial Statements: Balance Sheet,				
	Income Statement, Cash Flow Statement, Statement of Changes in Equity				
	3.3 Provisions as to preparation of Financial Statements: Basic provisions as				

	per Section 129, Authentication of Financial Statements, Auditor's Report, Financial Year, Companies Act 2013 and Accounting Standards, National Financial Reporting Authority, Board of Directors' Report, The Directors' Responsibility Statement, Penalty 3.4 Applicability of Schedule-III: Prescribed Format of Balance Sheet and Statement of Profit and Loss as per Part-I & II of Schedule-III and General Instructions for Preparation of Balance Sheet and Statement of Profit and Loss 3.5 Ind AS-1: Presentation of Financial Statements and Schedule-III 3.6 Numerical Problems on Financial Statements of Company i.e. Balance Sheet, and Statement of Profit and Loss as per Part-I & II of Schedule-III including all adjustments	
4	Liquidation of Company: 4.1 Meaning of Liquidation or Winding up 4.2 Mode of Liquidation or Winding up 4.3 Consequences of Liquidation or Winding up 4.4 Preferential Payments / Order of Payments 4.5 Liquidator: Powers and Duties 4.6 Liquidator's Final Statement of Account 4.7 Receiver for Debenture Holders 4.8 List 'B' Contributories	15
	4.9 Statement of Affairs and List-H: Deficiency or Surplus Account4.10 Numerical Problems	

Course Outcomes: After completion of the course, students will be able to:

- 1) Understand the concepts of the Pre and Post of Incorporation Period, Internal Reconstruction, Statutory provisions regarding preparation of Financial Statements of Company, and Liquidation.
- 2) Apply the knowledge of Pre and Post of Incorporation Period, Internal Reconstruction, Statutory provisions regarding preparation of Financial Statements of Company, and Liquidation.
- 3) Analyse the effects of accounting treatments of Pre and Post of Incorporation Period, Internal Reconstruction, Statutory provisions regarding preparation of Financial Statements of Company, and Liquidation.
- 4) Evaluate the impact of Pre and Post of Incorporation Period, Internal Reconstruction, Statutory provisions regarding preparation of Financial Statements of Company, and Liquidation.
- 5) Create an accounting of the Pre and Post of Incorporation Period, Internal Reconstruction, Statutory provisions regarding preparation of Financial Statements of Company, and Liquidation.
- 6) Remember the accounting treatment of Pre and Post of Incorporation Period, Internal Reconstruction, Statutory provisions regarding preparation of Financial Statements of Company, and Liquidation.

Internship for Students if any: Not applicable List of Recommended Books and Study Materials

- 1. Corporate Accounting, S. N. Maheshwari, Suneel K. Maheswhari and Sharad Maheshwari, Vikas Publishing House Pvt. Ltd., New Delhi.
- 2. Financial and Management Accounting, Dr. S. N. Maheshwari and Sharad Maheshwari, Sultan Chand & Sons (Educational Publishers), New Delhi.
- 3. Students Guide to Accounting Standards by D. S. Rawat, Taxmann Publication (P.) Ltd., New Delhi
- 4. Students' Guide to Accounting Standards including Introduction of Ind AS (CA/CMA Final), Dr. D. S. Rawat (FCA) and CA Nozer Shroff, Taxmaan Publication (P.) Ltd., New Delhi
- 5. Students' Guide to Ind AS Converged IFRSs (CA/CMA Final), Dr. D. S. Rawat (FCA) and

- CA Pooja Patel, Taxmaan Publication (P.) Ltd., New Delhi
- 6. Taxmann's Accounting Standards (AS), Notified under Companies Act 2013, Taxmaan Publication (P.) Ltd., New Delhi
- 7. Taxmaan's Illustrated Guide to Indian Accounting Standards (Ind AS), CA B. D. Chatterjee and CA Jinender Jain, Taxmaan Publication (P.) Ltd., New Delhi.
- 8. An Introduction to Accountancy, S. N. Maheshwari, Suneel K. Maheswhari and Sharad Maheshwari, Vikas Publishing House Pvt. Ltd., New Delhi.
- 9. Accountancy Volume-1 & 2, S. KR. Paul, Central Educational Enterprises (P) Ltd., Kolkata.
- 10. Advanced Accountancy (Theory, Method and Application for Professional Competence Course), R. L. Gupta, M. Radhaswamy, Sultan Chand & Sons, New Delhi.
- 11. Advanced Accountancy Volume-I & II, S. N. Maheshwari, Suneel K. Maheswhari and Sharad Maheshwari, Vikas Publishing House Pvt. Ltd., New Delhi.
- 12. Advanced Accounts Volume-I & II, M. C. Shukla, T. S. Grewal, S. C. Gupta, S. Chand and Company Limited, New Delhi.
- 13. Study Materials of ICAI, ICSI, ICMA
- 14. Journal of Chartered Accountants, Journal of Cost and Management Accountants and Journal of Company Secretary

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (40 Marks): Refer Point No. 3(a)

External Assessment (60 Marks)

Question Paper Pattern for External Examination

Instructions:

- 1) Question No. 1 and 6 are Compulsory.
- 2) Attempt any Three Questions from Que. No. 2 to 5.

Q. 1: Fill in the Blanks = 05 Marks
Q. 2: Numerical Problem on Unit-1 = 15 Marks
Q. 3: Numerical Problem on Unit-2 = 15 Marks
Q. 4: Numerical Problem on Unit-3 = 15 Marks
Q. 5: Numerical Problem on Unit-4 = 15 Marks
Q. 6: Short Notes on all Units (Any 2 out of 4) = 10 Marks

Class: S.Y. B.Com. Sem-III

Title of the Course: Forensic Accounting and Fraud Detection-I

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	FAFD202-T	Major Mandatory	2	2

Objectives:

- 1. To understand the concept and meaning of Forensics, Forensic Accounting, Fraud, and Investigation.
- 2. To overview of Theories and Vulnerabilities of Fraud and gain knowledge of FAIS.
- 3. To learn the nature and types of frauds and their impact on victims
- 4. To understand preventive measures and mitigation techniques that can be adopted to minimize or avoid particular type of fraud.
- 5. To learn various steps involved in the process of forensic investigation.

Unit	Title and Contents	No. of
		Lectures
1	Introduction and Basic Concepts:	15
	1.1 Meaning: Forensics, Forensic Accounting, Fraud and Investigations,	
	Difference between Audit, Forensics and Investigations, Key Elements of	
	Forensic and Investigation	
	1.2 Roles & Responsibilities of Stakeholders: Meaning of Stakeholder, Roles and Responsibilities of Stakeholders	
	1.3 Theories and Vulnerabilities of Fraud: Fraud Triangle and its	
	Characteristics, Fraud Diamond: Fraud Diamond and its Characteristics or	
	Traits, Fraud Pentagon: Fraud and its aspects, Fraud Scale, Fraud Circle	
	1.4 Introduction to Forensic Accounting and Investigation Standards	
	(FAIS): Forensic Accounting and Investigation Standards (FAIS),	
	Framework governing Forensic Accounting and Investigations: Key	
	Components of the Framework, Objectives of the Framework, The Basic	
	Principles (Attributes and Performance) of FAIS, Introduction to Forensic	
	Accounting and Investigation Standards (FAIS): Guidance, STANDARDS	
	ON KEY CONCEPTS (100 SERIES): FAIS 110 on Nature of	
	Engagement, FAIS 120 on Fraud Risk, FAIS 130 on Laws and Regulations,	
	and FAIS 140 on Applying Hypotheses, STANDARDS ON	
	ENGAGEMENT MANAGEMENT (200 SERIES): FAIS 210 on	
	Engagement Objectives, FAIS 220 on Engagement Acceptance and	
	Appointment, FAIS 230 on Using the Work of an Expert, FAIS 240 on	
	Engaging with Agencies, and FAIS 250 on Communication with	
	Stakeholders, STANDARDS ON EXECUTING ASSIGNMENTS (300	
	SERIES): FAIS 310 on Planning the Assignment, FAIS 320 on Evidence	
	and Documentation, FAIS 330 on Conducting Work Procedures, FAIS 340	
	on Conducting Interviews, FAIS 350 on Review and Supervision, and FAIS	
	360 on Testifying before a Competent Authority, STANDARDS ON	
	SPECIALISED AREAS (400 SERIES): FAIS 410 on Applying Data	
	Analysis, FAIS 420 on Evidence Gathering in Digital Domain, and FAIS	

	43	0 on Loans or Borrowings, STANDARDS ON REPORTING (500	
	SE	ERIES): FAIS 510 on Reporting Results, STANDARDS ON QUALITY	
	CO	ONTROL (600 SERIES): FAIS 610 on Quality Control	
2	Natur	e and Types of Frauds, and Process of Forensic Investigation:	15
	2.1 Na	ature and Types of Frauds:	
	2.1.1	Categories of Frauds: Background, Main Categories of Fraud, Fraud	
		Types, Impact of Fraud Types and Measures to prevent Frauds	
	2.1.2	Nature of Frauds: Nature of Frauds and its Forms-Banking Fraud,	
		Corporate Fraud, Insurance Fraud, Securities Fraud, Consumer Fraud,	
		and Intellectual Property Fraud	
	2.1.3	Occupational Fraud-Fraud Tree: Background, Categories of	
		Occupational Fraud: Assets Misappropriation and its Types, Financial	
		Statement Fraud and its Types, and Corruption and its Types	
	2.1.4	Specialised Areas/Schemes of Fraud	
	2.1.5	Cyber Fraud/Crime: Background, Nature of Cyber Fraud/Crime, Impact	
		of Cyber Fraud/Crime, Types of Cyber Crime, Measures to prevent	
		Cyber Crime	
	2.1.6	Fraud Mechanism: Background, Fraud Mechanism under certain	
		arrangements and preventive Measures	
	2.2 Pr	ocess of Forensic Investigation:	
	2.2.1	Initialization and Defining Mandate	
	2.2.2	Define Plan and Gather Expertise	
		Gathering Relevant Evidence	
	2.2.4	Perform the Analysis	
	2.2.5	Reporting	

Course Outcome: After Completion of the course, student will be able to:

- 1. Remember the concept and meaning of Forensics, Forensic Accounting, Fraud, and Investigation.
- 2. Analyse of Theories and Vulnerabilities of Fraud and gain knowledge of FAIS.
- 3. Understand the nature and types of frauds and their impact on victims.
- 4. Apply preventive measures and mitigation techniques that can be adopted to minimize or avoid particular type of fraud.
- 5. Remember various steps involved in the process of forensic investigation.

Internship for Students if any: Not applicable List of Recommended Books and Study Materials

- 1) Forensic Accounting and Fraud Examination, Mary-Jo Kranacher, Richard Riley, John Wiley & Sons, 2023
- 2) Forensic Accounting and Fraud Examination, Jay Leiner, Instructor, Prof George Richard Young, William Hopwood, Professor, McGraw-Hill Education, 2011
- 3) Bharat's Forensic Accounting & Corporate Fraud Investigation- 2025 Edition by CA. Arvind Tuli, Bharat Law House
- 4) Financial Investigation and Forensic Accounting by George A. Manning, Routledge Publisher
- 5) Forensic Accounting and Financial Statement Fraud, Volume I: Fundamentals of Forensic Accounting: 1 by Zabihollah Rezaee, Business Expert Press
- 6) Forensic Accounting and Financial Statement Fraud, Volume II: Forensic Accounting Performance: 2 by Zabihollah Rezaee, Business Expert Press
- 7) Red Flags Compendium Practical Case Studies in Forensic Accounting & Corporate Fraud Investigation by CA. Kamal Garg, Bharat Law House Pvt. Ltd.
- 8) Forensic Accounting, Fraud Investigation And Fraud Analytics by Adil Khan, Adil Khan Publisher

- 9) Forensics Accounting by Sikander Sultan, Expert of Course Publishing
- 10) Taxmann's Forensic Foreight (Case-Based Perspective on Forensic Accounting Standards) By Dr. (CA) Durgesh Pandey Edition 2024
- 11) Students Handbook on Forensic Accounting by Apurva Joshi, Riskpro Publication
- 12) Students Handbook on Forensic Accounting by Apurva Joshi, Lulu.com
- 13) Bharat's New Era of Forensic Accounting by CA Jyoti Baxi
- 14) Study Materials of Chartered Accountants Program by ICAI, New Delhi
- 15) Study Materials of Cost and Management Accountants by ICMA, Kolkata
- 16) Study Materials of Company Secretary by ICSI, New Delhi
- 17) Journal of Chartered Accountants by ICAI, New Delhi
- 18) Journal of Chartered Accountants by ICMA, Kolkata
- 19) Journal of Chartered Accountants by ICSI, New Delhi

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Question Paper Pattern for External Examination

Instructions:

- 1) Question No. 1 is Compulsory.
- 2) Attempt any two questions from Question No. 2 to 4

Q. 1: Fill in the Blanks = 06 Marks
Q. 2: Theory Question on Unit-1 = 12 Marks
Q. 3: Theory Question on Unit-2 = 12 Marks
Q. 4: Short Notes on all Units (Any 2 out of 3) = 12 Marks

Class: S.Y. B.Com. Sem-III Title of the Course Methods of Costing-I

	The of the course. Methods of costing 1						
	Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour		
ĺ	III	MOC203-T	Major Mandatory	2	2		

Course Objectives:

- 1. To introduce the various Methods of Costing.
- 2. To understand the Applications of Job Costing and Contract Costing.

Unit	Title and Contents	No. of		
		Lectures		
1	Introduction to Methods of Costing:	15		
	1.1 Introduction, Need for Methods of Costing, Methods of Costing.			
	1.2 Job Costing: Introduction, Meaning, Features, Application, Advantages and Limitations, Job Cost Card or Sheet			
	1.3 Numerical problems on Job Costing including Estimated Cost Sheet			
	1.4 Batch Costing: Introduction, Meaning, Features, Application, Advantages and Disadvantages			
	1.5 Difference between Job and Batch Costing			
	1.6 Numerical problems on Batch Costing			
2	Contract Costing:			
	2.1 Introduction, Meaning, Features, Types of Contracts			
	2.2 Important Terms: Cost of Work Certified or Value of Work Certified, Cost			
	of Work Uncertified, Work-In-Progress, Retention Money, Notional			
	Profit, Estimated Profit, Escalation Clause etc.			
	2.3 Profit on Incomplete Contract			
	2.4 Numerical problems on Contract Costing including preparation of			
	Contract Account, Profit and Loss Account, and Balance Sheet			

Course Outcome: After completion of the course, students will be able to:

- 1. Remember the concepts related to Methods of Costing.
- 2. Understand the application of Cost Accounting in different manufacturing industries.
- 3. Apply the skills of Cost Accounting in different manufacturing industries.
- 4. Analyse the reasons leading to increase in cost of Job and Contract.
- 5. Evaluate the estimated and actual cost for a job and contract.

Internship for Students if any: Not applicable					
List of Recommended Books and Study Materials					
1. Cost Accounting-Principles and Practices, Jawahar Lal & Seema Shrivastava Tata by					
McGraw Hill New Delhi					

- 2. Advanced Cost Accounting and Cost Systems, Ravi M Kishor by Taxman's, New Delhi
- 3. Cost Accounting Theory and Problems, S. N. Maheshwari by Mittal Shree Mahavir Book Depot, New Delhi
- 4. Advanced Cost Accounting, Jain and Narang by Kalyani Publication, New Delhi
- 5. Horngren's Cost Accounting Managerial Emphasis, Srikant M Datar & Madhav V Rajan by Pearson, Noida, UP

- 6. Cost Accounting-Principles and Practices, Dr. M.N. Arora by Vikas Publishing House, New Delhi
- 7. Cost Accounting Principles and Practice, Jain Narang by Kalyani Publication, New Delhi
- 8. Cost Accounting Methods and Problems, B.K. Bhar by Academic Publisher, Kolkata
- 9. Cost Accounting, M.Y. Khan, P. K. Jain by Tata McGraw Hill Private Limited, New Delhi
- 10. Advanced Cost and Management Accounting, V. K. Saxena & C. D. Vashist, Sultan Chand and Sons, New Delhi
- 11. Cost and Management Accounting, Inamdar S. M., Everest Publishing House
- 12. Study Materials of Chartered Accountants Program by ICAI, New Delhi
- 13. Study Materials of Cost and Management Accountants by ICMA, Kolkata
- 14. Study Materials of Company Secretary by ICSI, New Delhi
- 15. Journal of Chartered Accountants by ICAI, New Delhi
- 16. Journal of Chartered Accountants by ICMA, Kolkata

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Question Paper Pattern for External Examination

Instructions:

- 1. Question No. 1 is Compulsory.
- 2. Attempt any two questions from Question No. 2 to 4.

Q. 1: Fill in the Blanks = 06 Marks
Q. 2: Numerical Problem on Unit-1 = 12 Marks
Q. 3: Numerical Problem on Unit-2 = 12 Marks
Q. 4: Short Notes on all Units (Any 2 out of 3) = 12 Marks

Class: S.Y. B.Com. Sem-III

Title of the Course: Enterprise Management System-I

Sem	Course Code	Type of Course	Credits	Lectures per Week
				in Clock Hour
III	EMS204-T	Major Mandatory	2	2

- 1. To understand the fundamentals of startup businesses, including planning, financing, and growth strategies.
- 2. To develop practical skills in preparing business plans and managing startup risks effectively.
- 3. To gain knowledge about various financing options available for startups and approaches for risk mitigation.
- 4. To explore scaling strategies for startups to achieve sustainable growth.
- 5. To understand the fundamentals, components, and implementation of Management Information Systems (MIS).
- 6. To analyse the importance of Business Intelligence (BI) and Data Analytics in strategic decision-making.
- 7. To recognize cybersecurity challenges and understand ethical considerations related to MIS.

Unit	Title and Contents	No. of
1	 Management of Startup Business: 1.1 Introduction to Startups, Difference between Manufacturing and Service Sector. 1.2 Business Planning, Vision, Mission, and Goals 1.3 Business Strategy, Pricing Strategy, Promotion Strategy, McKinsey 7'S Framework, Product Life Cycle 1.4 Startup Financing and Risk Management, Sources of Capital, Revenue based Funding, Venture Capital, Types of Risk 1.5 Growth and Scaling Strategies, Capital, People, USP, Revenue and Technology 	15
2	 1.6 Failure Analysis and Setback Strategies for Start-up, Reasons, Remedies Management Information System (MIS) 2.1 Introduction to MIS: Types, Functions, Applications, Features, Purpose, Benefits, Limitations, Decision Support System, Enterprise Resource Planning 2.2 Key Components of MIS and Implementation: Process, Inventory Control and Reporting, Examples of MIS in Use 2.3 Business Intelligence: Introduction to BI, Meaning and Definition, Core Concepts of BI, Key Benefits of BI, Types of BI Tools, and Uses of BI in Business. 2.4 Data Analytics: Introduction to DA, Meaning and Definition of DA, Key Aspects of DA, Types of DA, Benefits of DA, Uses of DA in Business 2.5 Cybersecurity: Introduction to Cybersecurity, Meaning and Definition of Cybersecurity, Key Components of Cybersecurity in MIS, Importance of Cybersecurity in MIS, Examples of Cybersecurity Measures in MIS, Data Threats, and Privacy and Confidentiality of Data. 	15

2.6 Ethical Aspects of MIS: Introduction and Key Ethical Aspects of MIS, Ethical Dilemmas in MIS, Best Practices for Ethical MIS.

2.7 Role of MIS in Business Administration

Course Outcome: After Completion of the course, student will be able to:

- 1. Define and explain the concept and lifecycle of startups.
- 2. Prepare basic business plans and develop strategies for startup success.
- 3. Identify various sources of startup funding and apply risk management techniques.
- 4. Suggest growth and scaling strategies for new business ventures.
- 5. Explain the role and significance of Management Information Systems (MIS) in modern organizations.
- 6. Describe the components and implementation process of MIS.
- 7. Apply Business Intelligence (BI) tools and basic data analytics techniques for business insights.
- 8. Analyse cybersecurity threats and propose ethical practices in information management.

Internship for Students if any: Not applicable List of Recommended Books and Study Materials

- 1. Bagchi, S. (2012). The High-Performance Entrepreneur: Golden Rules for Success in Today's World. Penguin India.
- 2. Dey, B., & Ghosh, P. (2020). Management Information Systems: A Managerial Perspective. McGraw Hill India.
- 3. Rao, M. S. (2015). Emotional Intelligence and Leadership: A Practical Guide. Pearson India.
- 4. Nair, G. (2018). Lean Management: Concepts and Applications. Himalaya Publishing House.
- 5. Ries, E. (2011). The Lean Startup: How Today's Entrepreneurs Use Continuous Innovation to Create Radically Successful Businesses. Crown Publishing.
- 6. Laudon, K. C., & Laudon, J. P. (2020). Management Information Systems: Managing the Digital Firm. Pearson.
- 7. Goleman, D. (1995). Emotional Intelligence: Why It Can Matter More Than IQ. Bantam Books.
- 8. Liker, J. K. (2004). The Toyota Way: 14 Management Principles from the World's Greatest Manufacturer. McGraw-Hill.
- 9. Startup India (Govt. of India Initiative) https://www.startupindia.gov.in/ Provides government policies, startup schemes, funding opportunities, and resources.
- 10. Harvard Business Review Startups https://hbr.org/topic/startups Articles on startup strategy, business models, and leadership.
- 11. Y Combinator Startup Library https://www.ycombinator.com/library Guides, case studies, and videos on launching and scaling startups.
- 12. Investopedia Startup Funding & Finance https://www.investopedia.com/terms/s/startup.asp Explains startup funding options, financial planning, and risk assessment.
- 13. MIS & ERP Concepts (Tutorials Point) https://www.tutorialspoint.com/management_information_system/ Covers MIS fundamentals, ERP systems, and business intelligence.
- 14. MIT Sloan Digital Transformation & MIS https://mitsloan.mit.edu/LearningEdge/Case Docs.aspx Case studies on MIS applications in business.
- 15. IBM Artificial Intelligence & Big Data in MIS https://www.ibm.com/analytics/data-science Insights into how AI and Big Data are transforming MIS.
- 16. Cybersecurity & Data Privacy (CISCO Security Reports) –

https://www.cisco.com/c/en/us/ products/security/security-reports.html - Reports on cybersecurity risks, data privacy, and ethical concerns in

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Question Paper Pattern for External Examination

Instructions:

- 1) Question No. 1 is Compulsory.
- 2) Attempt any Two Questions from Question No. 2 to 4.

Q. 1: Fill in the Blanks = 06 Marks Q. 2: Theory Question on Unit-1 = 12 Marks

Q. 3: Theory Question on Unit-2 = 12 Marks

Q. 4: Short Notes on all Units (Any 2 out of 3) = 12 Marks

Class: S.Y. B.Com. Sem-III
Title of the Course: Service Marketing

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	SM205-T	Major Mandatory	2	2

Course Objectives:

- 1. To provide an introduction about Services Marketing
- 2. To offer Fundamental knowledge on Services Marketing
- 3. To build connections between commerce, business, and marketing principles.
- 4. To equip students with practical skills for applying marketing knowledge effectively in real-world scenarios.

Unit	Title and Contents	No. of Lectures		
1	Introduction to Services Marketing:	15		
	1.1 Introduction, Meaning and Definition of Service Marketing			
	1.2 Examples Services Marketing			
	1.3 Nature of Service Marketing1.4 Scope of Service Marketing			
	1.5 Important of Service Marketing			
	1.6 Challenges and Opportunities of Service Marketing			
	1.7 Customer Relationship Marketing			
	1.8 Understanding customer needs and expectations			
	1.9 Strategic responses to the intangibility of service performances			
2	Pricing & Promotion Strategies for Services:	15		
	2.1 Service Pricing:			
	2.1.1 Establishing monetary pricing objectives			
	2.1.2 Foundations of pricing objectives			
	2.1.3 Pricing and demand			
	2.1.4 Putting service pricing strategies into practice			
	2.2 Service Promotion:			
	2.2.1 Role of marketing communication			
	2.2.2 Implication for communication strategies			
	2.2.3 Setting communication objectives			
	2.2.4 Marketing communication mix			
	2.2.5 Marketing plans for services			

Course Outcome: After Completion of the course, student will be able to:

- 1. Understand the Services of the marketing and Pricing & Promotion strategies for services.
- 2. Apply practical knowledge by enhancing skills in key concepts such as customer relation marketing
- 3. Understand the Service promotion and role of marketing communication.
- 4. Acquire knowledge about recent trends and innovations in the marketing field.

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1. Marketing Management, Philip Kotler, Pearson Publication
- 2. Principles of Marketing, Philip Kotler, Pearson Publication
- 3. Sales and Distribution Management, Tapan K Panda, Oxford Publication
- 4. Retail Management, Gibson Vedamani, Jayco Publication
- 5. Principles of Marketing, 19th Edition Pearson by Philip Kotler, Gary Armstrong, Sridhar Balasubramanian and Prafulla Agnihotri
- 6. Fundamentals of Marketing 2Ed 2021 by Paul Baines, Oxford
- 7. Fundamentals of Marketing Management by Mankeshya Saini, Dr. Soumya P, Dr. Daphne Fernandes, Dr. Sanjay Kumar Barik, Dr. S. Saravanah, Redshine Publication
- 8. Fundamentals of Marketing Management by Dr Kiran Kumar, Agrawal, Dr Shouvik Sanyal, Dr Lalit Goyal, Dr Poonam Kakkad, Book Rivers
- 9. Marketing Management, 16e Paperback, G. Shainesh Philip Kotler, Kevin Lane Keller, Alexander Cherney, Jagdish N. Sheth
- 10. Marketing Paperback Import, by Paolo Antonetti, Paul Baines, Sara Rosengren, Oxford University Press

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Question Paper Pattern for External Examination

Instructions:

- 1) Question No. 1 is Compulsory.
- 2) Attempt any Two Questions from Question No. 2 to 4.

Q. 1: Fill in the Blanks = 06 Marks

Q. 2: Theory Question on Unit-1 = 12 Marks

Q. 3: Theory Question on Unit-2 = 12 Marks

Q. 4: Short Notes on all Units (Any 2 out of 3) = 12 Marks

Class: S.Y. B.Com. Sem-III

Title of the Course: Entrepreneurship Scenario and Institutional Support

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	ESIS206-T	Major Mandatory	2	2

Objectives:

- 1. To learn the present entrepreneurship scenario and initiative taken by the government for fostering entrepreneurship in India.
- 2. To take overview of the government institutions and learn their role and functions for the development of entrepreneurship in India.
- 3. To learn the need for institutional support and their role or functions or operations for the development of entrepreneurship in India.

Unit	Title and Contents	No. of Lectures
1	Entrepreneurship Scenario:	10
	1.1 Government Initiatives to Foster Entrepreneurship:	
	1.1.1 Make in India and its Key Areas	
	1.1.2 Stand up India and its Key Elements	
	1.1.3 Startup India: Benefits of Startup India and Vital Points pertaining to	
	Startup India	
	1.1.4 Skill India: National Skill Development Corporation	
	1.1.4.1 Schemes and initiatives under Skill India	
	1.1.4.1.1 Pradhan Mantri Kaushal Kendra	
	1.1.4.1.2 International Skill Training:	
	1.1.4.1.2.1 National Policy on Skill Development and Entrepreneurship 2015:	
	Vision, Mission, Objectives	
	1.1.4.1.2.2 Pre-Departure Orientation Training (PDOT)	
	1.1.4.1.2.3 Technical Intern Training Program	
	1.2 Investment in Physical Infrastructure	
	1.3 Need for Entrepreneurship in India	
	1.4 Bottlenecks in Entrepreneurial Growth	
2	Government Institutions:	10
	2.1 NITI Aayog:	
	2.1.1 Objectives, Features, Functions, and 7 Pillars of NITI Aayog	
	2.1.2 Verticals of NITI Aayog: Sustainable Development Goal Vertical (SDG):	
	Vision, Mission, Core Functions, and other Different Verticals of NITI	
	Aayog	
	2.1.3 Achievements of Project Sath-E	
	2.2 Ministry of Corporate Affairs: Affiliated Offices of Ministry of Corporate	
	Affairs: Serious Fraud Investigation Office, Competition Commission of	
	India and Indian Institute of Corporate Affairs	
	2.3 Insolvency and Bankruptcy Board of India	
3	Institutional Support to Entrepreneurs:	10
	3.1 Need for Institutional Support	
	3.2 Institutional Support to Small Entrepreneurs:	

- 3.2.1 National Small Industries Corporation Limited (NSIC)
- 3.2.2 Small Industries Development Organisation (SIDO)
- 3.2.3 Small Scale Industries Board (SSIB)
- 3.2.4 State Small Industries Development Corporations (SSID)
- 3.2.5 Small Industries Service Institutes (SISIs)
- 3.2.6 District Industries Centres (DICs)
- 3.2.7 Industrial Estates: Types and Objectives
- 3.2.8 Specialised Institutions: Central Institutes of Tool Design-Hyderabad, Central Room Training Centres, Central Institute of Hand Tool-Jalandhar, Institute for Design of Electrical Measuring Instruments (IDEM-Mumbai, National Institute of Entrepreneurship and Small Business Development (NIESBUD)-Noida, National Institute of Small Industries Extension Training (NISIET)-Hyderabad etc.
- 3.2.9 Technical Consultancy Organisations (TCOs)

Course Outcome: After Completion of the course, student will be able to:

- 1. Remember the entrepreneurship scenario, role and functions of government institutions, and institutional support for the development of entrepreneurship in India.
- 2. Analyse the entrepreneurship scenario, role and functions of government institutions, and institutional support for the development of entrepreneurship in India.
- 3. Understand the entrepreneurship scenario, role and functions of government institutions, and institutional support for the development of entrepreneurship in India.
- 4. Apply the government initiatives, role of government institutions, and need for institutional support for entrepreneurship development in India.

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1) Entrepreneurial Development (Revised Edition), Dr. S. S. Khanna, S. Chand Publication, New Delhi.
- 2) Entrepreneurship Development, CA Dr. Abha Mathur, Taxmann's Allied Service (P) Ltd., New Delhi
- 3) Entrepreneurship Development by Ranbir Singh, S.K. Kataria & Sons Educational Publisher
- 4) Entrepreneurship: Development and Management, Dr. Vasant Desai and Dr. Kulveen Kaur, Himalaya Publishing House, New Delhi
- 5) Entrepreneurship, Robert D. Hisrich, Michael P. Peters, Dean A. Shepherd, Sabyasachi Sinha by McGraw Hill
- 6) Entrepreneurship Development: A Systematic Approach, Dr. M. K. Sehgal by Udh Publication
- 7) Entrepreneurship and New Venture Planning, CA Dr. Abha Mathur, Taxmann's Allied Service (P) Ltd., New Delhi
- 8) Fundamentals of Entrepreneurship, International Journal of Entrepreneurship Vol. 6 No. 1 (2022), AJPO Journals and Books Publishers
- 9) Entrepreneurship: Development and Management, Dr. R. K. Singal, Katson Books Publication
- 10) Innovation and Entrepreneurship, Peter F. Drucker, Harper Business Publication
- 11) Entrepreneurship Development, Sangeeta Sharama, PHI Learning Publication
- 12) Business Environment, Francis Cherunilam, Himalaya Publishing House, New Delhi.
- 13) Entrepreneurship Development, Gupta, Shrinivasan, S. Chand, New Delhi
- 14) Textbook on Entrepreneurship Development and Management In Extension by Dr S Janani Dr T N Sujeetha Dr M Asokhan M Priyadharshini, Write & Print Publications

- 15) Dynamics of Entrepreneurship, Desai Vasant, Himalaya Publishing House, New Delhi
- 16) Indian Economy, Datt and Sundharam's, S. Chand Publication, New Delhi

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Question Paper Pattern for External Examination

Instructions:

1) Attempt any Three Questions from Question No. 1 to 4.

Q. 1: Theory Question on Unit-1 = 10 Marks Q. 2: Theory Question on Unit-2 = 10 Marks Q. 3: Theory Question on Unit-3 = 10 Marks

Q. 4: Short Notes on all Units (Any 2 out of 3) = 10 Marks

Class: S.Y. B.Com. Sem-III

Title of the Course: Indian Banking System-I

Title of the Course. Indian Danking System-1					
Sem	Course Code	Type of Course	Credits	Lectures per Week	
				in Clock Hour	

- 1. To provide a comprehensive understanding of the evolution and development of the Indian banking system, from ancient times to the post-liberalization era.
- 2. To familiarize students with the structure and classification of banks in India, including scheduled and non-scheduled banks, and various types of banks based on their services.
- 3. To impart knowledge about the functioning and significance of the Reserve Bank of India (RBI) as the central banking authority, including its organizational structure and core functions.
- 4. To enhance understanding of the role of banks in economic development, including their impact on financial inclusion, digital payments, and economic growth.
- 5. To explain the objectives, credit control instruments, and structure of the monetary policy formulated by the RBI to maintain price stability, economic growth, and financial discipline.
- 6. To develop awareness about the RBI's initiatives in response to financial crises, particularly its contribution to post-COVID economic recovery and financial stabilization.

Unit	Title and Contents				
1	Introduction to Indian Banking System:	15			
	1.1 Evolution and History of Banking in India:				
	1.1.1 Ancient and Medieval Banking Practices				
	1.1.2 Development during British Rule				
	1.1.3 Nationalization of Banks (1969 and 1980)				
	1.1.4 Post-Liberalisation Reforms (1991 onwards)				
	1.2 Structure & Working of Indian Banking System:				
	1.2.1 Central Bank				
	1.2.2 Public Sector Banks				
	1.2.3 Private Banks (Old and New)				
	1.2.4 Foreign Banks				
	1.2.5 Co-operative Banks (Urban and Rural), RRBs				
	1.2.6 Development Financial Institutions (DFIs) etc.				
	1.3 Classification of Banks on Services Based: Retail Banks, Corporate /				
	Wholesale Banks, Universal Banks, Narrow Banks, and Differentiated				
	Banks (Small Finance Banks, Payment Banks) etc.				
	1.4 Scheduled vs. Non-scheduled Banks				
	1.5 Role and Significance of banks in Economic Development				
2	Reserve Bank of India (RBI):				
	2.1 Establishment and Evolution of RBI:				
	2.1.1 Establishment of RBI				
	2.1.2 Evolution of RBI ((RBI Act, 1934 Overview, Nationalization of RBI				
	in 1949)				
	2.2 Organization Structure of RBI: Organization Structure of RBI: Central				

- Board of Directors, Departments and their roles, Regional Offices and their Functions
- 2.3 Objectives of RBI
- 2.4 Functions of RBI: Functions of the Reserve Bank of India (RBI): Monetary Authority, Issuer of Currency, Custodian of Foreign Exchange, Regulator and Supervisor of the Financial System, Developmental Role, Banker to the Government, Banker's Bank, Consumer Protection and Grievance Redressal, Manager of Public Debt and Government Securities, Promotion of Digital Payments and Financial Inclusion, Lender of Last Resort, Research and Data Dissemination etc.
- 2.5 Monetary Policy of RBI:
- 2.5.1 Objectives: Growth, Inflation Control, Stability etc.
- 2.5.2 Credit Control Instruments:
- 2.5.2.1 Quantitative Tools: CRR, SLR, Bank Rate, Repo, Reverse Repo etc.
- 2.5.2.2 Qualitative Tools Moral Suasion, Credit Rationing, Direct Action etc.
- 2.5.2.3 Monetary Policy Committee (MPC)
- 2.6 Case study and review of the current state of RBI's monetary policy
- 2.7 Role of the Reserve Bank of India in Post-COVID Economic Recovery and Financial Stabilization

Course Outcomes: After completion of the course, students will be able to:

- 1. Explain the historical development of banking in India, including major milestones such as nationalization and economic reforms.
- 2. Identify and distinguish the various types of banks in India, their roles, ownership structures, and functions within the financial system.
- 3. Demonstrate an in-depth understanding of the Reserve Bank of India, its objectives, governance, and regulatory responsibilities.
- 4. Understanding the various functions of the RBI will help in realizing its importance in the Indian banking sector.
- 5. Evaluate the tools and objectives of the RBI's monetary policy, and understand how it impacts inflation, economic growth, and credit availability.
- 6. Critically assess the RBI's interventions during financial emergencies, especially its policies aimed at stabilizing the Indian economy during and after the COVID-19 pandemic.
- 7. Apply theoretical knowledge to real-world financial scenarios, thereby developing the analytical and decision-making skills required in banking and financial services.

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1. Bajoria Rahul, "The Story of the Reserve Bank of India" Rupa Publications India, October 2018
- 2. Benton E. Gup, "Banking and Financial Institutions: A Guide for Directors, Investors, and Borrowers", John Wiley & Sons Publication, August 2011
- 3. Gordon E., Natarajan K., "Banking Theory, Law and Practice", Himalaya Publishing House's
- 4. Khan M. Y., "Indian Financial System", McGraw Hill Publications, ISBN: 9353167302, 11th Edition, July 2019
- 5. Parameswaran R., Natarajan S., "Indian Banking", S Chand Publications, ISBN: 978-8121920377, January 2013
- 6. Pattipeilohy Christiaan, "Advanced Introduction to Central Banks and Monetary Policy", Edward Elgar Publishing Ltd., August 2022

- 7. Murugessan, M. Indhumathi, R. Mohan Raj, "Banking and Financial Services". Takur Publications Pvt. Ltd, Chennai. ISBN 978-93-5480-542-4
- 8. Rathi Gokul, "RBI Governors: The Czars of Monetary Policy" (1935-2021), Rupa Publications India, April 2023
- 9. Saha Siddhartha, "Indian Financial System: Financial Markets, Institutions and Services", McGraw Hill Publications, ISBN: 9389949009, August 2020
- 10. Sethi Jyotsna, Bhatia Nishwan, "Elements of Banking and Insurance", Third Edition ISBN: 9789391818401
- 11. Shekhar K. C. "Banking Theory and Practice", Vikas Publishing House Pvt Ltd. ISBN: 9788125937159,
- 12. सिन्हा वी.सी., सिन्हा पुष्पा, "भारतीय बैंक प्रणाली", SBPD Publishing House, ISBN-13 978-9350471326, Publication - January 2015
- 13. स्वरूप आनंद, "भारतीय बँकिंग प्रणाली, वित्तीय प्रणाली, एवम वित्तीय संस्था", (हिंदी), Blue Rose ONE Publications, ISBN: 9789362610515, May-2024
- 14. Reserve Bank of India (RBI) https://www.rbi.org.in/
- 15. Indian Banks' Association (IBA) https://www.iba.org.in/

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Question Paper Pattern for External Examination

Instructions:

- 1) Question No. 1 is Compulsory.
- 2) Attempt any Two Questions from Que. No. 2 to 4.

Q. 1: Fill in the Blanks = 06 Marks

Q. 2: Theory Question on Unit-1 = 12 Marks

Q. 3: Theory Question on Unit-2 = 12 Marks Q. 4: Short Notes on all Units (Any 2 out of 3) = 12 Marks

Class: S.Y. B.Com. Sem-III

Title of the Course:	Consumer	Protection Law-I	
Tine of the Course.	Consumer	Frotection Law-1	

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	CPL208-T	Major Mandatory	2	2

- 1. To understand the basic concept, nature and functions of law.
- 2. To acquaint the students with consumer and consumer movement.
- 3. To make the students aware about consumer rights, duties and mechanism for resolving their disputes.
- 4. To make students aware about role of united nations and consumers' associations in protection of consumers.
- 5. To make the students aware about laws relating to consumers.

Unit	Title and Contents			
1	Consumer Protection: An Introduction:	10		
	1.1 Consumerism: Meaning, Evolution, Rationale, Need, Importance and			
	Nature of Consumerism.			
	1.2 Consumer Protection: Need, Objectives, Scope and Importance.			
	1.3 Rights of Consumers			
	1.4 Salient Features of Consumer Protection Act 2019			
	1.5 Difference between Consumer Law 1986 and 2019			
	1.6 Definitions: Consumer, Goods, Service, Healthcare, Defect, Deficiency,			
	Adulteration, Manufacturer, E-Commerce, Unfair Trade Practice and			
	Restrictive Trade Practice, Misleading Advertisements			
	1.7 Procedure of filing and dealing with the complaint in the Consumer			
	Commissions.	05		
2	Mediation:			
	2.1 Mediation Cells, Purpose and Need of Mediation			
	2.2 Empanelment of Mediators			
	2.3 Procedure for Mediation			
	2.4 Settlement through Mediation			
3	Powers Composition and Jurisdiction of Consumer Commissions:	10		
	3.1 District Commission. Establishment, Powers Functions, Composition,			
	Jurisdiction. Proceedings before the District Commissions			
	3.2 State Consumer Disputes Redressal Commission, Establishment, Powers			
	Functions, Composition, Jurisdiction, Procedure applicable to State			
	Commission, Appeal to National Commission			
	3.3 National Consumer Disputes Redressal Commission, Establishment,			
	Powers Functions, Composition, Jurisdiction. Proceedings before the			
	National Commissions, Procedure applicable to National Commission,			
	Appeal against Order of National Commission			

4	Central Consumer Protection Authority, Penalties and Initiatives of	05			
	Government for Consumer Protection:				
	4.1 Powers and Functions of Central Authority, Search and Seizure, Appeal				
	4.2 Product Liability Actions, Exceptions				
	4.3 Offences and Penalties				
	4.4 Role and Contribution of prominent NGOs in Consumer Protection				
	4.5 'Jago Grahak Jago' Government Initiatives to create Consumer Awareness				

Course Outcomes: After completion of the course, students will be able to:

- 1. Understand the nature of law, legal systems and legal institutions in India.
- 2. Distinguish between the major kinds of law and an elementary understanding of Civil and criminal administration of justice.
- 3. Know the various sources of law and be able to synthesize such sources and use them to understand legal system more effectively.
- 4. Acquire the ability to identify legal issues and applying various legal principles to the situation.
- 5. Become familiar with legal research sources, tools and basic techniques to understand the existing laws of the country and dispute resolution mechanism in India more particularly about commercial disputes.

Internship for Students if any: Not applicable List of Recommended Books and Study Materials

- 1. Mr. Bindu Madhav, Grahak Darshan, Joshi Akhil Bhartiy Grahak Panchayat, Pune.
- 2. Adv. Ghare S. S., Grahak Sanrakshan Adhiniyam, Mukund Publication, Pune.
- 3. Dr. P. T. Joshep, E-Commerce: An Indian Perspective, PHI Publication, New Delhi.
- 4. Dr. R. K. Uppal, E-Banking in India, New Century Publication, New Delhi.
- 5. Dr. S. S. Singh, Dr. Sapna Chadah, Consumer Education and Empowerment, Abhijit Publication, New Delhi.
- 6. Prof. G. V. Kayandepatil, Grahak Raja Jaga Ho, Chaitanya Publication, Nashik.
- 7. unctad.org, United Nations Guidelines on Consumer Protection, UNCTAD, UNCTAD Geneva, Switzerland.
- 8. The Consumer Protection Act, 1986, Govt. of India, New Delhi.
- 9. Dr. A. Alghamdi, The law of E-Commerce, Auther House, Mumbai.
- 10. Rituparna Raj, E-Commerce A Study in Business Ethics, Himalaya Publication, New Delhi.
- 11. Dr. U. S. Pandey, E-Commerce and It' Applications, Rahul Srivastava and Saurabh Shukla, S. Chand & Company, New Delhi
- 12. http://www.mca.gov.in/MinistryV2/csrdatasummary.html
- 13. https://www.acclimited.com/sustainable/corporate-social-responsibility
- 14. https://www.youtube.com/watch?v=FN0kRR98518
- 15. https://www.toppr.com/guides/business-communication-and-ethics/business-ethics/meaning -and -ethical-principles-in-business

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Question Paper Pattern for External Examination

Instructions:

- 1) Question No. 1 is compulsory.
- 2) Attempt any Two questions from Question No. 2 to Question No. 5.

Q. 1: Fill in the Blanks = 06 Marks
Q. 2: Theory Question on Unit-1 = 12 Marks
Q. 3: Theory Question on Unit-2 = 12 Marks
Q. 4: Theory Question on Unit-3 = 12 Marks
Q. 5: Theory Question on Unit-4 = 12 Marks

Class: S.Y. B.Com. Sem-III
Title of the Course: Operations Research-I

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	OR209-T	Major Mandatory	2	2

- 1. To understand the Fundamentals of Linear Programming.
- 2. To analyse Special Cases in Linear Programming.
- 3. To solve and Optimize Transportation Problems.
- 4. To handle Complexities in Transportation Models.
- 5. To apply Optimization Techniques to Scheduling and Inventory.
- 6. To solve Assignment Problems Using the Hungarian Method.

Unit	Title and Contents			
1	Linear Programming Problem (LPP):			
	1.1 Simplex Method			
	1.2 Solution to the maximization problem			
	1.3 Solution to the minimization problem			
	1.4 Big M Method			
	1.5 Some special cases:			
	1.5.1 Multiple optimal solutions			
	1.5.2 Infeasibility			
	1.5.3 Unboundedness			
	1.5.4 Degeneracy			
	1.6 Duality in linear programming problem			
	1.7 Economic interpretation of dual			
2	Transportation and Assignment Problems:			
	2.1 Introduction			
	2.2 Problem statement			
	2.3 Transportation problem as a special case of LPP			
	2.4 IBFS of transportation problem:			
	1.4.1 North-West Corner Rule			
	1.4.2 Least Cost Method			
	1.4.3 Vogel's Approximation Method			
	1.5 Modified Distribution method to obtain optimal Solution			
	1.6 Some Special topics			
	1.6.1 Unbalanced transportation problems			
	1.6.2 Prohibited routes			
	1.6.3 Unique/multiple optimal solutions			
	1.6.4 Degeneracy			
	1.6.5 Maximization problems			
	1.7 Product scheduling and inventory control			
	1.8 Transshipment problem			
	1.9 Hungarian Assignment Method			
	1.10 Some Special topics			

1.10.1 Unbalanced assignment problems
1.10.2 Constrained assignment problem
1.10.3 Unique/multiple optimal solutions
1.10.4 Maximization problems

Course Outcomes: After completion of the course, students will be able to:

- 1. Formulate and solve linear programming problems using the simplex and Big M methods.
- 2. Analyse and interpret solutions to LPPs including special cases like multiple solutions, infeasibility, and unboundedness.
- 3. Explain the concept of duality and interpret the economic meaning of the dual problem.
- 4. Solve transportation problems using various methods like NWC, Least Cost, Vogel's Approximation, and MODI.
- 5. Evaluate different special cases in transportation and assignment problems, such as degeneracy, unbalanced problems, and maximization.
- 6. Apply optimization techniques to real-world scenarios like product scheduling, inventory control, and transshipment.
- 7. Develop optimal solutions to assignment problems using the Hungarian Method and handle constrained and maximization variants.

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1. Quantitative Techniques in Management, N. D. Vohra, McGraw Hill Education India Private Limited (5th Edition)
- 2. Quantitative Techniques for Decision Making, M. P. Gupta, R. B. Khanna, PHI Learning Private Limited (4th Edition)
- 3. Operations Research, P. K. Gupta, D. S. Hira, S. Chand and Company Private Limited (7th Edition)
- 4. Operations Research: An Introduction, H. A. Taha, Pearson Education (10th Edition)

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Question Paper Pattern for External Examination

Instructions:

- 1) Question No. 1 is Compulsory.
- 2) Attempt any two Questions from Question No. 2 to 4.

Q. 1: Fill in the Blanks = 06 Marks
Q. 2: Problems on Unit-1 = 12 Marks
Q. 3: Problems on Unit-2 = 12 Marks
Q. 4: Problems **OR** Theory Question on all Units = 12 Marks

Class: S.Y. B.Com. Sem-III
Title of the Course: Macro Economics

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	ME241-T	Minor	4	4

- 1. To introduce Macro Economics Concepts and Measurement.
- 2. To learn National Income Accounting.
- 3. To know Keynesian Theory.
- 4. To understand the Concept of Business Cycles.

Unit	Title and Contents	No. of Lectures	
1	Introduction to Macro Economics:	15	
	1.1 Origin of Macro Economics.		
	1.2 Principles of Macro Economics: Maximum Production, Responsible		
	Consumption and Equal Distribution.		
	1.3 Macro-economic variables and concepts: Growth, Employment/Self		
	Employment/Unemployment, Inflation Meaning, Concept of Wholesale		
	Price.		
	1.4 Index and Consumer Price Index (WPI and CPI): Consumption, Savings		
	and Investment, Foreign Trade (Export and Import).		
	1.5 Role of Macro-economists: Forecasting, Analysis, Research and Data		
	Collection.		
2	National Income:	15	
	2.1 Concept of GDP, GNP, NDP, NNP, National income and Disposable		
	income		
	2.2 Real and Nominal GDP/ GNP: GDP Deflator		
	2.3 Measurement of National Income Three methods (Value Added, Income		
	and Expenditure)		
	2.4 Circular flow of National Income: Three sector model (including		
	government & taxation), Four sector model (Export and Import)		
	2.5 Difficulties in Measurement of National Income Keynesian Model of Income Determination:		
3	Keynesian Model of Income Determination:	15	
	3.1 Introduction to Simple Keynesian Model		
	3.2 Consumption and Saving Function: APC and MPC, APS and MPS,		
	Factors influencing consumption, Alternate theories of Consumption (Life		
	Cycle, Permanent Income and Kuznets), Shifts in Aggregate spending and		
	the Multiplier		
	3.3 Investment Demand (ID): Meaning and types of investment (Capital		
	stock), Keynesian MEC/Rate of interest and ID		
4	3.4 Aggregate Demand / Supply – Equilibrium		
4	Business Cycle:		
	4.1 Phases of Business Cycle		
	4.2 Features of Business/Trade Cycle		
	4.3 Theories of Business Cycle: Hawtrey's Theory of Business Cycle,		

Low/under consumption theory of Keynes, Samuelson's theory of	
Business Cycle, Hicks Theory of Business Cycle	
4.4 Real Business Cycle (RBC)	

Course Outcomes: After completion of the course, students will be able to:

- 1. Know the concepts of various macroeconomics concepts.
- 2. To comprehend the measurement of National Income Accounting.
- 3. Understand fluctuations in the economy through Business Cycle.
- 4. Understand the relevance of macro-economic policy of Keynes and others.

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1. Ackley, G (1976) Macro Economics Theory and policy, Macmillan Publishing
- 2. Ahuja H.L, (2002) Macroeconomics Theory and Policy, Chand and Co. Ltd
- 3. Kedar M. Phalke, "The Economy of the Maratha Kingdom" Rupa Publ. India Pvt. Ltd.
- 4. Gupta S. B. (1994) Monetary Economics Theory, S. Chand and Co. Delhi
- 5. Jingam M.L (2002) Macro Economics Theory, Vrinda Publication, Delhi
- 6. Andrew B. Able and Ben S. Bernanke "Macro Economics" Pearson Education, 2003
- 7. N.G. Mankiw, "Principles of Macroeconomics" Cengage Learning, 2012 Ed.
- 8. William Branson "Macro Economics theory and policy" East West Press Private Ltd Publication.4th Ed.
- 9. Dr. M. G. Bokare "Hindu Economics" Dr. M. G. Bokare Memorial Foundation, Pune, 2nd ed.
- 10. RBI Report on Currency and Finance
- 11. Financial Stability Report, December 2019, RBI
- 12. Vaish M. C. (2002) Macro Economics Theory, Vikas Publication House, N. Delhi

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (40 Marks): Refer Point No. 3(a)

External Assessment (60 Marks)

Question Paper Pattern for External Examination

Instructions:

- 1) Question No. 1 and 6 are Compulsory.
- 2) Attempt any Three Questions from Question No. 2 to 5.

Q. 1: Fill in the Blanks	= 05 Marks
Q. 2: Theory Questions on Unit-1	= 15 Marks
Q. 3: Theory Questions on Unit-2	= 15 Marks
Q. 4: Theory Questions on Unit-3	= 15 Marks
Q. 5: Theory Questions on Unit-4	= 15 Marks
O. 6: Short Notes on all Units (Any 2 out of 4	= 10 Marks

Class: S.Y. B.Com. Sem-III

Title of the Course: Computerized Accounting-I

Sem	Course Code	Type of Course	Credits	Batch Size	Lectures per Week in Clock Hour
III	CA221-P	Vocational	2	20 Students	4 Lectures per
		Skill	(1 Credit = 30	per Batch	Batch
		Course	Hours of Lab Work)		

- 1. To make students understand the concept of Computerized Accounting System.
- 2. To impart the knowledge of Tally Accounting Software and Computerized Accounting to the Students.
- 3. To make students understand the applicability of Tally Accounting Software as an integrated business management software.
- 4. To teach the utility / practical use of Tally Accounting Software and Computerized Accounting.
- 5. To provide hands on Practical Training to the Students in the Computer Laboratory with License Copy of TallyPrime Basic or TallyPrime with GST Essential.

Unit	Title and Contents	No. of Lectures	
1	Introduction to Computerized Accounting: 1.1 Meaning and Role of Computerized Accounting 1.2 Special Features of Computerized Accounting System 1.3 Need and Objects of introduction of Computerized Accounting 1.4 Advantages and Disadvantages of Computerized Accounting 1.5 Distinction between Manual Accounting and Computerized Accounting 1.6 Meaning and Distinction between ERP and SAP 1.7 Introduction to Tally Software of Computerized Accounting 1.8 Salient Features and Advantages of Tally Software of Computerized Accounting		
2	 Maintaining Charts of Accounting & Stock Keeping Units: 2.1 Introduction to Getting Started with Tally 2.2 Creating New Company, Alteration, Deletion, Company Features & Configuration 2.3 Group Company – Creation, Alteration and Deletion 2.4 Charts of Accounts 2.5 Creation of Accounting Masters and Inventory Masters 2.6 Alteration & Deletion of Masters 2.7 TallyPrime Data Entry Steps – Ledgers, Items and Vouchers 2.8 Tally Pre-defined Vouchers Introduction and its understanding one by one 2.9 How to update Opening Balances & Opening Stock in TallyPrime 2.10 Ledger Creation, Alteration, Deletion, Traditional Method 2.11 Stock Item Creation, Groups, Units, Creation, Alteration, Delete 	25	
3	2.12Practice Exercise Recording and Maintaining of Accounting Transactions in Tally: 3.1 Introduction to Recording Accounting Vouchers 3.2 Receipt and Payment Voucher		

- 3.3 Contra Voucher
- 3.4 Purchase and Sales Voucher
- 3.5 Debit Note and Credit Note Voucher
- 3.6 Journal Voucher
- 3.7 Recording for Provision
- 3.8 Reports
- 3.9 Practice Exercise

Course Outcomes: After completion of the course, students will be able to:

- 1. Understand the meaning, concepts, importance and need of Computerized Accounting in the Accounting Information System.
- 2. Apply the Tally Accounting Software for Accounting of Business Transactions and generating of various Reports.
- 3. Analyse the components of Tally Software for Computerized Accounting.
- 4. Evaluate the Manual and Computerized Accounting.
- 5. Create New Company and Group of New Company with necessary Features and Configuration in the Tally Software.
- 6. Remembers all the features of Tally Software and its application for computerized Accounting.

Teaching Methodology

- 1. Class Room Lectures.
- 2. Practical Lectures in the Computer Laboratory with License Copy of TallyPrime Basic or TallyPrime with GST Essential developed by the Tally Education, Bangalore.
- 3. Guest Lectures of Professionals/Experts etc.
- 4. Use of ICT.

Mandate or Instructions or Guidelines for Teaching of this Course

I) Mandate or Instructions or Guidelines to the University

- 1) University has to conduct Training Programs of Computerized Accounting frequently in association with the Professional Institutes and UGC-Malaviya Mission Teacher Training Centre of Savitribai Phule Pune University to train the Teachers of affiliated Colleges at free of cost for teaching this course effectively.
- 2) University has to provide at free of cost License Copy of Tally Software to each College under the head of Quality Improvements Grants, if possible.
- 3) Examination Section of the University will prepare the Schedule of Practical Examination for smooth conduct of the Practical Examination.

II) Mandate or Instructions or Guidelines to the College

- 1) College has to provide well-equipped Computer Laboratory with LAN System, LCD Projector, Printers, and Internet etc.
- 2) College has to provide full technical support to the subject teacher for conducting lectures in the Computer Laboratory.
- 3) College has to provide the training of Computerized Accounting to the Subject Teacher or to reimburse the Training Fee to the respective Subject Teacher for getting training from the Professional Institutes.
- 4) College has to purchase the Tally Software License Copy and made available for course teaching and learning.
- 5) College has to provide the Time Slot to the students for Practice Exercise of Tally Software in the Computer Laboratory and the Technical Assistant will assist the students during Practice Exercise Session of Tally Software.

III) Mandate or Instructions or Guidelines to the Teacher

- 1) Teacher has to teach this Course in the Computer Laboratory batch wise.
- 2) Size of the Batch will be 20 Students.
- 3) Teacher has to use LCD Projector in Computer Laboratory for teaching and explaining the Tally Software.
- 4) Technical Assistant will assist the Subject Teacher during Lectures in the Computer Laboratory.
- 5) Teacher will instruct to the Technical Assistant to supervise the students during the Lectures in the Computer Laboratory.
- 6) Subject Teacher has to prepare a detail schedule well in advance for conducting the Lectures in the Computer Laboratory and circulate the same among the students after the consent of the Head of the Department subject to the approval of Principal of the College.
- 7) The respective Subject Teacher will prepare the Schedule for Practice Exercise of Tally Software in the Computer Laboratory as per the need and requirement of the Course and Students, and handover the same to the Technical Assistant for execution.

Internship for Students if any: Not applicable

Recommended Books and Study Materials

- 1. Financial Accounting for BBA, 3rd Edition, S. N. Maheshwari, Suneel K. Maheswhari and Sharad Maheshwari, Vikas Publishing House Pvt. Ltd., New Delhi.
- 2. Financial Accounting (For B.Com. and Foundation Course of CA, CS and CMA), S. N. Maheshwari, Suneel K. Maheswhari and Sharad Maheshwari, 3rd Edition, Vikas Publishing House Pvt. Ltd., New Delhi.
- 3. Accountancy Volume-1 & 2, S. K.R. Paul, Central Educational Enterprises (P) Ltd., Kolkata.
- 4. Accounting for Management (For MBA and MCA Students), Dr. N. P. Srinivasan and Dr. M. Sakthivel Murugan, S. Chand and Company Limited, New Delhi.
- 5. Advanced Accountancy (Theory, Method and Application for Professional Competence Course), R. L. Gupta, M. Radhaswamy, Sultan Chand & Sons, New Delhi.
- 6. Study Materials (TallyPrime Basics and TallyPrime with GST Essentials) of Tally Education Private Limited, Bangalore available on the Website: https://tallyeducation.com
- 7. Study Material Tally.ERP9, Tally.ACE recommended for Tally ACE Certification.
- 8. Financial Accounting and Computerised Accounting, Dr. S.M. Shukla, Sahitya Bhavan Publication, Agra.
- 9. Financial Accounting including Lab Work, M.N. Arora, K.V. Achalapathi, S Brinda, Taxmann's Publication, New Delhi.
- 10. Comdex Tally.ERP9 Course Kit, Dr. Namrata Agrawal, Dreamtech Press.
- 11. Tally.ERP9 Training Guide, Asok K. Nandhani, BPB Publication, New Delhi.
- 12. Tally.ERP9 + GST Implementation, Akshay Rajgaria, BPB Publication, New Delhi.
- 13. Tally.ERP9 with GST in Simple Steps, DT Editorial Services, Dreamtech Press, New Delhi.

Continuous Internal Evaluation (CIE) (20 Marks)	Scheme of Examination: 1. Internal Assessment: 40% & 2. External Assessment: 60%				
Internal Evaluation (CIE)		Exam Format	Passing		
Procedure for conducting the Practical Examination: 1) Practical Examination to be conducted in the Computer Laboratory with License Copy of TallyPrime Basic or TallyPrime with GST Essential by the respective Colleges. 2) University will prepare the Practical Examination Schedule for conducting of the Practical Examination. Schedule for conducting of the Practical Examination. 3) Practical Examination is to be conducted by each College as per the Schedule issued by the University. 4) Size of the Practical Examination Batch will be 20 Students. 5) Subject Teacher will be the Internal Examiner for conducting the Practical Examination. 6) University will make the appointment of External Examiners. 7) Internal and External Examiners will jointly prepare the Question Papers for each Practical Examination Batch separately. 8) Copy of each set of Question Papers should be deposited with the Examination. 9) Each paper will have at least 15 to 20 Hypothetical Business Transactions of Hypothetical Business Entity such as revenue, party (receivables and payables), purchase of assets, cash receipts and payments, debit and credit notes, closing adjustments etc. 10) If a student misses his/her Regular Practical Examination Batch during the Schedule of Regular Practical Examination of the respective College, he/she can appear as an Out-Of-Turn Student for the next	Internal Evaluation (CIE)	following methods for internal assessment: Assignments Written Test Offline MCQ Test Power Point Presentation Tally Software Practical Test in the Laboratory with	Marks (40% of		
Examination of the respective College after payment of Out-Of-Turn Fee as per the University Rules. 11) If a student misses his/her Regular Practical Examination Batch and has not appeared for the Out-Of-Turn Batch of the Regular Schedule of Practical Examination of the respective College, he/she will be treated as absent student for Practical Examination. 12) Student will appear for the Practical Examination as	Exam (Practical Examination in the Computer Laboratory) (30 Marks) (1½ Hours for	 Procedure for conducting the Practical Examination: Practical Examination to be conducted in the Computer Laboratory with License Copy of TallyPrime Basic or TallyPrime with GST Essential by the respective Colleges. University will prepare the Practical Examination Schedule for conducting of the Practical Examination. Practical Examination is to be conducted by each College as per the Schedule issued by the University. Size of the Practical Examination Batch will be 20 Students. Subject Teacher will be the Internal Examiner for conducting the Practical Examination. University will make the appointment of External Examiners. Internal and External Examiners will jointly prepare the Question Papers for each Practical Examination Batch separately. Copy of each set of Question Papers should be deposited with the Examination Section of the College after the end of Practical Examination. Each paper will have at least 15 to 20 Hypothetical Business Transactions of Hypothetical Business Entity such as revenue, party (receivables and payables), purchase of assets, cash receipts and payments, debit and credit notes, closing adjustments etc. If a student misses his/her Regular Practical Examination Batch during the Schedule of Regular Practical Examination of the respective College, he/she can appear as an Out-Of-Turn Student for the next Batch during the Regular Schedule of Practical Examination of the respective College after payment of Out-Of-Turn Fee as per the University Rules. If a student misses his/her Regular Practical Examination Batch and has not appeared for the Out-Of-Turn Batch of the Regular Schedule of Practical Examination of the respective College, he/she will be treated as absent student for Practical Examination.	Marks (40% of		

- Pre-Out-Of-Turn Student during the Regular Schedule of Practical Examination of the respective College after payment Out-Of-Turn Fee.
- 13) For each Batch Maximum Time will be 11/2 Hours.
- 14) Student should generate the report at the end of the Practical Examination.
- 15) Student should take printout of the generated report and must sign each page of printout of the report.
- 16) Students have to submit the Self-Attested Copy of the Printout of Practical Examination Report to the Examiners. If student fails to sign the printout of Practical Examination Report and fails to submit the same with the Examiners then concerned student will be treated as absent for the Practical Examination.
- 17) Both the Examiners will collect the printout of Practical Examination Report from each student, and will verify the signature of the respective student on Report.
- 18) Both the Examiners will make the assessment jointly of Practical Examination Report after the end of each Practical Exam Batch on the same day.
- 19) The College Authority should provide the necessary facilities during the Practical Examination such as Well-Equipped Computer Laboratory, Installation of License Copy of Tally Software, LAN System, Internet Facility with proper Speed, Technical Team Support, Laser Printers, Papers for Printout, Peons, Generator Back-up, CCTVs for supervision and any other facility as per the requirement of the Examiners for smooth conduct of the Practical Examination.
- 20) Student kindly note that the Examiners instructions are mandatory on every student and student should abide by the same during the Practical Examination in the Computer Laboratory.

Class: S.Y. B.Com. Sem-III

Title of the Course: Ancient Accounting System in India

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	AASI231IKS-T	IKS Major Related	2	2

Course Objectives:

- 1. To overview the Journey of Indian Accounting Practices.
- 2. To understand the 18th Century Accounting Science based on the 13th Century.
- 3. To learn the Rojkird or Day Book.
- 4. To understand the Ghadani and Khatavani or Ledger and Taleband or Balance Sheet.

Unit	Title and Contents	No. of Lectures
1	Journey of Indian Accounting Practices:	7
	1.1 Phases of Accounting History of India: Accounting Practices during	
	Kauthilya's / Chanakya's Period, Role of Departmental or Regional	
	Accounts Officers, Maintenance of Accounts, Classification of Receipts,	
	Classification of Expenditure, Role and responsibility of Accountants,	
	Segregation of Roles of Treasury and Auditor, Verification and Auditing of	
	Accounts, Accounts of Specific Transactions, Colonial Era, After India's	
	Independence (1947 to 1979), From 1978 to till date.	
	1.2 Indian System of Accounting:	
	1.2.1 Deshi Nama Accounting System / Vahi Khata Paddhati, Characteristics of	
	Deshi Nama Accounting System	
	1.2.2 Parta System of Accounting / Marwari Accounting System	
	1.3 Indian System of Book-keeping: Reasons for popularity of Indian System	
	of Book-Keeping, Types of Indian System of Book-Keeping-A) Kathavahi as per Desi Nama and its Types, B) Bahikatha as per Mahajani: Origin of	
	Bahikatha, Bhai-khata, Mahujanor Deshi, Structure of Bahi Khata as per	
	Mahajani System	
	1.4 Evidence for emergence of Double Entry Book-Keeping in India	
	1.5 Buddhist Principles and the Accounting Profession: Introduction, The	
	Middle Path in Buddhism and Accounting Core Principles, The Four Noble	
	Truths and Problem-Solving Approach in Accounting for Difficult Issues,	
	The Noble Eightfold Path and the Accountant's Code of Conduct, The Law	
	of Kamma and the Accounting Equation	
2	18th Century Accounting Science based on the 13th Century:	8
	2.1 Introduction and History of Book-keeping	
	2.2 Muslim Governance and Accounting	
	2.3 Chhatrapati Shivaji Maharaj's Writing and Accounting Methods: Rules and	
	Laws of the Office during Chhatrapati Shivaji Maharaj's Time, and The	
	Rules of Income and Expenditure written during the time of Chhatrapati	
	Rajaram Maharaj	
	2.4 Rewritings of Hemadri's Mestaks during the Peshwa Period:	
	2.4.1 Technical aspects described in the Mestaks written during the Peshwa	
	Period: Office in Mestaks, Paper Fold Technique in Mestaks, Importance	

	of the Lines drawn while Accounting, Pen and the Ink used for Accounting as mentioned in the Head, Importance of Ashtapradhan Mandal in Mestaks	
	2.4.2 Accrued Cost Rules are given in the Mestak: Accumulation, Expenditure,	
	Arrears	
	2.4.3 Pioneers of Peshwa-Era Accounting Practices, Office of Peshwa-Era	
	Accounts, Nine Accounting Tasks were carried out in the Office during the	
	Peshwa Period, Peshwa-Era Accounting Methods, Rules of Office in the	
	Peshwa Period, Sinnar Pargana, its Villages, and Office Work in the Feudal	
	Region	
3	Rojkird or Day Book:	8
	3.1 Accounting and Income-Expenditure	
	3.2 Types of Rojkird	
	3.3 The Official Class who wrote Rojkird	
	3.4 Procedure and Government Policy before writing Receipts and	
	Disbursements	
	3.5 Parts of Rojkird: Pota-Receipts and Expenditure, Ravasudagi, and Dafate	
	3.6 Pattern of writing Rojkharda and Rojkird in the Peshwa Era, Transcription	
	of the Sample "Baithi Kird" of the Peshwa Era, A Sample of the Rojkird of	
	the Peshwa Period, Sample of Monthly Rojkird and Analysis of Monthly	
	Rojkird	
4	Ghadani and Khatavani or Ledger and Taleband or Balance Sheet:	7
	4.1 Ghadani as given in Mestak: Ghadani of Receipts and Ghadani of	
	Expenditure, Regular Revenue Collection, and Transcription of Ghadani of	
	the Peshwa Era	
	4.2 Khatavani: Relation between Rojkird and Khatavani, Types of Accounts of	
	Khatavani, Procedure and Government Policy for recording Khatavani,	
	Sample of Khatavani, Sample of Khatavani by the Name of a Person during	
	the Peshwa Era, Terji or Trial Balance	
	4.3 Taleband or Balance Sheet: Mestak and Taleband, Different Types of	
	Taleband or Balance Sheets in the Peshwa Period, Other Types of Balance	
	Sheets or Taleband, Process of preparing Taleband or Balance Sheet and	
	Components, Sample of the Balance Sheet of the Peshwa Period, and	
	Tarjuma or an Abstract	

Course Outcome: After Completion of the course, student will be able to:

- 1. Remember the Journey of Indian Accounting Practices, 18th Century Accounting Science based on the 13th Century, Rojkird or Day Book, and Ghadani and Khatavani or Ledger and Taleband or Balance Sheet.
- 2. Analyse the Journey of Indian Accounting Practices, 18th Century Accounting Science based on the 13th Century, Rojkird or Day Book, and Ghadani and Khatavani or Ledger and Taleband or Balance Sheet.
- 3. Understand the Journey of Indian Accounting Practices, 18th Century Accounting Science based on the 13th Century, Rojkird or Day Book, and Ghadani and Khatavani or Ledger and Taleband or Balance Sheet.
- 4. Apply the Journey of Indian Accounting Practices, 18th Century Accounting Science based on the 13th Century, Rojkird or Day Book, and Ghadani and Khatavani or Ledger and Taleband or Balance Sheet.

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1. Dr. Anjali Sanjay Vekhande (2025). 13th Century to 18th Century: Accounting and Book-Keeping, Kamadayini Publications, Nashik, Maharashtra.
- 2. Journey of Indian Accounting Practices, Bhartiya Management
- 3. Accounting Practices in India (2020). Accessed from: https://www.3ecpa.co.in/blog/accounting practices-in-india/
- 4. Arora, G. K. (2021). Accounting Standards in India. Journal of Business Thought 75-84.
- 5. Aspects of Accounting and Internal Control—India 4th Century BC, N. Choudhury
- 6. Bahikatha as per Mahajani System. Accessed from: Sarthaks.com https://www.sarthaks.com/ 3249918/state-types-of-khatavahi-as-per-deshi-nama-system-and explain-each-of-them
- 7. Bahi-Khata: The Pre-Pacioli Indian Double-entry System of Bookkeeping B. M. LALL NIGAM
- 8. Bahi-Khata: The Pre-Pacioli Indian Double-entry System of Bookkeeping https://www.researchgate.net/publication/230330930_The_Pre-Pacioli_Indian_Double entry System of Book-keeping A Comment
- 9. Consequences and determinants of IFRS convergence India https://www.researchgate.net/publication/339809416_Consequences_and_determinants_of_IFRS convergence in India
- 10. Cossu, C. (2003). The Beginnings of Accounting and Accounting Thought. European Accounting Review, 12(2), 379-386.
- 11. Differences Between IFRS vs Indian GAAP https://www.wallstreetmojo.com/ifrs-vs-indian gaap/
- 12. Double Entry: What It Means in Accounting https://www.investopedia.com/terms/d/double-entry.asp
- 13. GAAP vs IFRS: What's and the How It's Used Difference? https://www.investopedia.com/ask/answers/011315/what-difference-between-gaap-and-ifrs.asp.
- 14. NCERT Class 11 (2022). GSEB Board, Gujarat. Accessed from: https://www.selfstudys.com/books/gujarat/state-books/class-11th/8-introduction-of-deshinama-system/352513
- 15. Himanshu Kishnadwala & Nilesh Vikamsey (2018). Accounting And Auditing In India The Past, Present and Future, Bombay Chartered Accountant Journal
- 16. History of Double-Entry System in Ancient India NYK Daily https://nykdaily.com/2020/10/history-of-double-entry-system-in-ancient-india/
- 17. History of Double-Entry System in Ancient India https://nykdaily.com/2020/10/history-of double-entry-system-in-ancient-india/
- 18. History of Double-Entry System in Ancient India, By Nikhil Chandwani -October 10, 2020
- 19. https://nykdaily.com/2020/10/history-of-double-entry-system-in-ancient-india/
- 20. https://www.mastersindia.co/blog/accounting-standards-gaap-and-ifrs/
- 21. https://www.mathvalues.org/masterblog/2019/4/26/how-double-entry-bookkeeping-changed the-world
- 22. Introduction to Accounting Principles: Accounting Standards, GAAP, and IFRS
- 23. Jain sharma agarwal & co https://jsaandco.wordpress.com/2016/09/20/father-of-accountancy-in india/
- 24. Kantayya, R., & Panduranga, V. (2017). A comparative study of balance sheets prepared under Indian GAAP and IFRS with special reference to select IT companies. Management Today, 7(2), 75-85.
- 25. Luca Pacioli's Double-Entry System of Accounting: https://www.researchgate.net/publication/282357050 Luca Pacioli's Double

- Entry System of Accounting A Critique A Critique.
- 26. M Raghuram (2019). Neglected-and-decaying-the-original-arthashastra-may-soon-be-lost forever- Source: www.livemint.com https://www.livemint.com/news/india/neglected-and decaying-the-original-arthashastra-may-soon-be-lost-forever-11574012580117.html
- 27. Mattessich, R. (1998). Recent insights into Mesopotamian accounting of the 3rd millennium BC—successor to token accounting. Accounting Historians Journal, 25(1), 1-27
- 28. Murthy, V., & Rooney, J. (2018). The Role of management accounting in Ancient India: evidence from the Arthasastra. Journal of business ethics, 152(2), 323-341.
- 29. Nikhil Chandwani, (2020). History of Double-Entry System in Ancient India. Accessed from: https://nykdaily.com/2020/10/history-of-double-entry-system-in-ancient-india/
- 30. Ovunda, A. S. (2015). Luca Pacioli's double-entry system of accounting: A critique. Research Journal of Finance and Accounting, 6(18), 132-139.
- 31. Proposal to Encode the Mahajani Script in ISO/IEC 10646, Anshuman Pandey, 2012, https://unicode.org/L2/L2011/11274-n4126-mahajani.pdf
- 32. Rangarajan, L. N. (1992). Kautilya The Arthashastra (1992nd ed.). Penguin Books India.
- 33. Richard Mattessich (1998) Review and extension of Bhattacharyya's Modern Accounting Concept s in Kautilya's Arthasastra, Accounting, Business & Financial History, 8:2, 191-209, DOI: 10.1080/095852098330512
- 34. Ritu Sethi (2018). In a red book, a tale of accounts Accessed from https://www.deccanherald.com/content/658528/in-red-book-tale-accounts.html
- 35. Ritu Sethi, 2018, In a red book a tale of accounts, Deccan Herald, www.deccanherald.com, https://www.deccanherald.com/content/658528/in-red-book-tale-accounts.html
- 36. Samuel S Mitra & Arpita Dey (2020). A study on Marwari accounting system and Marwari business tradition. International Journal of Research in Finance and Management 2020; 3(2): 19 Acessed from https://www.allfinancejournal.com/article/view/74/3-2-4
- 37. Samuel. S.Mitra & Arpitha Dey, A study on Marwari accounting system and Marwari business tradition, International Journal of Research in Finance and Management 2020; 3(2): 19-21)
- 38. Scorgie, Michael E. and Somendra Chandra Nandy. "Emerging Evidence of Early Indian Accounting." Abacus 28 (1992): 88-97.
- 39. Sihag, B. S. (2004). Kautilya on the scope and methodology of accounting, organizational design and the role of ethics in ancient India. Accounting Historians Journal, 31(2), 125-148
- 40. Swati Chandra (2011). The Times of India, Ancient accounting method still alive. Accessed from;http://timesofindia.indiatimes.com/articleshow/10506569.cms?utm_source=contentofinter est&utm_medium=text&utm_campaign=cppst
- 41. Sonia Jaspal (2013). Accounting and Auditing in Ancient India. Accessed from: https://www.caclubindia.com/articles/accounting-and-auditing-in-ancient-india-16796.asp
- 42. Tawiah, V., & Boolaky, P. (2020). Consequences and determinants of IFRS convergence in India. International Journal of Accounting & Amp; Information Management, 28(2), 303–322. https://doi.org/10.1108/ijaim-06-2019-0062
- 43. The Beginnings of Accounting and Accounting Thought http://dx.doi.org/10.1080/0963818032000089427a
- 44. Top 10 Accounting Software in India 2022 https://www.softwareworld.co/top-accounting software-india/
- 45. Vincent Tawiah & Pran Boolaky (March 2020). Consequences and determinants of IFRS convergence in India, International Journal of Accounting and Information Management.
- 46. Pāli Canonical Text Sources: Anguttara- Nikāya. Part III. London: PTS., 1976, Majjihma- Nikāya. Vol. I. London: PTS., 1979, Samyutta-Nikāya. Vol. II. London: PTS., 2022.
- 47. Bikkhu P.A. Payutto. Buddhadhamma, The Law of Nature and Their Benefits to Life.

- Translated by Ronin Philip Moore. Bangkok: Buddhadhamma Foundation, 2017.
- 48. Ajahn Tiradhammo. Beyond I- Making. Hertfordshire: Amaravati Publications, 2022.
- 49. Sanu Mahatthanadull. "*Theravāda* Buddhist Practice and the Access of Happiness". *Commemorative Book*. The 2nd International Academic Forum in *Theravāda* and *Mahāyāna* Buddhism. (December 19, 2019).
- 50. Sanu Mahatthanadull. "Teaching Document Concepts and Principles of Buddhism". *A Teaching Document*. (International Buddhist Studies College). Mahachulalongkornrajavidyalaya University Printing. (April 2020).
- 51. Sanu Mahatthanadull. "Buddhist Response to Environmental Degradation Under Conceptual Framework of the Five *Niyāma*". Mahachulalongkornrajavidyalaya University, *Article*. (May 2015).
- 52. Ms Hwa Mee Thoo, "Buddhist Principles and the Accounting Profession", Graduate School, International Buddhist Studies College, Mahachulalongkornrajavidyalaya University, Ayutthaya (November 2023).

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Instructions:

- 1. Question No. 1 is Compulsory.
- 2. Attempt any Three Questions from Question No. 2 to 5.

Q. 1: Fill in the Blanks = 06 Marks
Q. 2: Theory Question on Unit-1 = 08 Marks
Q. 3: Theory Question on Unit-2 = 08 Marks
Q. 4: Theory Question on Unit-3 = 08 Marks
Q. 5: Theory Question on Unit-4 = 08 Marks

Class: S.Y. B.Com. Sem-III
Title of the Course: Costing Systems in Ancient India

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	CSAI232IKS-T	IKS Major Related	2	2

Course Objectives:

- 1) To overview the Journey of Indian Accounting Practices.
- 2) To understand Indian System of Cost and Management Accounting
- 3) To learn concepts of labour, expenses and funds in Indian Vedic Texts.

Unit	Title and Contents	No. of Lectures
1	Journey of Indian Accounting Practices:	15
	1.1 Phases of Accounting History of India: Accounting Practices during	
	Kauthilya's / Chanakya's Period, Role of Departmental or Regional	
	Accounts Officers, Maintenance of Accounts, Classification of Receipts,	
	Classification of Expenditure, Role and responsibility of accountants,	
	Segregation of Roles of Treasury and Auditor, Verification and Auditing of	
	Accounts, Accounts of Specific Transactions, Colonial Era, After India's	
	Independence (1947 to 1979), From 1978 to till date.	
	1.2 Indian System of Accounting:	
	1.2.1 Deshi Nama Accounting System / Vahi Khata Paddhati, Characteristics of	
	Deshi Nama Accounting System	
	1.2.2 Parta System of Accounting / Marwari Accounting System	
	1.3 Indian System of Book-keeping: Reasons for popularity of Indian System	
	of Book-Keeping, Types of Indian System of Book-Keeping-A) Kathavahi	
	as per Desi Nama and its Types, B) Bahikatha as per Mahajani: Origin of	
	Bahikatha, Bhai-khata, Mahujanor Deshi, Structure of Bahi Khata as per	
	Mahajani System	
	1.4 Evidence for emergence of Double Entry Book-Keeping in India:	
2	Indian System of Cost and Management Accounting:	7
	2.1 Evolution of Cost Concept and Management Accounting in Indian Vedic	
	Texts	
	2.2 Key Ideas of Cost and Management Accounting in Shukra Neeti and	
	Kautilya's Arthashastra	
3	Concept of Labour, Expenses and funds in Indian Vedic Texts:	8
	3.1 Meaning of Concept <i>Bhrutya</i> (Labour)	
	3.2 Types of <i>Bhrutya</i>	
	3.3 Qualities of <i>Bhrutya</i> ,	
	3.4 Types of Leave Payment to <i>Bhrutya</i>	
	3.4 Remuneration System suggested in <i>Shukraneeti</i>	

Course Outcomes: After Completion of the course, student will be able to:

- 1) Remember the Journey of Indian Accounting Practices.
- 2) Analyse Indian System of Cost and Management Accounting
- 3) Apply the concepts of labour, expenses and funds in Indian Vedic Texts.

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1) SUKRA-NITJ-SARA by Professor Binoy Kumar Sarkar available of Internet Archives
- 2) Kautilyas Arthshastra, Translated by R. Shamshastri
- 3) Dr. Anjali Sanjay Vekhande (2025). 13th Century to 18th Century: Accounting and Book-Keeping, Kamadayini Publications, Nashik, Maharashtra.
- 4) Journey of Indian Accounting Practices, Bhartiya Management
- 5) Accounting Practices in India (2020). Accessed from: https://www.3ecpa.co.in/blog/accounting practices-in-india/
- 6) Arora, G. K. (2021). Accounting Standards in India. Journal of Business Thought 75-84.
- 7) Aspects of Accounting and Internal Control—India 4th Century BC, N. Choudhury
- 8) Bahikatha as per Mahajani System. Accessed from: Sarthaks.com https://www.sarthaks.com/ 3249918/state-types-of-khatavahi-as-per-deshi-nama-system-and explain-each-of-them
- 9) Bahi-Khata: The Pre-Pacioli Indian Double-entry System of Bookkeeping B. M. LALL NIGAM
- 10) Bahi-Khata: The Pre-Pacioli Indian Double-entry System of Bookkeeping https://www.researchgate.net/publication/230330930_The_Pre-Pacioli_Indian_Double entry_System_of_Bookkeeping_A_Comment
- 11) Consequences and determinants of IFRS convergence India https://www.researchgate.net/publication/339809416_Consequences_and_determinants_of_IFR S convergence in India
- 12) Cossu, C. (2003). The Beginnings of Accounting and Accounting Thought. European Accounting Review, 12(2), 379-386.
- 13) Differences Between IFRS vs Indian GAAP https://www.wallstreetmojo.com/ifrs-vs-indian gaap/
- 14) Double Entry: What It Means in Accounting https://www.investopedia.com/terms/d/double-entry.asp
- 15) GAAP vs IFRS: What's and the How It's Used Difference? https://www.investopedia.com/ask/answers/011315/what-difference-between-gaap-and-ifrs.asp.
- 16) NCERT Class 11 (2022). GSEB Board, Gujarat. Accessed from: https://www.selfstudys.com/books/gujarat/state-books/class-11th/8-introduction-of-deshinama system/introduction-of-deshinama-system/352513
- 17) Himanshu Kishnadwala & Nilesh Vikamsey (2018). Accounting And Auditing In India The Past, Present and Future, Bombay Chartered Accountant Journal
- 18) History of Double-Entry System in Ancient India NYK Daily https://nykdaily.com/2020/10/history-of-double-entry-system-in-ancient-india/
- 19) History of Double-Entry System in Ancient India https://nykdaily.com/2020/10/history-of double-entry-system-in-ancient-india/
- 20) History of Double-Entry System in Ancient India, By Nikhil Chandwani -October 10, 2020
- 21) https://nykdaily.com/2020/10/history-of-double-entry-system-in-ancient-india/
- 22) https://www.mastersindia.co/blog/accounting-standards-gaap-and-ifrs/
- 23) https://www.mathvalues.org/masterblog/2019/4/26/how-double-entry-bookkeeping-changed the-world
- 24) Introduction to Accounting Principles: Accounting Standards, GAAP, and IFRS
- 25) Jain sharma agarwal & co https://jsaandco.wordpress.com/2016/09/20/father-of-accountancy-in india/\
- 26) Kantayya, R., & Panduranga, V. (2017). A comparative study of balance sheets prepared under Indian GAAP and IFRS with special reference to select IT companies. Management Today, 7(2), 75-85.

- 27) Luca Pacioli's Double-Entry System of Accounting: https://www.researchgate.net/publication/282357050_Luca_Pacioli's_DoubleEntry_System of Accounting A Critique A Critique.
- 28) M Raghuram (2019). Neglected-and-decaying-the-original-arthashastra-may-soon-be-lost forever- Source: www.livemint.com https://www.livemint.com/news/india/neglected-and decaying-the-original-arthashastra-may-soon-be-lost-forever-11574012580117.html
- 29) Mattessich, R. (1998). Recent insights into Mesopotamian accounting of the 3rd millennium BC—successor to token accounting. Accounting Historians Journal, 25(1), 1-27.
- 30) Murthy, V., & Rooney, J. (2018). The Role of management accounting in Ancient India: evidence from the Arthasastra. Journal of business ethics, 152(2), 323-341.
- 31) Nikhil Chandwani, (2020). History of Double-Entry System in Ancient India. Accessed from: https://nykdaily.com/2020/10/history-of-double-entry-system-in-ancient-india/
- 32) Ovunda, A. S. (2015). Luca Pacioli's double-entry system of accounting: A critique. Research Journal of Finance and Accounting, 6(18), 132-139.
- 33) Proposal to Encode the Mahajani Script in ISO/IEC 10646, Anshuman Pandey, 2012, https://unicode.org/L2/L2011/11274-n4126-mahajani.pdf
- 34) Rangarajan, L. N. (1992). Kautilya The Arthashastra (1992nd ed.). Penguin Books India.
- 35) Richard Mattessich (1998) Review and extension of Bhattacharyya's Modern Accounting Concept s in Kautilya's Arthasastra, Accounting, Business & Financial History, 8:2, 191-209, DOI: 10.1080/095852098330512
- 36) Ritu Sethi (2018). In a red book, a tale of accounts Accessed from: https://www.deccanherald.com/content/658528/in-red-book-tale-accounts.html
- 37) Ritu Sethi, 2018, In a red book a tale of accounts, Deccan Herald, www.deccanherald.com, https://www.deccanherald.com/content/658528/in-red-book-tale-accounts.html
- 38) Samuel S Mitra & Arpita Dey (2020). A study on Marwari accounting system and Marwari business tradition. International Journal of Research in Finance and Management 2020; 3(2): 19 Acessed from https://www.allfinancejournal.com/article/view/74/3-2-4
- 39) Samuel. S.Mitra & Arpitha Dey, A study on Marwari accounting system and Marwari business tradition, International Journal of Research in Finance and Management 2020; 3(2): 19-21)
- 40) Scorgie, Michael E. and Somendra Chandra Nandy. "Emerging Evidence of Early Indian Accounting." Abacus 28 (1992): 88-97.
- 41) Sihag, B. S. (2004). Kautilya on the scope and methodology of accounting, organizational design and the role of ethics in ancient India. Accounting Historians Journal, 31(2), 125-148
- 42) Swati Chandra (2011). The Times of India, Ancient accounting method still alive. Accessed from;http://timesofindia.indiatimes.com/articleshow/10506569.cms?utm_source=contentofinter est&utm_medium=text&utm_campaign=cppst
- 43) Sonia Jaspal (2013). Accounting and Auditing in Ancient India. Accessed from: https://www.caclubindia.com/articles/accounting-and-auditing-in-ancient-india-16796.asp
- 44) Tawiah, V., & Boolaky, P. (2020). Consequences and determinants of IFRS convergence in India. International Journal of Accounting & Amp; Information Management, 28(2), 303–322. https://doi.org/10.1108/ijaim-06-2019-0062
- 45) The Beginnings of Accounting and Accounting Thought http://dx.doi.org/10.1080/0963818032000089427a
- 46) Top 10 Accounting Software in India 2022 https://www.softwareworld.co/top-accounting software-india/
- 47) Vincent Tawiah & Pran Boolaky (March 2020). Consequences and determinants of IFRS convergence in India, International Journal of Accounting and Information Management.

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Question Paper Pattern for External Examination

Instructions:

- 1) Question No. 1 is Compulsory.
- 2) Attempt any Two Questions from Question No. 2 to 5.

Q. 1: Fill in the Blanks = 06 Marks
Q. 2: Theory Question on Unit-1 = 12 Marks
Q. 3: Theory Question on Unit-2 = 12 Marks
Q. 4: Theory Question on Unit-3 = 12 Marks
Q. 5: Short Notes on all Units (Any 2 out of 3) = 12 Marks

Class: S.Y. B.Com. Sem-III

Title of the Course: Indian Ethical and Value Based Management

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	IEVBM233IKS-T	IKS Major Related	2	2

Course Objectives:

- 1. To provide an understanding of ethics and values in Indian management practices.
- 2. To develop ethical decision-making skills for business and professional life.
- 3. To explore ancient Indian wisdom and its relevance to modern business ethics.
- 4. To inculcate socially responsible behaviour and ethical leadership qualities.

Unit	Title and Contents	No. of Lectures
1	Ancient Indian Wisdom, Ethics and Values in Management:	10
	1.1 Introduction to Indian ethical thought and value systems	
	1.2 Concepts of Dharma, Karma, and Nishkama Karma in management	
	1.3 Relevance of ancient Indian wisdom to contemporary business	
	1.4 Integration of Vedic and philosophical insights into management	
	1.5 Ethical principles from Indian scriptures: Bhagavad Gita, Upanishads,	
	Buddhist Philosophy, and Arthashastra	
	1.6 Management Insights from the Bhagavad Gita: A Pathway to Effective Leadership and Organizational Success	
	1.7 Leadership Lessons from Indian Epics	
	1.8 Transformational Leadership and Crisis Management: Lessons from	
	Indian Mythology	
2	Indian Philosophy in Business Management:	10
	2.1 Bhagavad Gita's Eternal Wisdom: Guiding Principles for Modern	
	Management	
	2.2 The Role of Indian Philosophy in Shaping Business Ethics and Corporate	
	Governance	
	2.3 Timeless Leadership Wisdom from Indian Epics	
	2.4 Relevance of Bhagvad Gita in Modern Management Practices	
	2.5 Exploring the Timeless Wisdom of the Bhagavad Gita and Its Application in Modern Management Practices	
	2.6 From Battlefield to Boardroom: The Bhagavad Gita's Relevance in	
	Modern Management	
	2.7 Applying Principles of Indian Knowledge Systems to Enhance Business	
	Excellence and Innovation	
	2.8 Bhagavad Gita and its application in leadership and strategy	
3	Chhatrapati Shivaji Maharaj and Administration:	10
	3.1 System based Approach of Administration	
	3.2 Ashtapradhan Mandal	
	3.3 Revenue System	
	3.4 Judicial System	
	3.5 Welfare Policy	
	3.6 Relations with Foreign Powers	

Course Outcome: After Completion of the course, student will be able to:

- 1. Demonstrate an understanding of ethical principles and Indian value systems in business.
- 2. Apply ethical decision-making models to real-world corporate scenarios.
- 3. Analyse ethical challenges in various industries and propose responsible solutions.
- 4. Develop a value-based leadership approach to business and management.

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1. Indian Knowledge System and the Present Competitive Business Scenario (2025), edited by Dr. Sangeeta, Dr. Pooja Mehta and Dr. Sapna Bansal published by Indu Book Services Pvt. Ltd, New Delhi.
- 2. Balasubramanian, N. (2013). *Ethics, Ethics and Corporate Governance: Theory and Practice*. McGraw Hill Education.
- 3. Fernando, A. C. (2019). Business Ethics: An Indian Perspective. Pearson.
- 4. Chakraborty, S. K. (1995). *Ethics in Management: Vedantic Perspectives*. Oxford University Press.
- 5. Ghosh, B. N. (2012). Business Ethics and Corporate Governance. McGraw Hill Education.
- 6. Crane, A., & Matten, D. (2020). Business Ethics: Managing Corporate Citizenship and Sustainability in the Age of Globalization. Oxford University Press.
- 7. Carroll, A. B., & Buchholtz, A. K. (2017). *Business & Society: Ethics, Sustainability & Stakeholder Management*. Cengage Learning.
- 8. Velasquez, M. G. (2021). Business Ethics: Concepts and Cases. Pearson.
- 9. Ferrell, O. C., Fraedrich, J., & Ferrell, L. (2019). *Business Ethics: Ethical Decision Making & Cases*. Cengage Learning.
- 10. Stanford Encyclopaedia of Philosophy Business Ethics https://plato.stanford.edu/entries/ethics-business/
- 11. Harvard Business Review Ethics in Business https://hbr.org/topic/business-ethics
- 12. Indian Ethos for Modern Management MBA Knowledge Base Explains six core principles from Indian scriptures applicable to today's business world.
- 13. The Vision of NEP 2020: Integrating Bharatiya Knowledge System in Commerce and Business Textbooks Rabi Narayan Kar, A NEP-aligned guide for integrating IKS into commerce and business education.
- 14. Indian Ethos and Business Ethics for Management Subhash Sharma Covers ancient Indian wisdom and its relevance to modern management includes models of leadership and CSR from Indian scriptures.
- 15. Ethics in Management: Vedantic Perspectives S.K. Chakraborty A foundational text that integrates Vedantic philosophy with business ethics.
- 16. Foundations of Managerial Work Contributions from Indian Thought S.K. Chakraborty, discusses Indian models of work culture, leadership, and ethical governance.
- 17. Mahadevan, B., Pavana, N., & Bhat, V. R. *Introduction to Indian Knowledge System: Concepts and Applications*, PHI Learning.
- 18. R. Nandagopal & K. Arulraj *Indian Ethos and Values in Management*, Sultan Chand & Sons.
- 19. S.K. Chakraborty *Management by Values*, Oxford University Press.
- 20. S.K. Chakraborty Ethics in Management: Vedantic Perspectives, Oxford University Press.
- 21. A. Parthasarathy The Vedanta Treatise: The Eternities, Vedanta Life Institute.
- 22. Rajagopalachari, C. *Bhagavad Gita*, Bharatiya Vidya Bhavan.
- 23. Kautilya (Chanakya) *Arthashastra*, translated by R. Shamasastry. Indian Ethos & Business Ethics for Management Academia.edu
- 24. Bal Krishna, Shivaji The Great, The Arya Book Depot Kolhapur, 1940
- 25. V. Subramanian, Shivaji and Swarajya, Indian Institute of Public Administration,

- Maharashtra Regional Branch Bombay, Orient Longman, 1975
- 26. J. V. Naik, "The Foundation of Swarajya", in *Shivaji And Swarajya*, Indian Institute of Public Administration, Maharashtra Regional Branch Bombay, Orient Longman, 1975
- 27. G. T. Kulkarni, "Land Revenue and Agricultural Policy of Shivaji An Appraisal", *Bulletin of the Deccan College Post-Graduate and Research Institute*, Vol. 35, No. 3-4, March 1976
- 28. Chhatrapati Shivaji Maharaj and his Public Administration (March 2025), Dr. Pravesh Kumar, Assistant Professor, Centre for Comparative Politics & Political Theory, School of International Studies, Jawaharlal Nehru University, New Delhi & Dr. Ritesh Gupta, (Ph.D. Jawaharlal Nehru University), Assistant Professor, History Department, Vivekananda College, University of Delhi, *International Journal of Cultural Studies and Social SciencesI*.

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Question Paper Pattern for External Examination

Instructions:

- 1) Question No. 1 is Compulsory.
- 2) Attempt any Two Questions from Question No. 2 to 4.

Q. 1: Fill in the Blanks = 06 Marks
Q. 2: Theory Question on Unit-1 = 12 Marks
Q. 3: Theory Question on Unit-2 = 12 Marks
Q. 4: Theory Question on Unit-3 = 12 Marks

Class: S.Y. B.Com. Sem-III

Title of the Course: Marketing Practices in Ancient India

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	MPAI234IKS-T	IKS Major Related	2	2

Course Objectives:

- 1. To understand various marketing practices in Ancient India.
- 2. To learn Prehistoric and Early Trade in marketing practices.
- 3. To understand about ancient Market or Trade Centres in India and its structure.
- 4. To learn about various Market/Trade Centres in ancient India.
- 5. To explore unique aspects of ancient Indian Trade Centres or Market Centres.

Unit	Title and Contents	No. of
1	Mandratina Durations in Ausiant India	Lectures
1	Marketing Practices in Ancient India:	15
	1.1. Concept and Evolution of Marketing in Ancient India	
	1.2. Needs, Wants and Demands in Ancient India	
	1.3. Prehistoric and Early Trade: Trade Networks, Market Systems	
	1.4. Vedic Period and the Dawn of Trade	
	1.5. Agricultural Practices and Production	
	1.6. Rise of Urban Centres and Specialized Trades	
	1.7. Rural Marketing in Ancient India	
2	Market / Trade Centres in Ancient India:	15
	2.1. Structure of Market /Trade Centre	
	2.2. Types of Market /Trade Centre	
	2.3. Unique aspects of Ancient Indian Trade Centres or Market Centres	
	2.4. Trade Routes and Networks	
	2.5. Trade and Cultural Exchange	
	2.6. Emergence of New Economic Systems- Evolution of Currency	
	2.7. Types of Goods Traded	
	2.8. Role of Merchants and Traders	

Course Outcomes: After Completion of the course, student will be able to:

- 1. Understand innovative marketing practices in Ancient India.
- 2. Learn Prehistoric and Early Trade in marketing practices.

Scientist, vol. 10, no. 6, pp. 3-22.

- 3. Understand about structure of ancient Market or Trade Centres in India.
- 4. Learn about various Market/ Trade Centres in ancient India.
- 5. Explore unique aspects of ancient Indian Trade Centres or Market Centres.

	Internship for Students if any: Not applicable				
	List of Recommended Books and Study Materials				
1.	Marketing Management, Philip Kotler, Pearson Publication				
2.	Edward A. Alpers. (2014). Cultural Exchange and the Indian Ocean World. The Indian				
	Ocean in World History. Oxford University Press, pp. 70-98.				
3.	D.N. Jha. (1982). Trade and Commerce in Ancient India: A Re-Examination. Social				

- 4. Shailendra Nath Sen. (2010). Trade and Commerce in Ancient India: From the Earliest Times to c. AD 300. Cambridge University Press, p. 94.
- 5. Singh, J. P. (2010). Mandis in India: A study of agricultural marketing. Academic Foundation.
- 6. Goswami, U. (2008). Merchants, markets and exchange in the pre-modern world. Primus Books.
- 7. Kallie Szczepanski. (August 26, 2020). Roman Trade with India by Thought Co,. Available at: https://www.thoughtco.com/roman-trade-with-india-120292.
- 8. Sen, Tansen. (2003). Trade and Trade Routes in Ancient India. Oxford University Press.
- 9. Kosambi, D. D. (1965). An Introduction to the Study of Indian History. Popular Prakashan.
- 10. Kulke, H., & Rothermund, D. (2004). A history of India. Routledge.
- 11. Chakravarti, R. (1999). Trade in Early India. New Delhi: Oxford University Press.

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Question Paper Pattern for External Examination

Instructions:

- 1) Question No. 1 is Compulsory.
- 2) Attempt any Two Questions from Question No. 2 to 4.

Q. 1: Fill in the Blanks = 06 Marks

Q. 2: Theory Question on Unit-1 = 12 Marks

Q. 3: Theory Question on Unit-2 = 12 Marks

Q. 4: Short Notes on all Units (Any 2 out of 3) = 12 Marks

Class: S.Y. B.Com. Sem-III

Title of the Course: Business Practices in Ancient India

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	BPAI235IKS-T	IKS Major Related	2	2

Objectives:

- 1. To explore the relevance of Indian Knowledge Systems (IKS) in business ethics, leadership, and entrepreneurship.
- 2. To examine ancient Indian texts and practices that inform business thought and enterprise.
- 3. To integrate traditional Indian wisdom into modern business strategy and sustainable entrepreneurship
- 4. To understand the role of Indigenous Knowledge Systems (IKS) in shaping sustainable business and entrepreneurship.
- 5. To explore the relevance of traditional practices in modern business environments.
- 6. To critically evaluate the integration of IKS in entrepreneurial strategies and community-based enterprises.

Unit	Title and Contents	No. of Lectures
1	Thoughts of Various Influential Thinkers and Leaders:	10
	1.1 Kautilya (Chanakya) – Strategic and Regulated Governance:	
	1.1.1 Business and trade: Regulated, ethical, and welfare-focused.	
	1.1.2 Practices: Market supervision, taxation, public-private synergy, foresight in planning, Insights into economic policies, wealth management, statecraft, and strategic governance applicable to business	
	1.2 Mahatma Gandhi – Trusteeship and Simplicity:	
	1.2.1 Non-exploitation, local production (Swadeshi), decentralized economies, self-sufficiency	
	1.2.2 Sarvodaya (Welfare of all) for Rural Development	
	1.2.3 Antyodaya (Upliftment of the last person) for Rural Development	
	1.2.4 Gram Swaraj (Village Self-Rule): Decentralized governance, economic self-sufficiency, and empowered village republics	
	1.2.5 Trusteeship and Swadeshi: Examining ethical economic models, responsibility of wealth holders, and the importance of local production and consumption for self-reliance	
	1.2.6 Ethical and Sustainable Living- Gandhian thought, Swadeshi movement, ecological ethics	
	1.2.7 Constructive Programmes: Study of Gandhi's practical initiatives for rural upliftment, including Khadi and village industries, basic education (Nai Talim), sanitation, and health	
	1.3 Dharma in Business: Righteous Conduct (Satya & Nyaya), Duty to	
	Stakeholders (Kartavya), Non-Exploitation (Ahimsa), Wealth with	
	Responsibility (Artha with Dharma), Balance and Harmony (Samabhava),	
	Self-Discipline (Tapas) duty, and ethical decision-making in entrepreneurial	
	ventures	

2	IKS and Business Concepts:	10
	2.1. Dharma (Righteous Duty),	
	2.2. Artha (Material Prosperity),	
	2.3. Karma Yoga (Selfless Action),	
	2.4. Lokasangraha (Welfare of All) and their relevance to business.	
	2.5. Economic Activities: Shrenis (Guilds), Community Enterprises.	
	2.6. Traditional Business Practices: Barter and Value Systems, Hundi System, Family Businesses (Banias, Marwaris, Chettiars)	
	2.7. <i>Shrenis</i> (Guilds): Investigating the organization, democratic governance, socio-economic functions, and ethical practices of ancient Indian guilds of traders, artisans, and merchants.	
	2.8. Traditional Financial Cooperatives: Understanding indigenous systems of mutual financial support like 'Chit Funds' and 'Kuries'.	
	2.9. Traditional water harvesting systems: <i>Eris</i> (tanks), <i>Johads</i> , <i>Kunds</i> , <i>Khadins</i> , <i>Baolis</i> (stepwells), <i>Ahar-Pyne</i> systems – their design principles, and community-based management	
	2.10. Bhagavad Gita- ethical leadership, duty (Dharma), cooperation, and decision-making	
3	Entrepreneurship in Indian Traditions and Modern Application:	10
	3.1. Indigenous business practices: textiles, Ayurveda, agriculture, and metallurgy, Role of community networks (<i>bazaar system, jati-based enterprises</i>)	
	3.2. Exploring the heritage and economic potential of handloom, handicrafts (e.g., pottery, weaving, metalwork), and agro-based village industries.	
	3.3. Leveraging traditional skills, local resources, and indigenous knowledge for rural enterprise development (e.g., organic farming, herbal products, handicrafts).	
	3.4. Ayurveda, Yoga, and Wellness Entrepreneurship: Business opportunities in traditional health and wellness systems.	
	3.5. Traditional Agriculture and Food Systems: Opportunities in organic farming, indigenous crop varieties, and sustainable food production based on IKS.	

Course Outcome: After Completion of the course, student will be able to:

- 1. Understand the fundamentals and diversity of IKS across cultures
- 2. Analyse the contributions of IKS to sustainable development
- 3. Evaluate how indigenous knowledge shapes local business practices
- 4. Examine how indigenous values can inform ethical business decisions
- 5. Understand the roots of philosophy and business ethics
- 6. Apply learnings from traditional systems to modern entrepreneurial contexts

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1. Vinayak Bhat and Tejusvi Shukla, Kautilya's Arthashastra: Timeless Strategies for modern governance, IKS Division of Ministry of Education New Delhi, 2024.
- 2. Bhagat, G. (1990). "Kautilya revisited and re-visioned", The Indian Journal of Political Science, Vol. 51, No. 2 (April June 1990), pp. 186-212
- 3. Boesche, R. (2003). "Kautilya's Arthasastra on War and Diplomacy in Ancient India", The Journal of Military History, Volume 67 (1), pp 9-37.
- 4. Balbir Singh Sihag (2023). "Kautilya: The True Founder of Economics", Vitasta Publishing Pvt. Ltd. New Delhi

- 5. Mahadevan, B., Bhat Vinayak Rajat, Nagendra Pavana R.N. (2022), "Introduction to Indian Knowledge System: Concepts and Applications", PHI Learning Private Ltd. Delhi.
- 6. Gandhi and the Future of Economics" by N. N. Mukherjee
- 7. Gandhi on Non-Violence" edited by Thomas Merton
- 8. "Gandhi: The True Man Behind Modern India" by Jad Adams
- 9. https://iksindia.org
- 10. Rishi Chanakya's Arthashastra by Ms Ami Ganatra https://www.youtube.com/watch? v=Gl3z43D5z0g&list=PLrrbJ0HMXRgTiMDuyot XMXT4ZKJhSDxl
- 11. Ancient Indian Statecraft An Introduction to Arthashastra by Dr. Vinayak Rajat Bhat https://www.youtube.com/watch?v=8Q7GhUvOXiE

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Question Paper Pattern for External Examination

Instructions:

- 1) Question No. 1 is Compulsory.
- 2) Attempt any Two Questions from Question No. 2 to 4.

Q. 1: Fill in the Blanks = 06 Marks
Q. 2: Theory Question on Unit-1 = 12 Marks
Q. 3: Theory Question on Unit-2 = 12 Marks
Q. 4: Theory Question on Unit-3 = 12 Marks

Class: S.Y. B.Com. Sem-III

Title of the Course: Ancient Indian Banking System

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	AIBS236IKS-T	IKS Major Specific	2	2

Course Objectives:

- 1. To inform students about the Banking System in India during the ancient period.
- 2. To give introduction about the Indigenous Banking Institutions and the traditional financial instruments.

Unit	Title and Contents	No. of Lectures
1	Early Banking Practices:	10
	1.1 Vedic Period: Introduction of "Sreni" (guilds) as unofficial financial	
	institutions, Role of temples as resource managers and custodians of	
	wealth, The "hundi" system for safe and efficient money transfers, Barter	
	Systems and the emergence of metallic coinage etc.	
	1.2 Mauryan and Gupta Eras: Development of Banking Centers like	
	Ujjain and Pataliputra, Role of "Shroff's" as middlemen in financial	
	transactions, Usage of "Akshaya Patra" for financial transactions,	
	Evolution of Banking Systems with the introduction of more sophisticated Financial Instruments and Practices etc.	
2	Indigenous Banking Institutions:	10
	2.1 Guilds (Sreni): Their role in promoting trade, providing loans, and acting	10
	as financial intermediaries.	
	2.2 Temples: Their function as resource managers, lenders, and custodians of	
	wealth.	
	2.3 Moneylenders (Shroff's): Their role in handling deposits, executing	
	foreign exchange transactions, and acting as intermediaries.	
3	Traditional Financial Instruments and Practices:	10
	3.1 Hundi: Understanding the mechanics of this early form of money	
	transfer etc.	
	3.2 Akshaya Patra: Its use in financial transactions etc.	
	3.3 Metallic Coinage: The evolution and use of different types of coins etc.	

Course Outcomes: After completion of the course, students will be able to:

- 1. Acquaint with the Banking Practices during the Vedic, Mauryan and Gupta periods.
- 2. Understand the working of Guilds (Sreni), Temples and Moneylenders (Shroffs) as the Banking Institutions.
- 3. Know about the practical details about the traditional Financial Instruments like Hundi, Akshaya Patra, Metallic Coinage, etc.

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1. Banking Systems in Ancient India A Historical Overview by GAP Bodhi Taru
- 2. Indigenous Banking in Ancient and Medieval India by Indigenous Banking in Ancient and Medieval India Public Library of India Jai Gyan: Bharat Ek Khoj. uploaded by Public Resource on January 26, 2017.
- 3. Barons of Banking: Glimpses of Indian Banking History by Bakhtiar K. Dadabhoy, September 2013.
- 4. Integration of Ancient Indian Classical Tests in Contemporary Banking Practices by Kumar Aditya and Akash Dahire, December 2023.

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Question Paper Pattern for External Examination

Instructions:

- 1) Question No. 1 is Compulsory.
- 2) Attempt any Two Questions from Question No. 2 to 4.

Q. 1: Fill in the Blanks = 06 Marks
Q. 2: Theory Question on Unit-1 = 12 Marks
Q. 3: Theory Question on Unit-2 = 12 Marks
Q. 4: Theory Question on Unit-3 = 12 Marks

Class: S.Y. B.Com. Sem-III

Title of the Course: Judicial System in Ancient India

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	JSAI237IKS-T	IKS Major Related	2	2

Course Objectives:

- 1. To understand the foundational sources and core concepts that underpinned ancient Indian legal thought, including major *Dharmashastra* texts and the principles of *Dharma* and *Dandaniti*.
- 2. To understand the key components of the ancient Indian judicial process, such as the structure of courts, the roles of officials, and the methods used for handling disputes and punishments.
- 3. To understand the organizational structure of ancient Indian courts and the roles of key judicial officials, including the King, Chief Judge, and assessors.
- 4. To understand the fundamental methods and procedures by which justice was dispensed in ancient India, encompassing aspects like evidence collection and trial progression.
- 5. To understand the categories of disputes and legal infractions that were commonly addressed within the ancient Indian legal framework.
- 6. To understand the core principles of *Dandaniti* (the science of punishment) and the various types of punishments prescribed and applied in ancient Indian society.

Unit	Title and Contents	No. of
		Lectures
1	Introduction to Ancient Indian Judicial System:	10
	1.1 Manusmriti	
	1.2 Yajnavalkya Smriti	
	1.3 Other Legal Texts	
	1.4 Chaturvarnya System	
2	Judicial System:	10
	2.1 Main Basis of Justice	
	2.2 Courts and Officials	
	2.3 Method of Dispensing Justice	
	2.4 Trade Union Act 1926	
	2.5 Industrial Employment Act 1923	
3	Disputes and Punishment:	10
	3.1 Points of disputes	
	3.2 Dandaniti	
	3.3 Types of Punishments	

Course Outcomes: After completion of the course, students will be able to:

- 1. Identify and briefly describe the foundational texts and core concepts that shaped the ancient Indian judicial system, such as *Dharmashastras* (e.g., Manusmriti) and the Chaturvarnya system.
- 2. Explain the basic structure and key principles governing justice delivery in ancient India, including the roles of courts, officials, and the overarching concept of *Dharma* and *Dandaniti*.

- 3. Describe the basic structure and key components of the ancient Indian judicial system, including different types of courts and the roles of principal judicial officials.
- 4. Explain the fundamental principles and procedural steps that guided the dispensing of justice in ancient India, such as the reliance on *Dharma* and accepted methods of evidence.
- 5. Identify and categorize the common types of disputes (e.g., civil, criminal) recognized and addressed within ancient Indian legal texts.
- 6. Explain the core concepts of *Dandaniti* (science of punishment) and describe the various forms of punishments prescribed, along with the principles guiding their application in ancient Indian society.

Internship for Students if any: Not applicable

List of Recommended Books and Study Materials

- 1) Sharma, G. Ancient Judicial System of India. Delhi: Deep & Deep Publications
- 2) Bhat, Yashavant, Abaji (ed). *Dharmashastracha Itihas* (marathi). Mumbai: Maharashtra Rajya Sahitya va Sanskruti Mandal.
- 3) Kangale, R.P. *Kautiliya Arthashastra* (marathi). Mumbai: Maharashtra Rajya Sahitya va Sanskruti Mandal.
- 4) Alatekar, A.S. *Prachin Bharatiya Shasan Paddhati* (Hindi). Prayag: Bharati Bhandar

Scheme of Examination

Passing Marks: 40% of the Total Marks

Internal Assessment (20 Marks): Refer Point No. 3(a)

External Assessment (30 Marks)

Question Paper Pattern for External Examination

- 1. Question No. 1 is Compulsory.
- 2. Attempt any Two Questions from Question No. 2 to 4.

Q. 1: Fill in the Blanks = 06 Marks

Q. 2: Theory Question on Unit-1 = 12 Marks

Q. 3: Theory Question on Unit-2 = 12 Marks

Q. 4: Theory Question on Unit-3 = 12 Marks

Class: S.Y. B.Com. Sem-III

Title of the Course: Ancient and Modern Statistics in India

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	AMSI238IKS-T	IKS Major Related	2	2

Course Objectives:

- 1. To understand the origins and evolution of number systems in ancient Indian texts.
- 2. To explore the representation of numbers and the concept of infinity and zero in early Vedic literature.
- 3. To gain insights into early Indian arithmetic and combinatorics, recognizing their foundational role in the development of mathematical thought.
- 4. To apply selected basic techniques of Vedic mathematics, including mental calculation methods such as the criss-cross system, squaring, and root extractions.
- 5. To trace the historical development of statistics in India, from ancient practices to the structured systems established during British rule and post-independence.
- 6. To analyse the establishment and role of key statistical institutions in India, including the Central Statistical Organisation, National Sample Survey, and Indian Statistical Institute.
- 7. To recognize the contributions of eminent Indian statisticians.
- 8. To assess the integration of statistical education and research in Indian universities and other academic institutions.

Unit	Title and Contents	No. of Lectures
1	Numbers in the Vedic Literature and Evolution of Statistics in India:	15
	1.1 Numbers in the Vedic Literature:	
	1.1.1 Origins: Three systems of Numerations – Bhutasankya, Aryabhaṭan	
	System of Numeration, The Kaṭapayadi system of enumeration	
	1.1.2 Number Names in the Rigveda	
	1.1.3 Infinity and Zero	
	1.1.4 Early Arithmetic	
	1.1.5 Combinatorics	
	1.2 Evolution of Statistics in India:	
	1.2.1 Statistics in Ancient times in India	
	1.2.2 Statistical System in British India	
	1.2.3 The Statistical System after Independence	
	1.2.3.1 Central Statistical Organisation	
	1.2.3.2 National Sample Survey	
	1.2.3.3 Other Statistical Divisions and Activities in the Government	
	1.2.3.4 Perspective Planning Division	
	1.2.4 P. C. Mahalanobis and the Indian Statistical Institute	
	1.2.5 Indian Agricultural Statistics Research Institute (IASRI)	
	1.2.6 Statistics in some Indian Universities	
	1.2.7 A Sequel: The Period After 1960	
	1.2.8 Significant contribution of some Indian Statisticians	

2	Basic Vedic Mathematics:	15
	2.1 Miscellaneous Simple Method	
	2.2 Criss – Cross System of Multiplication	
	2.3 Squaring Numbers	
	2.4 Cube Roots of Perfect Cubes	
	2.5 Square Roots of Perfect Squares	
	2.6 Base Method for Multiplication	
	2.7 Base Method for Squaring	
	2.8 Digit-Sum Method	
	2.9 Magic Squares	

Course Outcomes: After completion of the course, students will be able to:

- 1. Describe the origins and characteristics of ancient Indian systems of numeration, including Bhutasankya, Aryabhatan, and Katapayadi systems.
- 2. Interpret the use and representation of numbers in the Rigveda and explain early Indian concepts of infinity and zero.
- 3. Demonstrate early arithmetic techniques and principles of combinatorics as practiced in ancient Indian mathematics.
- 4. Apply selected basic techniques from Vedic Mathematics, such as criss-cross multiplication, squaring, cube roots, and square roots.
- 5. Explain the development of statistical thought and systems in India from ancient times to the post-independence period.
- 6. Evaluate the contributions of key Indian statisticians.
- 7. Discuss the role and evolution of national statistical organizations.

Internship for Students if any: Not applicable List of Recommended Books and Study Materials

- 1. Samvadasamgrahah, IKS Division of Ministry of Education, New Delhi (Chapter 10).
- 2. The Mathematics of India: Concepts, Methods, Connections, P. P. Divakaran, Springer & Hindustan Book Agency, 2018 (Chapter 5).
- 3. Evolution of Statistics in India, J. K. Ghosh, P. Maiti, T. J. Rao and B. K. Sinha, International Statistical Review, Vol. 67, No. 1 (Apr., 1999), pp. 13-34.
- 4. Vedic Mathematics Made Easy, Dhaval Bathia, Jaico Publishing House, 2021

4. Vedic Mathematics Made Easy, Dhavai Bathia, Jaico Publishing House, 2021
Scheme of Examination
Passing Marks: 40% of the Total Marks
Internal Assessment (20 Marks): Refer Point No. 3(a)
External Assessment (30 Marks)
Question Paper Pattern for External Examination

Instructions:

- 1) Question No. 1 is Compulsory.
- 2) Attempt any Two Questions from Question No. 2 to 4.

Q. 1: Fill in the Blanks = 06 Marks
Q. 2: Problems or Theory Questions on Unit-1 = 12 Marks
Q. 3: Problems or Theory Questions on Unit-2 = 12 Marks
Q. 4: Problems or Theory Questions on all Units = 12 Marks

Restructured Syllabus (2024 Pattern as per NEP-2020) Faculty: COMMERCE & MANAGEMENT (Commerce) Program Name: B.Com.

Class: SY B.Com. Sem-III
Title of the Course: Field Project

A) Introduction:

The field-based learning/project should attempt to provide opportunities for students to understand the different socio-economics contexts. It should aim at giving students exposure to development-related issues in rural and urban settings. It will provide opportunities for students to observe situation in rural and urban contexts, and to observe and study actual field situations regarding issues related to socio-economic development. Students should be given opportunities to gain a first-hand understanding of the policies, regulations, organizational structures, processes, and programmes that guide the development process. They should have opportunity to gain an understanding of the complex socio-economic problems in the community, and innovative practices required to generate solutions to the identified problems.

The main objectives of NEP 2020 are to make holistic development of students. In line with the NEP 2020 objective of student's holistic development to improve the employability of students at the same time to nurture better understanding of socio-economic context. Field project work will provide students opportunity to visit and observe situation in rural and urban contexts; students are expected to visit, observe and study actual field situations in socio economic contexts while doing their field study. It will improve opportunities to understand interconnect between theoretical knowledge and practical applications. Field Project is expected to enhance their sensitivity to socio economic issues and improve their ability of critical thinking and problem solving as well as designing innovative solutions to the existing and emerging problems. Field Project component will broaden the possibilities of deeper learning and enhancing research acumen of students. Field Project broadens opportunities of social responsibility, environmental sustainability, nation building and peace.

A Field Project for B.Com. Programs introduced by the Savitribai Phule Pune University in the major subject of Accountancy and Taxation, Cost and Management Accounting, Business Administration, Marketing, Business Laws, Business Practices, Banking, Finance and Insurance, and Business Mathematics, Statistics and Analytics Students under NEP 2020 will provide a transformative educational experience that goes beyond textbooks and traditional classroom learning typically in collaboration with businesses or organizations.

The objective is to enhance students' understanding of commerce-related concepts and develop practical skills that will be valuable in their future careers. Field Projects can vary widely depending on the specific focus area within commerce, such as Financial Accounting, Management Accounting, Cost Accounting, Social Responsibility Accounting, Human Resource Accounting, Inflation Accounting, Finance, Auditing, Corporate Governance, Capital Structure, Blockchain, Financial Technology, Forensic Accounting, Business Administration, Business Practices, Business Laws, Marketing, Business Mathematics, Statistics and Analytics and other relevant and contemporary topics in the same disciplines of the faculty as per time-to-time development /as per the need of Industry etc.

Field Projects for B.Com. Program Students not only intensify their understanding of theoretical concepts but also equip them with practical skills and experiences that are valuable in their future careers.

Field Projects empower students to bridge the gap between theory and practice that enhance their academic knowledge and prepare them for the dynamic challenges of the business world, fostering the development of critical skills, a professional mindset, and a comprehensive understanding of the field of commerce. Ultimately, field projects empower commerce students to enter the workforce with a holistic skill set, positioning them as skilful professionals capable of navigating the complexities of the business sphere.

B) Course Objectives:

- 1. To provide a transformative educational experience that goes beyond textbooks and traditional classroom learning typically in collaboration with businesses or organizations.
- 2. To strengthen students' understanding of commerce-related concepts and develop practical skills that will be valuable in their future careers.
- 3. To intensify students understanding of theoretical concepts and equip them with practical skills and experiences that are valuable in their future careers.
- 4. To bridge the gap between theory and practice that enhance their academic knowledge and prepare them for the dynamic challenges of the business world, fostering the development of critical skills, a professional mindset, and a comprehensive understanding of the field of commerce.
- 5. To develop a holistic skill set, empowering students to become skilled professionals capable of navigating and analysing the complexities of the business and socio-economic landscape.
- 6. To foster ability of students to work in team, develop social awareness and nurture human values among students.
- 7. To enhance research and analytical skills by encouraging students to collect, observe, and analyse field data, and to develop problem-solving skills through identifying issues and suggesting practical recommendations.
- 8. To encourage collaboration between Higher Education Institutions, Government Organizations, Non-Government Organizations, Social Organization, Business and Industry Organization for better implementation of Field Project.
- 9. To nurture teamwork, ethical awareness, and human values, promoting social sensitivity and civic responsibility among students.
- 10. To foster institutional collaboration between Higher Education Institutions (HEIs) and external stakeholders including government bodies, NGOs, social enterprises, and industry—for effective implementation and broader community impact.

C) Course Outcomes:

After Completion of the course, the student will be able to;

- 1. Apply various concepts learned in the classrooms to real-world socio-economic contexts, thereby enhancing their understanding, practical skills, and decision-making abilities.
- 2. Demonstrate awareness and insights into the cultural, economic, and social diversity of communities, preparing them to act as responsible, inclusive, and informed citizens.
- 3. Analyse field data to showcase research aptitude, critical thinking, and ethical conduct in handling socio-economic issues using appropriate statistical tools and methodologies.
- 4. Evaluate complex real-life situations to make informed and evidence-based decisions using problem-solving strategies and critical thinking.
- 5. Collaborate effectively in diverse teams to achieve shared project goals, demonstrating interpersonal skills, coordination, and collective responsibility.
- 6. Exhibit professional integrity and ethical standards in all field interactions, upholding honesty, accountability, and respect in both data handling and human engagement.

D) Significance of a Field Project:

1) Application of Theoretical Knowledge:

- a) Allows S.Y. B.Com. students to apply the theoretical concepts learned in the classroom to real business situations.
- b) Bridges the gap between academic learning and practical implementation.

2) Hands-on Experience:

- a) Provides hands-on experience in various aspects of commerce such as Financial Accounting, Management Accounting, Cost Accounting, Social Responsibility Accounting, Human Resource Accounting, Inflation Accounting, Finance, Auditing, Corporate Governance, Capital Structure, Blockchain, Financial Technology, Forensic Accounting, and other relevant and contemporary topics in the same discipline as per time-to-time development /as per the need of industry etc.
- b) Enables students to develop practical skills that are essential in the professional world.

3) Problem-Solving Skills:

- a) Challenges students to solve real-world business problems, enhancing their critical thinking and problem-solving abilities.
- b) Encourages innovative thinking and creativity in finding solutions.

4) Integration of Specialization Knowledge:

a) Depending on their chosen specialization, students will integrate and apply specialized knowledge to the specific context of their Field Project.

5) Interaction with Industry Professionals:

- a) Offers opportunities for students to interact with professionals in the industry, gaining insights, guidance, and networking opportunities.
- b) Facilitates mentorship and the exchange of ideas between students and experienced professionals.

6) Understanding Business Practices:

- a) Allows students to gain firsthand experience in the day-to-day operations of businesses, helping them understand the practical aspects of business management.
- b) Provides exposure to industry best practices and real business challenges.

7) Professional Development:

- a) Enhances professional skills such as communication, teamwork, time management, and project management.
- b) Builds confidence and prepares students for the demands of the corporate world.

8) Report and Presentation:

- a) A crucial aspect of the Field Project will be the preparation of a comprehensive report.
- b) Additionally, students will be required to present their project outcomes to faculty or industry experts.

9) Business/Industry Relevance:

- a) Ensures that students are aware of the current trends and challenges in the industry.
- b) Helps students stay updated with industry practices, making them more adaptable and relevant in their future careers.

10) Research and Analysis Skills:

- a) Develops research and analytical skills as students gather and analyse data for their projects.
- b) Fosters a deeper understanding of Financial Accounting, Management Accounting, Cost Accounting, Social Responsibility Accounting, Human Resource Accounting, Inflation Accounting, Finance, Auditing, Corporate Governance, Capital Structure, Blockchain, Financial Technology, Forensic Accounting, and other relevant and contemporary topics in the same discipline as per time-to-time development /as per the need of industry etc.

11) Preparation for Entrepreneurship:

a) If students aspire to become entrepreneurs, a field project can provide valuable insights into the challenges and opportunities of starting and managing a business.

12) Networking Opportunities:

a) Engaging in a Field Project may provide students with opportunities to connect with professionals, industry experts, and potential employers, expanding their professional network.

13) Resume Enhancement:

- a) Adds value to a student's resume by showcasing practical experience and the ability to apply theoretical knowledge in real-world scenarios.
- b) Increases the employability of students as employers often value practical experience.

E) Hints for choosing and preparing of a Field Project Topic:

1. Consider your interests and skills:

Choosing a topic that genuinely interests you fosters motivation and keeps you engaged throughout the project and analysis process.

2. Selecting a Relevant Topic:

Choose a topic aligned with your specialization, allowing for the practical application of classroom concepts. Consider current trends, issues, or challenges within the business or financial sector.

3. Focus and Direction:

A well-defined topic provides a clear focus for your field project, ensuring you stay on track and delve into a specific area within finance. The chosen topic allows you to showcase your field project, analytical, and communication skills effectively.

4. Define Clear Objectives:

Clearly outline the objectives of your field project.

5. Identifying the Scope:

Define the project's scope to ensure it is manageable within the given timeframe and resources. Set realistic expectations regarding the depth and breadth of your project.

6. Conduct a literature review:

Explore existing research on the topic to gain a better understanding of the issues involved.

7. Identify a research question:

Develop a clear research question that you can answer through your project.

8. Identify a real-world problem or challenge:

Choose a topic that addresses a specific problem or challenge faced by organizations in the human resource accounting field.

9. Choose a manageable scope:

Ensure that the project is feasible within the given timeframe and resources.

10. Industry or Sector Focus:

Tailor your field project to a specific industry or sector such as management, marketing, finance, accounting, costing, entrepreneurship, banking and finance, cooperation and rural development, business practices and environment or other commerce related disciplines.

11. Practical Application of Concepts:

Design your project to require the application of theoretical concepts learned in the classroom.

12. Project Presentation:

Include a presentation component where you communicate your findings, insights, and recommendations to your peers, faculty, or industry professionals. Utilize visual aids, such as charts and graphs, to enhance clarity.

13. Evaluation Criteria:

Understand the criteria for evaluating the field project, including factors such as research quality, analytical skills, presentation effectiveness, and the practical relevance of your findings.

14. Documentation:

Emphasize the importance of documenting the entire process, from project initiation to conclusion. This documentation includes research notes, analysis, and final reports.

15. Seek guidance from your professor or advisor:

Get feedback and advice on your project topic and research plan.

16. Networking and Career Opportunities:

A well-researched project on a relevant topic can spark discussions with professors, industry professionals, and even potential employers.

F) Role and Responsibilities:

1) College:

College has to provide all necessary facilities and requirements to the Head, Supervisor and Students such as Library facility, Internet Service, Electronic Gadgets etc. for smooth completion of Field Projects.

2) Head of the Department (HOD):

Allotment of supervisor to the students for field project should be done by Head of the Department. Head has to ensure about the required facilities provided by the College for smooth completion of Field Project.

3) Supervisor:

- a) To prepare a proper schedule of field project well-in-advance and display the same on the College Website at the beginning of the Semester.
- b) To incorporate all necessary instructions as well as guidelines of field project in the schedule for students' information.
- c) To conduct orientation sessions to meet the requirement of students for completion of field project.
- d) To review and approve Field Project topic.
- e) To take regular feedback and review on students' engagement on the field project.
- f) To monitor students field project progress and provide guidance.
- g) To keep the record of interaction with students.
- h) To collect and review progress reports.
- i) To evaluate Field Project Reports including documentations, presentations etc.

4) Students:

- a) To refer the schedule which is to be uploaded on College Website by each student.
- b) To select a topic from the suggested list or any other topic.
- c) To prepare Field Project Outline as per the selection topic of field project in consultation with your supervisor.
- d) To take approval for the topic and outline from your supervisor.
- e) To attend the orientation sessions on the field project is to be conducted by your supervisor.
- f) To attend the experts'/guest faculty sessions organized by your supervisor.
- g) To report the progress to your supervisor periodically or as per the instructions of your supervisor.
- h) To give the progress report presentation as per schedule issued by supervisor.
- i) To maintain the activity cum work report during field project period in the prescribed format provided by your supervisor and get it validated by the supervisor.
- j) To keep regular communication with supervisor for completion of field project.
- k) To complete the field project report as per the instructions issued by supervisor time to time and the same are mandatory on the students. It student fails to make compliance as

per the instruction issued by supervisor, then the student will be responsible for his/her academic loss.

- l) To prepare field project report as per guidelines issued by the University in consultation with supervisor.
- m) To give the field visit and maintain the record by every student.

G) Field Project Evaluation Pattern:

Field Project Report is based on the self-study done by the student and to be evaluated for 50 Marks altogether and 02 credits will be awarded to students. According to the guidelines outlined in the NEP Structure issued by the Savitribai Phule Pune University, evaluation of field project involves following Two Key Components:

1. Internal Evaluation: 40% (20 Marks), and

2. External Evaluation: 60% (30 Marks).

1. Internal Evaluation by Supervisor: (20 Marks):

Sr. No.	Criteria	Marks
A	Selection and presentation of field project topic	5
В	Attendance of sessions, engagement of students throughout the semester for field project, presentation of field project work progress, field visits etc.	5
С	Overall Quality of Report	10
	Total	20

2. External Evaluation by Supervisor: (30 Marks):

External Evaluation to be made by the Internal Examiner (Supervisor) and External Examiners (Appointed by the University) independently as per viva-voce schedule issued by the University at the end of the semester.

Sr. No.	Criteria	Marks
a	Overall quality of the field project:	10
	Statement of problems, Objectives of the field project,	
	Literature review, Methodology, Analysis and interpretation of	
	data, Fulfilment of objectives, Findings, Recommendations,	
	References etc.	
b	Overall Project Report Structure and Presentation	05
С	Viva-Voce:	15
	Communication and presentation skills, Performance etc.	
	Total	30

External Evaluation Sheet

Uni.	Name of the	Internal Examiner			External Examiner			Total	Total
Seat No.	Student	G-2-a (10)	G-2-b (05)	G-2-c (15)	G-2-a (10)	G-2-b (05)	G-2-c (15)	60	30
1									
2									
3									

(*Note:* College has to strictly follow above evaluation sheet and should duly signed by Internal and External Examiners)

H) Field Project Report: A Guiding Framework (Structural Guidelines):

A Field Project Report is an end result of field experiences, research, and analysis, reflecting the depth and breadth of the student's engagement during fieldwork. This comprehensive document serves as a testament to the student's ability to apply academic knowledge to real-world challenges within the field of commerce. Structural guidelines of the field project is as follows:

1) Cover Page: (Specimen-A)

It includes the title of the report, name of the university, name of the program, name of the specialization (major subject), name of the student, class with division, roll number, university seat number, name of the supervisor, name of the department, name of the college, month and year etc.

- 2) Field Project Completion Certificate: (Refer Specimen-B)
- 3) Declaration of Student: (Refer Specimen-C)
- 4) Certificate of Supervisor: (Refer Specimen-D)
- 5) Certificate of the Organization: (Refer Specimen-E)
- 6) Acknowledgments:

Express gratitude to individuals, organizations, supervisor and who assisted to make completion of this field project.

7) Table of Contents: (Refer Specimen-F)

It presents a clear and organized list of the report's sections and subsections with corresponding page numbers.

- **8)** List of Tables: (Refer Specimen-G)
- 9) List of Figures/Charts/Diagrams: (Refer Specimen-H)

10) Introduction:

Introduce the project, its context, relevance and significance of the chosen topic.

11) Profile of the Organization:

Provide a detailed overview of the organization where the fieldwork was conducted including information about its structure, mission, and industry context.

12) Review of Literature:

Review relevant literature and theoretical frameworks related to the field of study. Discuss how existing knowledge informs the project and its goals.

13) Research Methodology:

State scope of the study, statement of problems, limitations of the study, objectives, justification of objectives, working definitions of terms used, research design, data collection methods, tools used during fieldwork, rationale behind methodological choices, and outline the structure of the report.

14) Analysis and interpretation of data:

It deals with analysis and interpretation of data collected by the student in the context of objectives and statement of problems.

Interpret the findings in the context of the problem statement. Relate findings to existing literature and theories.

15) Finding and Recommendations:

Summarize findings obtained from the analysis and interpretation of data and proposes actionable recommendations based on the same with justifications. State the fulfilment of objectives of study and knowledge contribution likely outcomes.

16) Appendices:

a) References/Bibliography:

Provide a comprehensive list of all sources cited in the report using a standardized citation style.

b) Questionnaires:

Attach specimen of questionnaires.

17) Student-Supervisor Interaction Diary Certificate Format: (Specimen-I)

The student should maintain and retain this Diary and the Field Project Report will not be accepted without the duly filled Field Project Student-Supervisor Interaction Diary Certificate.

I) Field Project Formatting and Stylistic Considerations:

1) Font and Spacing:

Use a readable font (e.g., Times New Roman) with standard size 12 and one and half line spacing.

2) Headings and Subheadings:

Clearly distinguish headings and subheadings to enhance readability and use a readable font (e.g. Times New Roman) with standard size 14.

3) Page Numbers:

Number all pages sequentially including the cover page.

4) Graphics and Visuals:

Incorporate visuals strategically to enhance understanding but avoid overloading the report.

5) Margin:

Maintain proper four side margin (Top, Bottom, and Left -1" and Right -1.5").

6) Paper Size: A4

7) Paper GSM: 80 GSM

WRITE HERE THE TITLE OF THE PROJECT

(Capital Letter with Centre Alignment)

A FIELD PROJECT REPORT SUBMITTED TO SAVITRIBAI PHULE PUNE UNIVERSITY

IN THE PARTIAL FULFILMENT OF
THE REQUIREMENT FOR THE DEGREE OF
BACHELOR OF COMMERCE
IN THE COURSE OF
ACCOUNTANCY AND TAXATION

SUBMITTED BY
NAME OF THE STUDENT

Class: S.Y. B.Com. Sem-III
Division: ____
Roll No. / Seat No.

UNDER THE GUIDANCE OF **NAME OF PROJECT SUPERVISOR**

(Logo of the College)
NAME OF THE DEPARTMENT
NAME OF THE COLLEGE

WRITE MONTH AND YEAR

FIELD PROJECT COMPLETION CERTIFICATE

This is to certify that the project report entitled	" in the course
(Specialization) was prepared by	, Class: SY B.Com., Sem-III,
Div Roll No, University	in the course Class: SY B.Com., Sem-III, Seat No. under my guidance and
supervision for the Academic Year	
This Project Report is based on original study / obtained from sources has been duly acknowled	field work carried out by him / her. Material / Notes ged in the Field Project.
This Field Project is submitted to Savitriba requirement of SY B.Com. for the Academic Year	i Phule Pune University in partial fulfilment of ar
Place:	Signature
Date:	Name of the Field Project Supervisor
Place: Date:	Signature Head of the Department
VIVA-VOCE	EXAMINATION
Date of Viva-Voce Exam:	University Seat No
Name & Signature of Internal Examiner	Name & Signature of External Examiner

DECLARATION BY THE CANDIDATE

I declare that the Field Project	entitled submitted by
	of Commerce in Accountancy and Taxation is the record of work
	period fromto under the guidance of and has not formed the basis for the award of any degree,
	ip, titles in this or any other University or other Institution of Higher
I further declare that the mate Project.	al obtained from other sources has been duly acknowledged in the
Place: Date:	Name and Signature of the Student
	(Specimen-D: Certificate of the Field Project Supervisor)
CERTIFICATE	OF THE FIELD PROJECT SUPERVISOR
CERTIFIED that the wo	rk incorporated in the Field Project (Title) submitted by Mr. / Ms.
	was carried out by the candidate under my
supervision. Such material has Field Project.	been obtained from other sources has been duly acknowledged in the
Place: Date:	Name and Signature of the Field Project Supervisor
	(Specimen-E: Certificate from the Organisation)
CERTIFICATI	FROM THE COMPANY / ORGANISATION
our Organization from and showed a keen interest in are highly appreciable. I recom	(Student Name) of S.Y. of (College Name) has a Project as per the guidelines of Savitribai Phule Pune University in to during the work the student was sincere, hardworking earning. The involvement and sustained efforts put in by the student mend this Field Project for evaluation and consideration for the award in him all the best in his future endeavours.
Place: Date:	Authorized Name, Signature and Stamp

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(Specimen-G: List of Tables)

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^{*}The first number of Serial Number indicates the Chapter Number; the second number following the dot indicates the number of the Table in that Chapter.

(Specimen-H: List of Figures/Charts/Diagrams)

LIST OF FIGURES/CHARTS/DIAGRAMS

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*2.1		
So, on		

^{*}The first number of Serial Number indicates the Chapter Number; the second number following the dot indicates the number of the Figures / Graphs / Charts in that Chapter.

STUDENT-SUPERVISOR INTERACTION DIARY CERTIFICATE

ne una	ersigned Mr./Ms. University Seat No. of Full Time Course is doing my	studying in the	Roll N Year
	of Full Time Course is doing my	field project work under	r the supervision
Mr./Ms.	or run rune course is some my	wish to state that I have	e met my Supervis
he follo	wing dates mentioned below for Field Proj	ect Guidance and reporti	ng of progress of t
d Projec	t:	1	
Date	Points discussed	Signature of	the Supervisor
			_
-			

Place: Signature of the Student Signature of the Supervisor Date:

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Class: S.Y. B.Com. Sem-III Academic Year: 2025-2026

Title of the Course: Field Project in Accountancy and Taxation

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	AT231FP-P	Field Project	2	4

	Suggested/Indicative List of Topics for Field Project	
Sr. No.	Name of the Topic	
1	Analysis of financial statement of a specific industry or company.	
2	Adoption of IFRS/GAAP in a company and its effects on the company's	
	financial reporting and performance.	
3	Methods of Revenue Recognition and their impact on financial statements of	
	business entity.	
4	Inventory valuation methods and their impact on company's profitability and	
	financial reporting.	
5	An examination of government regulations influences the world of accounting.	
6	Fund accounting policies in India.	
7	Role of accounting in preventing and detecting money laundering.	
8	Risk and return analysis in finance and accounting.	
9	An overview of factors surrounding the process of cash flow of business entity.	
10	Analysis the effects of audit boards and commissions in the governance of	
	company.	
11	Uses of financial accounting tools to monitor liquidity levels of the organization.	
12	Role of components of global accounting to manage global financial data.	
13	An analysis the impact of tax management on income production.	
14	An examination of impact of accounting regulations on small and medium-sized enterprises.	
15	An analytical study of risk management strategies for growing businesses.	
16	Electronic accounting systems affects the accounting personnel.	
17	Effect of the new taxation system on managerial accounting.	
18	A study of decision support systems increases managerial effectiveness.	
19	A study of electronic accounting systems affects economic systems.	
20	An analytical study of the risks that lead accountants and managers face in their day-to-day activities.	
21	Challenges involved in implementing cost accounting in the industry of oil and	
	gas.	
22	A study of the legal implications related to financial accounting.	
23	An analytical study of the effects of earnings management on financial statement	
	reliability.	
24	A descriptive study of various financial accounting tools.	
25	An empirical study of the regulation of financial accounting directs goodwill	
	impairment treatment.	
26	A study of the common challenges of financial accounting in the hotel industry.	
27	Correlation between financial accounting details and stock market performance.	

28	Role of financial accounting in measuring and reporting intangible assets.
29	A study of the link between financial accounting information credit risk
	assessment.
30	Accounting conservatism and its impact on financial statement credibility.
31	A comparative study of various financial accounting models.
32	A study of asset liability management in the banking sector.
33	Implications of financial accounting theories in the business and society.
34	Applications of financial accounting theories improves the economy.
35	Dynamic between normative and positive accounting theories in financial
	accounting.
36	Role of accounting theory in financial decision-making.
37	Political environments and its influence on accounting theories.
38	Cultural environments and its effects on the development of accounting theories.
39	Sociological environments and its effects on the development of accounting
	theories.
40	Economic environments and its effects accounting theories.
41	Role of accounting theory in checking the effectiveness of internal controls.
42	A study on accounting theories have shaped the ethics of international business.
43	A study of various contributions of accounting theories to modern economies.
44	Accounting theories and its uses for improvement of the financial health of an
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45	A study on the correlation between accounting theories and behaviour.
46	A study on the role of accounting theory in sustainability reporting.
47	A study on the application of forensic tools.
48	Analysis of the major global trends of forensic accounting.
49	A study on the prevention of fraud with the help of forensic accounting.
50	Forensic accounting and its impact on the credibility of financial statements.
51	Role of tax accounting in corporate social responsibility.
52	Tax reform and its impact on the small businesses.
53	Tax policy and impact on income inequality.
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55	Role of forensic accounting in identifying fraudulent insurance claims.
56	Forensic accounting and its uses in detecting money laundering schemes.
57	Forensic accounting and its uses in investigating white-collar crimes.
58	Forensic accounting in preventing tax evasion.
59	Forensic accounting and its impact on the financial statement accuracy.
60	Role of forensic accounting in uncovering fraudulent financial reporting.
61	A study of tax implications of intellectual property rights.
62	A study of tax implications of cryptocurrency transactions.
63	Role of tax havens in international tax planning.
64	Analysis of the effect of tax policy on foreign direct investment.
65	A study on tax considerations for non-profit organizations.
66	A descriptive study of the effectiveness of tax audits in detecting tax evasion.
67	A study on the tax implications of online sales.
68	A study on the tax implications of cross-border mergers.
69	An overview of accounting management practices across various economies.
70	A study on the impact of technology on accounting management practices.
71	Problems of using accounting management software in small businesses.
72	Analysis of the impact of globalization on accounting management strategies.
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73	Role of risk management in accounting management decision-making.
74	Analysis of influence of cultural factors on accounting management practice.
75	Taxation policies and its impact on accounting management practices.
76	Analysis of influence of corporate governance on accounting management practices.
77	Correlation between accounting management and sustainable development.
78	Impact of budgeting, planning, and control on the profitability of a manufacturing company.
79	Effect of different taxes on the growth of small and medium-sized enterprises (SMEs).
80	Analysis of impact of internal control systems on the financial performance of an organization.
81	Impact of accounting information systems on managerial decision-making.
82	A study on the corporate governance and ethics in accounting.
83	Role and importance of internal auditing in maintaining financial integrity and accuracy.
84	A study on the analysing project cost management practices in a construction or software development company.
85	A study on the evaluation of profitability of a project, considering costs, revenues, and other relevant factors.
86	A study on the investigating of technology is changing accounting practices.
87	An overview of financial technology and its impact on the financial sector.
88	Management accounting techniques and its impact on organizational decision-making.
89	A study on the implication of foreign exchange on the profitability of firms.
90	Determination of the effect of environmental cost accounting and green management accounting on the financial performance of business entity.
91	An evaluation of the impact of capital structure on firm performance across different industries.
92	A comparative analysis of the cost of capital and financial structure in multinational corporations across different regulatory environments.
93	A study on the integrating sustainability and CSR initiatives and they affect a corporation's financial performance and brand reputation.
94	A study on the relationship between corporate governance structures and financial performance.
95	A comparative analysis of financing strategies among mergers and acquisitions.
96	An evaluation of importance of financial transparency and its impact on investor relations and trust.
97	An analytical study on the investigating the role of financial flexibility in strategic investment decisions during economic downturns.
98	An overview of different dividend policies and its effects on shareholder value
	and the firm's financial performance.
99	An investigating the determinants of successful venture capital investments in tech startups.
100	Analysing the trends and outcomes of venture capital funding in emerging technologies.
101	An assessment of performance and return on investment of different exit strategies employed by venture capital firms.
102	An assessment of the impact of private equity investments on the financial

102	Pole of venture conited in feetering innovation and entrepreneurship
103	Role of venture capital in fostering innovation and entrepreneurship.
104	An evaluation of the exit strategies of private equity firms: A comparative
105	analysis.
105	An assessment of the impact of environmental, social, and governance (ESG)
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107	An assessment of the impact of hedge fund activism on corporate governance
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109	An investigation of the determinants of hedge fund success: A comparative
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110	An examination of the role of hedge funds in financial market stability.
111	An assessment of the contribution of hedge funds to systemic risk in financial
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112	An examination of the level of transparency and disclosure practices in the hedge
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113	An evaluation of the influence of regulatory changes on hedge fund operations
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115	A study of different taxation policies influences financial planning strategies
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117	A comparative analysis of traditional versus robo-advisory in financial planning.
118	An investigation the potential of blockchain technology in streamlining treasury
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119	An evaluation of the impact of blockchain technology on financial services.
120	A study of the impact of artificial intelligence on the delivery of financial
	services, customer experience, and operational efficiency within FinTech firms.
121	A study on the role of tax policy in promoting economic growth in emerging
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122	Comparative analytical study of flat tax vs. progressive tax systems and their
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123	A study of effectiveness of tax incentives in stimulating small business growth.
124	A study of the effectiveness of sin taxes in reducing public health costs.
125	A study on the role of tax policy in promoting green energy development.
126	A study of relationship between corporate tax rates and foreign direct investment.
127	A study of corporate income tax rates and their influence on business relocation
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128	A description study of taxation as a tool for reducing income inequality: A global
	comparison.
129	Tax policy and economic stabilization: A historical analysis of key tax reforms.
130	A study on the role of tax policy in shaping the gig economy.
131	Tax avoidance strategies used by multinational corporations: An in-depth
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132	Corporate tax incentives and their effect on sustainable business practices.
133	A study on the impact of tax havens on global corporate tax revenues.
100	112 and 1 on the impact of the nations on global corporate the revenues.

134	An evaluation of the effectiveness of corporate tax credits in fostering
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135	A study of the role of corporate social responsibility in corporate tax strategies.
136	A study of corporate tax reforms and their impact on shareholder value.
137	A comparative analysis of GST vs. Excise and Service Tax: Economic implications.
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139	A study of digitalization and its impact on tax evasion and enforcement.
140	A study of global tax treaties and their impact on developing countries' tax revenues.
141	A study of the transfer pricing regulations and their effect on multinational tax strategies.
142	An analytical study of double taxation treaties and their impact on international trade and investment.
143	A study on the corporate taxation and its impact on financial reporting practices.
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145	Digital taxation: Evaluating the taxation models of online platforms.
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147	A study of digital taxation and international law: Legal frameworks and implications.
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149	A comparative analysis of GST vs. VAT: Economic implications.
150	A study to compare and contrast different accounting software systems and their
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152	A study of data analytics techniques can be used to improve accounting processes and decision-making.
153	A study to investigate the security risks to accounting information systems and explore ways to mitigate these risks.
154	A study to evaluate the quality of audit reports and identify potential areas for improvement.
155	Assessment of effectiveness of internal control systems in preventing fraud and errors.
156	A study of forensic accounting role in detecting and preventing fraud in businesses.
157	Analysis of tax planning strategies for businesses and individuals, focusing on reducing tax liabilities.
158	Impact of specific tax regulations on businesses and the economy.
159	A study of complexities of international taxation and its impacts on multinational corporations.
160	An analytical study of changes in Cost-Volume-Profit (CVP) Analysis and how they affect a company's profitability.
161	An examination of budgeting process in a specific organization and assess the effectiveness of budgetary control measures.
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1.62	service industry.
163	An analysis of impact of transfer pricing policies on the profitability of different divisions within a company.
164	Analyse the impact of sustainability accounting on organizational practices and stakeholder perceptions.

165	An analytical study of unique accounting challenges and opportunities within a
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166	A study to investigate how the pandemic has affected businesses and their
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196	Comparative analysis of global accounting standards post-IFRS adoption.
197	A study of the efficacy of automated accounting systems in small to medium
	enterprises.
198	A study of predictive analytics in accounting and its impact on business strategy.
199	A study of regulatory impacts on financial disclosures and corporate accounting.
200	Tax evasion strategies and their impact on international accounting standards.
201	A study on the comparative reliability of external audits versus internal controls.
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		and efficiency of carbon credit trading.		
240 Comparative Study of Financial Auditing Practices across different Countries.	239	Forensic accounting techniques in financial auditing.		
	240	Comparative Study of Financial Auditing Practices across different Countries.		
An overview of best practices in internal auditing for corporate governance.	241			
A study of evolution of financial auditing practices in the 21 st Century.	242			
A study of corporate culture and its impact on internal auditing practices.	243	A study of corporate culture and its impact on internal auditing practices.		
A study of operational auditing and its impact on cost reduction initiatives.	244	A study of operational auditing and its impact on cost reduction initiatives.		
A comparative study of operational auditing practices in different industries.	245	A comparative study of operational auditing practices in different industries.		

246	A study on the role of data analytics in operational auditing.			
247	A study on the role of internal audit in fraud detection and prevention.			
248	Relationship between the operational audits and corporate governance.			
249	Key challenges in conducting Environmental Audits in manufacturing industries.			
250	Best practices of environmental auditing and sustainability reporting.			
251	Best practices in conducting environmental audits for mining companies.			
252	Climate change regulations and its impact on environmental auditing practices.			
253	Analysis of case studies in environmental auditing for waste management			
	companies			
254	An overview of best practices for implementing risk-based auditing in SMEs.			
255	Risk-Based Auditing and its impact on internal control systems.			
256	Comparative analysis of IT Auditing Standards.			
257	Key metrics for assessing the effectiveness of risk-based auditing.			
258	Government auditing and its impact on public sector financial management.			
259	Comparative study of risk-based auditing in the public sector.			
260	Financial accounting tools for monitoring liquidity levels.			
261	Government auditing and its impact on reducing corruption in public institutions.			
262	Role of government auditors in ensuring sustainable development goals.			
263	Comparative study of government auditing practices in developing countries.			
264	A study on the role of government auditing in monitoring public spending.			
265	A study of performance auditing and its impact on strategic decision-making.			
266	Performance Auditing and Corporate Social Responsibility: A New Perspective.			
267	Performance Auditing in the Private Sector: A Comparative Study.			
268	Fraud auditing in the age of digital transactions: key challenges.			
269	Best practices for conducting fraud audits in financial institutions.			
270	Forensic Accounting as a Tool for Detecting Corporate Frauds in India			
271	Role of Forensic Auditors in Preventing Banking Frauds			
272	Use of Data Analytics in Detecting Financial Statement Manipulation			
273	Investigating the Role of Internal Controls in Fraud Prevention			
274	Case Study on Forensic Audit Outcomes in Public Sector Banks			
275	Red Flag Indicators in Financial Fraud: A Forensic Analysis Approach			
276	Role of Benford's Law in Financial Fraud Detection in SMEs			
277	Detection of Inventory Fraud Using Forensic Accounting Techniques			
278	Investigating Payroll Fraud in Private Institutions			
279	Financial Statement Window Dressing: Methods and Detection Mechanisms			
280	Role of Whistleblower Policies in Detecting Accounting Frauds			
281	Forensic Accounting in Insurance Claims: A Study of Fraudulent Claims			
282	Forensic Accounting in Non-Profit Organizations: Challenges and Solutions			
283	Analysis of Shell Companies and Their Detection through Forensic Tools			
284	Impact of Cybersecurity Breaches on Financial Reporting: A Forensic View			
285	Forensic Accounting for Tax Evasion Detection in India			
286	Investigation of Corporate Scams and Forensic Auditing Role: Case Studies			
287	Role of Big Data in Enhancing Forensic Audits			
288	Forensic Review of Related Party Transactions in Indian Companies			
289	Techniques to Detect Financial Irregularities in Real Estate Sector			
290	Comparative Analysis of IND AS and Indian GAAP: Challenges in Transition			
291				
	Application of IND AS 116 (Leases) in Aviation and Retail Sectors			
292 293	Application of IND AS 116 (Leases) in Aviation and Retail Sectors Fair Value Measurement Under IND AS 113: A Practical Analysis IND AS 115 and Revenue Recognition Issues in Software Companies			

294	Impact of IND AS on Financial Ratios: A Comparative Study	
295	IND AS 19 (Employee Benefits): Disclosure Practices in Indian Companies	
296	Relevance of IND AS 2 (Inventory Valuation) in Manufacturing Sector	
297	IND AS 12: Deferred Tax Accounting and its Implications	
298	Treatment of Financial Instruments under IND AS 109: A Sectoral Review	
299	IFRS Adoption Challenges in India: A Study of Multinational Corporations	
300	The Role of Accounting Standards in Avoiding Misstatements	
301	A Study on the Convergence of IFRS and IND AS in Emerging Markets	
302	IND AS 103 (Business Combinations): A Study of M&A Accounting	
303	IFRS 9 and its Implementation in Indian Banking Sector	
304	Changes in Presentation of Financial Statements under IND AS 1	
305	A Study on IND AS 108 (Segment Reporting) and Decision-Making	
306	Practical Challenges in First-Time Adoption of IND AS (IND AS 101)	
307	Accounting for Contingent Liabilities under IND AS 37	
308	Application of IFRS 15 in E-Commerce Sector	
309	Impact of IFRS on Global Investment Decision-Making	
310	Impact of Artificial Intelligence in Modern Accounting Systems	
311	Role of Blockchain in Ensuring Transparency in Accounting Records	
312	Use of Robotic Process Automation (RPA) in Accounting Workflows	
313	Cloud-Based Accounting Software: Benefits and Risks for SMEs	
314	ESG Reporting and Its Integration with Financial Accounting	
315	Accounting for Carbon Credits and Environmental Liabilities	
316	Sustainability Accounting: Role in Corporate Reporting	
317	Digital Transformation in Accounting: A Study of FinTech Integration	
318	Green Accounting Practices in Indian Corporates	
319	Machine Learning for Predictive Financial Analytics in Corporations	
320	Accounting Practices in Cooperative Banks: Issues and Improvements	
321	Financial Literacy and its Impact on Personal Accounting Practices	
322	Government Accounting vs Corporate Accounting: A Comparative Study	
323	Role of Accounting in Budgeting and Public Finance Management	
324	Financial Statement Analysis of Startups Using Ratio and Trend Techniques	
325	Ethical Challenges in Modern Accounting Practices	
326	Accounting for Startups: Challenges in Compliance and Disclosure	
327	Cost Accounting in Educational Institutions: A Practical Analysis	
328	Accounting and Tax Treatment of Cryptocurrencies in India	
329	Role of Internal Audit in Risk Management Framework of Corporates	
330	Inventory and Cash Flow Management in Local Retail Shops.	
331	Assessing the Effectiveness of Tax Incentives for Small Businesses	

Class: S.Y. B.Com. Sem-III Academic Year: 2025-2026

Title of the Course: Field Project in Cost and Management Accounting

Se	em	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
I	II	CMA232FP-P	Field Project	2	4

	Suggested/Indicative List of Topics for Field Project
Sr. No.	Name of the Topic
1	A study the Application of Cost Accounting.
2	Integration of Cost Accounting with Financial Accounting.
3	Role of Cost Accounting in Decision making.
4	A Study of Cost accounting Software used by industry.
5	A study the Classification of Cost by the particular industry.
6	Challenges faced in Implementation of Cost Accounting.
7	A study the Calculation of Material Cost.
8	A study the Calculation of Labour Cost.
9	A study the Calculation of Overheads Cost
10	A Study of cost classification in particular industry.
11	Preparation of Cost Sheet in Manufacturing Industry.
12	Preparation of Cost Sheet in Service Industry.
13	Understand the material accounting in store department.
14	A Study of various documents in store department
15	Understand Inventory control in store department.
16	Preparation of Store Ledgers and comparison with Bin Card at store department.
17	Use of Pricing Methods for material issue (FIFO, LIFO, Weighted Average
	Method)
18	Use of Inventory control and cost reduction practice
19	Calculation of Material Procurement Cost.
20	Calculation of Landed Cost.
21	Understand the functions of Purchase Department
22	A Study of different documents used in Purchase procedure.
23	Understand the scientific purchase procedure.
24	A Study and understand the process of Cost Accounting applied in industry.
25	Preparation of Tender, Estimates and Quotations.
26	Preparation of Bin Cards and physical verification of Material.
27	Role and Responsibilities of Cost Accountant.
28	Material Storage System in Store Department.
29	Application of Inventory Control System by the industry.
30	Application of Physical Verification of Material and its impact.
31	Use of Cost Accounting Standards in practice
32	Store keepers' duties, functions and responsibilities in manufacturing industry.
33	Use of EOQ and Material Ratios in inventory control
34	Preparation of Wage policy and methods of calculation of wages.
35	A Study of different Method of time keeping and time booking.

36	Calculations of Bonus of workers
37	Identify the Labour Turnover and its reasons.
38	Preparation of Idle and Over time sheet.
39	Preparation of Pay roll of employees.
40	Comparison of Labour Costs in different Departments.
41	Use of Biometric Attendance and its Impact on Labour Cost.
42	Procedure of Overheads Accounting
43	Understand the classification and allocation of overheads
44	Preparation of primary distribution statement of overheads
45	Preparation of Secondary distribution statement of overheads
46	Understand the over and under absorption of overheads and its impact
47	Understand the absorption of overheads and its accounting effect
48	A Study of cost structure or application of cost system.
49	Preparation of Job Cost Sheet.
50	Preparation of Batch Cost System.
51	Preparation of Contract Cost Account.
52	Preparation of Process Accounts.
53	Understand the procedure of Process Costing and its applications
54	Understand the Joint products and By-products. Understand the Cost Accounting
34	of Joint and By-Products.
55	A study Contemporary services such as entertainment, mobile E commerce, food
33	delivery service and logistic.
56	Preparation of Cost Sheet for Service industry
57	Understand the Cost Classification for Service Industry
58	Understand the cost classification for Service Industries Understand the cost calculation in various Service Industries
59	A Study of Contract Costing Method in a Construction Company
60	
61	Cost Allocation of Plant, Equipment and Tools in a Contract. Treatment of Work-in-Progress and Notional Profit in Contract Costing.
62	Cost Control in Hospitality Industry
	· · · · ·
63	Costing of Public Utility Services Priving and Cost Control in the IT Service Sector
64	Pricing and Cost Control in the IT Service Sector
65	Process Costing in Chemical, Textile and Sugar industry

Class: S.Y. B.Com. Sem-III Academic Year: 2025-2026

Title of the Course: Field Project in Business Administration

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	BA233FP-P	Field Project	2	4

C. N.	Suggested/Indicative List of Topics for Field Project
Sr. No.	Name of the Topic
1	Employee Motivation and Productivity in Small Enterprises
2	Work-From-Home vs. Office Work: Employee Perspectives
3	Role of Emotional Intelligence in Workplace Performance
4	Job Satisfaction and Employee Retention Strategies
5	Effectiveness of Training and Development Programs in Corporate Sector
6	Gender Diversity and Inclusion in the Workplace
7	Work-Life Balance Practices Among Professionals
8	Stress Management Techniques in the Banking Industry
9	Influence of Leadership Styles on Employee Performance
10	Human Resource Challenges in the Gig Economy
11	Impact of Government Schemes on Small Businesses
12	Crowd-Funding as a Source of Finance for Startups
13	Digital Transformation in Small Businesses
14	Growth of Online Shopping Post-Pandemic
15	Consumer Trust and Security Concerns in E-Commerce
16	Impact of Influencer Marketing on Online Purchases
17	Role of Augmented Reality (AR) in Enhancing Online Shopping Experience
18	Role of Chatbots in Enhancing Customer Service in E-Commerce
19	Comparative Study of Amazon vs. Flipkart Business Models
20	Online Grocery Shopping Trends and Consumer Preferences
21	The Rise of Subscription-Based Business Models (Netflix, Spotify, etc.)
22	Cash on Delivery vs. Online Payment: Customer Preferences
23	Impact of COVID-19 on Global Supply Chain Networks
24	Reverse Logistics and Its Growing Importance
25	A Study on Just-In-Time (JIT) Inventory Management
26	Supply Chain and Logistics Management
27	Challenges in Last-Mile Delivery in E-Commerce
28	Corporate Volunteering and Employee Engagement
29	Women Empowerment Through CSR Initiatives
30	Impact of Ethical Consumerism on Business Strategies
31	Role of Warehousing in Efficient Supply Chain Management
32	Sustainable Tourism and Its Economic Impact
33	Role of Companies in Addressing Climate Change
34	Green Initiatives and Sustainable Practices in Business
35	Impact of Corporate Social Responsibility on Brand Image
36	Waste Management Strategies in Urban Areas

37	CSR Practices of Leading Indian Companies
38	Corporate Social Responsibility (CSR) and Sustainability
39	E-Commerce Strategies of Local Retailers
40	Corporate Governance and Ethical Business Practices
41	Sustainable Business Models in Local Enterprises.
42	Role of Corporate Social Responsibility in Brand Image
43	The Impact of Corporate Social Responsibility on Brand Image
44	Influence of Online Learning Platforms on Employee Training
45	Joint Ventures in International Markets
46	E-commerce Adoption Among Traditional Businesses.
47	Crowdfunding as a Financing Option.
48	CSR Initiatives and Their Effect on Local Communities.
49	Assessment of Soft Skills Training in Employee Performance
50	The Influence of Leadership Styles on Startup Performance
51	Impact of Automation on Employment Patterns
52	Workplace Culture and Employee Retention in SMEs.
53	Role of Big Data Analytics in Strategic Decision-Making
54	The Impact of Decision-Making Processes on Business Outcomes
55	Assessing the Impact of Leadership on Innovation and Creativity
56	Digital Transformation and its impact on Small Businesses.
57	Ethical Practices in Supply Chain Management.
58	Role of Financial Literacy in Small Business Growth.

Class: S.Y. B.Com. Sem-III Academic Year: 2025-2026

Title of the Course: Field Project in Marketing

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	M234FP-P	Field Project	2	4

G 37	Suggested/Indicative List of Topics for Field Project	
Sr. No.	Name of the Topic	
1	Consumer Behaviour and Brand Loyalty: A Field Analysis.	
2	Marketing Strategies of Start-ups in Urban Areas.	
3	Collaborative Marketing Among Local Producers.	
4	Co-branding Strategies	
5	Impact of Inflation Rates on Consumer Purchasing Power	
6	Evaluation of Digital Marketing Strategies in Consumer Engagement	
7	Effect of Mobile Technology on Consumer Behaviour	
8	Influence of Cultural Values on Consumer Preferences	
9	Analysis of Consumer Protection Laws on Marketing Strategies	
10	Analysis of Social Media Influence on Consumer Behaviour	
11	Assessment of Demographic Changes on Market Demand	
12	Influence of Eco-Friendly Products on Consumer Choices	
13	Conduct a comprehensive market research study to understand consumer	
	behaviour and preferences.	
14	Analyse market trends, identify target audiences, and provide insights for	
	product/service development.	
15	Develop and execute a social media marketing campaign for a specific product or	
	brand.	
16	Plan and execute an influencer marketing campaign for a product or service.	
17	Measure the impact on brand awareness and customer engagement.	
18	Assist in planning and executing a product launch campaign.	
19	Develop promotional materials, organize launch events, and measure campaign	
	success.	
20	Implement a customer satisfaction survey to gather feedback on products or	
	services.	
21	Market research lets you know your audience and their challenges to determine	
	what they might want from your business.	
22	Collaborate with a business to design and implement a brand loyalty program.	
23	Study of social marketing	
24	Study of Online Marketing	
25	Study of Recent Trends in Marketing of any product or service	
26	An Analytical study of Marketing Mix	
27	Study Customer Satisfaction of Product and Services	
28	Competitive analysis helps you to understand similarities and differences	
	between companies' products, services, and marketing strategies.	
29	Study of Customer Relationship Marketing (CRM)	

30	A comparative study of rural marketing versus urban marketing	
31	Positioning includes writing a positioning statement and determining your unique	
	value proposition.	
32	Naming and branding involve describing your product meaningfully and	
	meaningfully without risking copyright concerns.	
33	Pricing is figuring out how much to charge for your product or service.	
34	Evaluate the effectiveness of the program in retaining customers.	

Class: S.Y. B.Com. Sem-III Academic Year: 2025-2026

Title of the Course: Field Project in Business Practices and Cooperation

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	BPC235FP-P	Field Project	2	4

Sr. No.	Name of the Topic
1	Challenges Faced by Women Entrepreneurs in India
2	Role of Incubation Centres in Promoting Startups
3	Factors Affecting Startup Success and Failure
4	Social Entrepreneurship: A Case Study of NGOs
5	The Role of Business Networking in Entrepreneurial Success
6	Rural Entrepreneurship Development in India
7	Sustainable Business Models for Startups
8	Business Innovation through Customer Feedback.
9	Public-Private Partnerships in Community Development.
10	Business-NGO Cooperation for Social Impact.
11	Building Business Alliances in Rural Markets.
12	Women Entrepreneurs and Community Support Systems.
13	Youth Cooperatives: Business Training and Employment Creation.
14	Leveraging Local Networks for Small Business Expansion.
15	Microfinance and Community Entrepreneurship.
16	Cluster-Based Development in Cottage Industries.
17	Challenges Faced by First-Time Entrepreneurs
18	Startup Ecosystem Development in Urban Areas
19	Lean Startup Methodology in Practice
20	Role of Incubators and Accelerators
21	Social Entrepreneurship and Community Impact
22	Women Entrepreneurs in Emerging Economies
23	Tech Startups and Innovation Hubs
24	Scaling Strategies for Small Businesses
25	Entrepreneurial Leadership and Decision-Making
26	Strategic Partnerships in Business Growth
27	Public-Private Partnerships in Infrastructure
28	Collaborative Innovation Networks
29	Business Ecosystems and Network Effects
30	Supplier Collaboration for Product Development
31	Cross-sector Collaborations for Social Impact
32	Franchise Models and Business Expansion
33	Development of Rural Road Networks and Market Access
34	Rainwater Harvesting Systems in Villages
35	Sanitation Facilities and Public Health in Rural Areas
36	Digital Connectivity and E-Governance in Villages

37	Solar Energy Solutions for Off-Grid Communities
38	Waste Management Practices in Rural Settlements
39	Community Halls as Centres for Rural Development
40	Assessment of Drinking Water Quality in Villages
41	Microenterprise Development in Rural Communities
42	Handicrafts and Handloom Promotion in Villages
43	Agri-Tourism as a Source of Rural Income
44	Dairy Farming and Cooperative Models
45	Poultry Farming for Livelihood Enhancement
46	Beekeeping and Honey Production in Rural Areas
47	Mushroom Cultivation as an Income-Generating Activity
48	Sericulture and Silk Production in Villages
49	Fish Farming and Aquaculture in Rural Ponds
50	Promotion of Rural Startups through Incubation Centers
51	Role of Government Regulations in Shaping Business Strategies
52	Effect of Interest Rate Fluctuations on Business Loans
53	Analysis of Foreign Direct Investment Trends in Emerging Markets
54	Role of Economic Indicators in Business Decision-Making
55	Challenges of International Market Entry Strategies
59	Impact of Globalization on Local Businesses
60	Analysis of Global Supply Chain Disruptions
61	Cross-Cultural Management in Multinational Corporations
62	Influence of Political Stability on Business Investments
63	Impact of Global Economic Crises on Business Sustainability
64	Evaluation of Outsourcing Practices in International Business
65	Effect of Exchange Rate Volatility on International Trade
66	Strategies for Managing Cultural Diversity in Global Teams
67	Role of International Trade Agreements on Business Operations
68	Assessment of Political Risks in Global Business Expansion
69	Impact of Intellectual Property Rights on Innovation
70	Impact of Data Protection Laws on Business Practices
71	Adoption of Artificial Intelligence in Business Processes
72	Impact of Technological Innovations on Competitive Advantage
73	Role of Information Technology in Business Transformation
74	Assessment of Cybersecurity Measures in Business Operations
75	Influence of E-Commerce on Traditional Retail Businesses
76	Influence of Religion and Beliefs on Business Etiquette
77	Analysis of Technology Adoption in Small Businesses
78	Impact of Social Trends on Product Development
79	Evaluation of Ethical Practices in Business Operations
80	Effect of Lifestyle Changes on Service Industry
81	Role of Language and Communication in International Business
82	Impact of Environmental Policies on Manufacturing Industries
83	Role of Sustainable Practices in Business Operations
84	Assessment of Climate Change Effects on Agricultural Businesses
85	Evaluation of Waste Management Practices in Industries
86	Effect of Renewable Energy Adoption on Business Costs
87	Analysis of Carbon Footprint Reduction Strategies
88	Role of Environmental Certifications in Market Competitiveness

Assessment of Water Resource Management in Industrial Operations 91 Role of Educational Institutions in Entrepreneurial Development 92 Impact of Vocational Training on Workforce Readiness 93 Assessment of Skill Gaps in Emerging Industries 94 The Role of Social Enterprises in Addressing Community Challenges 95 Role of Continuous Learning in Career Advancement 96 Analysis of Industry-Academia Collaboration in Research and Development 97 Evaluation of Internship Programs in Skill Acquisition 98 Strategies for Balancing Profit and Purpose in Social Ventures 99 Evaluating the Effectiveness of B-Corporation Certification 100 The Role of Social Innovation in Solving Environmental Issues 101 Assessing the Challenges Faced by Social Entrepreneurs 102 Analysing the Impact of Sustainable Practices on Business Performance 103 Developing Sustainable Business Models for Long-Term Growth 104 The Role of Impact Investing in Supporting Social Enterprises 105 Effectiveness of Public-Private Partnerships in Social Entrepreneurship 106 Developing Entrepreneurial Leadership Competencies 107 Strategies for Building High-Performing Entrepreneurial Teams 108 Assessing the Role of Emotional Intelligence in Entrepreneurial Success 109 Analysing the Role of Mentorship in Entrepreneurial Development 110 The Effectiveness of Leadership Training Programs for Entrepreneurs 111 Evaluating Conflict Management Strategies in Startup Teams 112 The Role of Organizational Culture in Entrepreneurial Ventures 113 The Effectiveness of Entrepreneurship Education in Fostering Innovation 114 Analysing the Role of Business Plan Competitions in Student Entrepreneurship 115 The Effectiveness of Public-Private Partnerships in Supporting Entrepreneurship 116 Evaluating the Impact of University Incubators on Startup Success 117 Assessing the Impact of University Incubators on Entrepreneurial Activity 118 Evaluating the Role of Entrepreneurship Development Programs 119 The Influence of Government Policies on Entrepreneurial Activity	89	Impact of Natural Disasters on Business Continuity Planning
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119 The Influence of Government Policies on Entrepreneurial Activity	118	
	119	The Influence of Government Policies on Entrepreneurial Activity

Class: S.Y. B.Com. Sem-III Academic Year: 2025-2026

Title of the Course: Field Project in Banking, Finance and Insurance

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	BFI236FP-P	Field Project	2	4

0.31	Suggested/Indicative List of Topics for Field Project
Sr. No.	Name of the Topic
1	Mobile Banking Adoption in Rural Areas
2	Impact of Digital Payments on Traditional Banking
3	Role of Banks in Financial Inclusion
4	Cyber Security Challenges in Online Banking
5	Customer Satisfaction in Retail Banking
6	E-Banking vs Traditional Banking
7	Impact of RBI Policies on Banking Sector
8	Credit Risk Management in Banks
9	NPAs (Non-Performing Assets) and its impact
10	Green Banking Practices in India
11	Role of Technology in Modern Banking
12	UPI and its impact on Bank Transactions
13	Effectiveness of KYC norms
14	Future of Neo Banks in India
15	Performance of Private Sector vs Public Sector Banks
16	Internet Banking Usage Trends
17	Role of Banks in MSME Financing
18	Analysis of Loan Disbursement Procedures
19	ATM Usage and Customer Behaviour
20	Customer Relationship Management in Banks
21	Bank Mergers: Pros and Cons
22	Comparative Study of Credit Cards vs Debit Cards
23	Investment Options offered by Banks
24	A Study on Mobile Wallets vs Bank Apps
25	Risk Management in Investment Banking
26	Role of AI in Banking Services
27	Financial Literacy and its Impact on Banking
28	Women Empowerment through Banking Services
29	Impact of Bank Charges on Customer Retention
30	Digital Banking and Data Privacy
31	Study of Customer Grievance Redressal in Banks
32	Working Capital Management in Banks
33	A Study of Foreign Exchange Services in Banks
34	Consumer Perception of Bank Advertising
35	Role of Banks in Promoting Savings
36	Cryptocurrency vs Traditional Banking

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37	Performance Evaluation of Cooperative Banks
38	Importance of Basel Norms in Banking
39	Banking Services in Semi-Urban Areas
40	Loan Default: Causes and Remedies
41	Study on Housing Loan Schemes
42	Banking Sector Reforms in India
43	Comparative Study of Mobile Banking Apps
44	Digital Transformation in Indian Banks
45	Ethics and Corporate Governance in Banks
46	Role of Banks in Sustainable Development
47	Bank Frauds and Preventive Measures
48	Use of Big Data in Banking
49	Impact of COVID-19 on Banking Sector
50	Study on Youth Preferences in Banking Services
51	Financial Literacy among the students
52	Impact of Digital Payments in India
53	Mobile Banking Usage Trends
54	Role of RBI in Indian Financial System
55	Credit Card Usage Among the Youth
56	Investment Options for Salaried Individuals
57	Mutual Fund Awareness and Perception
58	E-Wallets: Benefits and Challenges
59	Growth of Online Banking in India
60	Personal Budgeting and Financial Planning
61	Impact of Inflation on Savings
62	Role of SEBI in Investor Protection
63	Financial Inclusion Through Jan Dhan Yojana
64	Loan Facilities for Small Businesses
65	Study of Non-Performing Assets in Banks
66	Financial Statement Analysis of a Company
67	Stock Market Investment Patterns
68	Impact of GST on Financial Services
69	Green Finance and Sustainable Investment
70	Crowdfunding and Startup Finance
71	Insurance Awareness Among Consumers
72	UPI: Transforming Digital Transactions
73	Risk and Return in Investment Decisions
74	Capital Budgeting Techniques
75	Working Capital Management in Firms
76	Foreign Direct Investment in Indian Finance
77	Role of NBFCs in Indian Financial System
78	Financial Empowerment of Women
79	Portfolio Management Strategies Comparative Analysis of Mutual Funds
80	Comparative Analysis of Mutual Funds Financial Fraud Detection Techniques
81	Financial Fraud Detection Techniques Vouth Parametrica on Counts surrounds
82	Youth Perspective on Cryptocurrency
83	Banking Sector Reforms in India
84	Retirement Planning Awareness
85	Impact of Repo Rate on Loans

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86	Basics of Financial Derivatives	
87	Analysis of Indian Capital Market	
88	Tax Planning for Individuals	
89	Microfinance for Rural Development	
90	Use of Technology in Financial Services	
91	Cost-Benefit Analysis of Investment Projects	
92	Consumer Perception of Online Insurance	
93	Behavioural Finance and Investor Decisions	
94	Venture Capital Funding in India	
95	Financial Risks in Business Operations	
96	Corporate Governance and Financial Performance	
97	Savings Pattern of Middle-Class Families	
98	Role of Financial Advisors	
99	Comparison of Traditional and Digital Banking	
100	Role of Insurance in Risk Management	
101	Life Insurance vs General Insurance	
102	Customer Satisfaction in Life Insurance	
103	Study of Claim Settlement Process	
104	Awareness of Health Insurance Among Youth	
105	Impact of COVID-19 on Health Insurance	
106	Insurance Penetration in Rural India	
107	Comparative Study of LIC and Private Insurers	
108	Role of IRDA in Insurance Sector	
109	Growth of Online Insurance Platforms	
110	Motor Insurance: A Consumer Perspective	
111	Marine Insurance: An Overview	
112	Fire Insurance: Features and Benefits	
113	Study of Term Life Insurance Plans	
114	Awareness and Usage of Travel Insurance	
115	Importance of Crop Insurance for Farmers	
116	Microinsurance and Financial Inclusion	
117	Bancassurance: Concept and Benefits	
118	Role of Technology in Insurance Industry	
119	Study on Insurance Agents' Performance	
120	Health Insurance Policies: Comparative Study	
121	Understanding ULIPs: Pros and Cons	
122	Role of Insurance in Economic Development	
123	Consumer Grievances in Insurance Sector	
124	Ethical Issues in Insurance Marketing	
125	Importance of Reinsurance in India	
126	Study of Group Insurance Schemes	
127	Life Insurance as a Tax Saving Tool	
128	Women's Awareness Towards Life Insurance	
129	Digital Transformation in Insurance Services	
130	Factors Affecting Insurance Buying Behaviour	
131	Impact of Advertisement on Insurance Purchase	
132	Challenges in Insurance Claim Processing	
133	Effectiveness of Insurance Awareness Campaigns	
134	Customer Perception towards LIC Policies	

135	Insurance as an Investment Avenue
136	Employee Satisfaction in Insurance Companies
137	Study of Pension and Annuity Plans
138	Cyber Insurance: Need of the Hour
139	Study on Insurance Fraud and its Prevention
140	Marketing Strategies in Life Insurance
141	SWOT Analysis of General Insurance Sector
142	Impact of GST on Insurance Premiums
143	Role of Insurance in Wealth Creation
144	Study on Endowment Plans and Benefits
145	Awareness of Health Insurance Among Students
146	Role of TPA in Health Insurance Services
147	Life Insurance Buying Pattern among Working Professionals
148	Importance of Motor Insurance in Urban Areas
149	Insurance Literacy among College Students

Class: S.Y. B.Com. Sem-III Academic Year: 2025-2026

Title of the Course: Field Project in Business Laws

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	BL237FP-P	Field Project	2	4

	Suggested/Indicative List of Topics for Field Project	
Sr. No.	Name of the Topic	
1	Business Contracts: Evaluation and Analysis	
2	Legal Machinery for Resolving Business Disputes	
3	Analysing the Impact of Regulatory Frameworks on Startup Growth	
4	The Role of Intellectual Property Rights in Businesses	
5	Analysis of Legal Frameworks for establishing business entities	
6	Role of Corporate Governance and Legal Compliance for companies	
7	Evaluation of Environmental laws on Industrial Activities	
8	Effect of Employment Laws on Human Resource Practices	
9	Vulnerability of women at work places: A Legal Analysis	
10	Legal Challenges in Ensuring Transparency in Corporate Governance	
11	The Impact of Independent Directors on Corporate Governance and legal rules	
12	Impact of Information Technology Act on corporate laws.	
13	Emerging trends in business laws and practices	
14	Corporate governance trends across the world- comparison of legal provisions	
15	Comparative analysis of corporate insolvency regimes and regulatory	
	mechanism.	
16	Legal status of startup companies: Opportunities and challenges	
17	Adapting corporate governance models for startup ventures – legal insights	
18	Corporate governance- firm-level mechanisms or country-level regulations?	
19	Navigating the legal framework of corporate restructuring and reorganization	
20	Legal challenges in corporate bankruptcy and insolvency proceedings	
21	Hostile takeovers and the legal mechanisms protecting minority shareholders	
22	The role of corporate law in regulating digital platforms and online marketplaces	
23	Investigating the legality and ethical implications of corporate tax avoidance	
	strategies	
24	Corporate liability for environmental damage: a critical review of legal principles	
25	Legal dimensions of corporate rights in AI-generated content	
26	Legal frameworks for protecting whistleblowers in corporate misconduct cases	
27	Maximizing intellectual property assets – legal considerations for corporate IP	
	strategies	
28	Ensuring fair practices – legal implications of consumer protection laws in the	
	corporate context	
29	Legal and Regulatory Challenges in Cryptocurrency Transactions.	
30	The Consumer Protection Act, 2019: Expectations and Reality	
31	Legal Protections Against Workplace Discrimination.	
32	Minimum Wages Legislation in respect of unorganised sector in India	

33	Registration Filing Procedure under Professional Tax Act, 1975 (PTEC/PTRC)				
34 Importance of Employment Contracts in formal and informal sector					
35 Legal Provisions for Working Hours and Overtime in Indian Industry					
36	Awareness About Maternity and Paternity Leave Rights and its impact on social				
	security to workmen.				
37	Role of Labor Unions in Protecting Workers' Rights.				
38	Handling Employment Disputes: Legal Avenues for Redressal.				
39	Workplace Safety Laws: Rights of Employees in India.				
40	Awareness About Sexual Harassment Laws in Internships and Workplaces.				
41	Right to Information: Accessing Product and Service Details.				
42	Misleading Advertisements: Legal Recourse for Consumers.				
43	Procedure of Redressal of consumer disputes under the Consumer Protection				
	Act, 2019				
44	Instances of Restrictive Trade Practices under the Consumer Protection Act,2019				
45	Ways and means to deal with unfair trade Practices under the Consumer				
	Protection Act, 2019				
46	Online Shopping Scams: Legal Protection in India				
47	Right to Safety and Quality Standards in Products and Services.				
48 E-Commerce Frauds: Strategies to protect the layman					
49 Role and contribution of Consumer Courts in India.					
50 Student Rights in Educational Loans: Legal Safeguards.					
51	Legal Awareness About Product Warranties and Guarantees.				
52	Case Study under the Insolvency and Bankruptcy Act Code, 2016				
53	Legal strategies for effective corporate compliance with anti-corruption laws				
54 Cases Studies under Consumer Protection Act, 2019					
55	Document registration procedure under The Maharashtra Stamp Duty Act.				
56	Legal considerations for corporate social media marketing and advertising				
57	The legal dimensions of economic sanctions on corporate operations				
58	Legal aspects of corporate risk assessment and mitigation strategies				
59 Alternative Disputes Redressal Mechanism in resolving business dis					
60	Registration of Societies under The Maharashtra Co-operative Society Act, 1960				
61	Legal validity and enforceability of e-commerce contracts in corporate				
	transactions				
62	Legal implications of corporate digital transformation initiatives				
63	Ensuring data privacy in corporate digital ventures – legal and ethical concerns				
64	Cybersecurity compliance in corporate operations – legal requirements and risk				
	management				
65	The legal framework for Intellectual property protection of business entities				
66	Legal considerations in the development and commercialization of corporate				
	intellectual property				
67	Blockchain Technology in Smart Contracts: Legal Implications.				
68	Authorities under Consumer Protection Act, 2019				
69	Role of Blockchain in Land Record Management: Legal Perspectives.				
70	Registration of Company under Companies Act, 2013				
71	Fintech Innovations and Consumer Protection Laws in India.				
$\overline{72}$	Legal Implications of Decentralised Finance (DeFi) Platforms.				
72 73	Legal Implications of Decentralised Finance (DeFi) Platforms. Anti-Money Laundering Laws and Cryptocurrency Transactions.				
72 73 74	Legal Implications of Decentralised Finance (DeFi) Platforms. Anti-Money Laundering Laws and Cryptocurrency Transactions. Taxation of Cryptocurrency Earnings: Legal and Ethical Dimensions.				

76	The role of corporate law in addressing gender pay gaps and workplace discrimination			
77	The legal implications of corporate supply chain management and responsibility			
78				
79				
80	Study of Various Amendment under GST Act, 2017			
81	Registration & Procedure under LLP Act, 2008 Study of Appellate Procedure under GST Act, 2017			
82				
83	Registration & Drocedure under Partnership Act, 1932			
84	Case Study under Sexual Harassment of Women at Workplace Act, 2013			
85	Applicability and Procedural aspect under Provident Fund and ESI Act			
86	Case Study under The Prohibition of Child Marriage Act, 2006			
87	Registration and Filing procedure under Maha Rera Act, 2016			
88	Application and Procedural aspect under MSME Act, 2006			
89	Scope, Benefits and Limitations of the Right of Information Act, 2005			

Class: S.Y. B.Com. Sem-III Academic Year: 2025-2026

Title of the Course: Field Project in Business Mathematics,

Statistics and Analytics

Sem	Course Code	Type of Course	Credits	Lectures per Week in Clock Hour
III	BMSA238FP-P	Field Project	2	4

	Suggested/Indicative List of Topics for Field Project				
Sr. No. Name of the Topic					
1	Noise Pollution Levels and Residential Satisfaction in Pune City				
2	PMPML Transport Facility Usage and Service Satisfaction in a Pune and Pimpri				
	Chinchwad City				
3	Maha-Metro Transport Facility Usage and Service Satisfaction in a Pune and				
	Pimpri Chinchwad City				
4	Gender Differences in Enrolment and Academic Results in Higher Education				
5	Private vs. Government School Performance – A Comparative Study Using				
	Exam Scores				
6	Effectiveness of Ayushman Bharat Scheme				
7	Correlation Between Health Insurance Awareness and Policy Purchase				
8	Statistical Study on Patient Service Satisfaction in Government Hospitals				
9	ATM Usage Patterns and Customer Satisfaction in Public vs. Private Sector				
	Banks				
10	Analysis of Loan Default Rates Across Different Income Groups in Indian Banks				
11	Effectiveness of Financial Literacy Programs				
12	Adoption of Digital Banking				
13 Statistical Analysis of Delivery Timeliness and Customer R					
	Zomato/Swiggy				
14	User Retention and App Usage Trends of Indian E-Commerce Apps				
15	Mobile Payment Usage Across Age Groups				
16	Analysis of Customer Satisfaction in Kirana Stores vs. Modern Retail Stores				
17	Impact of Discounts and Offers on Customer Purchase Decisions				
	18 Footfall Analysis and Sales Correlation in Indian Malls				
	19 Effectiveness of Loyalty Programs in Local Supermarkets				
20	20 Consumer Preferences for Online vs Offline Shopping				
21	Statistical Analysis of Brand Loyalty in Indian FMCG Sector				
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